



County of Fairfax, Virginia

AMENDMENT

Date: 8/16/2023

PCS ID : 20230811-068

AMENDMENT NO. 5

CONTRACT TITLE: Next Generation 9-1-1 ESInet and Core Services

CONTRACTOR
AT&T Corp. (AT&T)
P.O. Box 5095
Carol Stream, IL 60197-5095

SUPPLIER CODE
1000011437

CONTRACT NO.
4400007825

By mutual agreement, contract 4400007825 is hereby amended as follows:

1. New Pricing Schedule which includes the non-recurring and recurring costs:
 - The setup of the new circuits (New line items A1-7.1 through A1-7.2.
 - The new monthly recurring costs (\$2,144 per circuit) for the new circuits (New Line Items A1-8.1 through A1-8.3). Line Item A1-8.3 is a saving (credit) of \$7,194.44 on a monthly basis against an existing contract line (Line Item A1-8).
 - The reduction to the current contract line item (Line Item A1-8 – Monthly Recurring Fee Fairfax County, VA) for the turn down of the existing circuits that will accrue when the transition to the new circuits occurs during system cutover to the Atos CHS. Once cutover to the new circuits is complete, the old circuits can be turned off and the County will accrue a net savings of \$2,372.44 monthly (\$7,194.44-4,288.00) or \$28,469.28 on an annual basis against line item A1-8.
 - Includes a new line item for George Mason University (GMU) to be added to the AT&T ESInet configuration (Item A1-7.6). GMU intends to separately purchase the Atos CHS under this contract and will need AT&T ESInet connectivity at a future date. AT&T will bill GMU separately for their cost to be configured by connectivity, but the line item for the GMU configuration (Item A1-7.6 in the new pricing page included within) is provided here for DPMM to add to the contract for administrative purposes. GMU will initiate their own purchasing efforts to utilize the appropriate Fairfax County projects as necessary to suite their needs.
2. For context of how these circuits (today and future) will work, Figure 1 attached depicting where the current ESInet circuits (provided by AT&T under contract) connect to the existing VESTA Call Handling System the County uses for 911 calls. Figure 2 attached depicts where the new circuit will connect to replace the connections of Figure 1 after system cutover.

The Contractor shall provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS, within ten (10) days after receipt of the executed amendment.

All other prices, terms and conditions remain the same.

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/procurement
Phone (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

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ACCEPTANCE:

BY: Veronica Danao
(Signature)

Contractor Contract Specialist, as signer for AT&T
(Title)

Veronica Danao
(Printed)

14 August 2023
(Date) LN538H

DocuSigned by:
Steve Pierson
9BE821303D064CD
FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

DOF – Accounts Payable/e
DPSC – Steve McMurrer/e
DPSC – Edward Gerow/e
DPSC – Eric Mills/e
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DIT – Afsaneh Tibbs/e

Contract Specialist Supervisor – Jamie Pun
Team 1, ACS
Contractor – ai001f@att.com
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DS
JP

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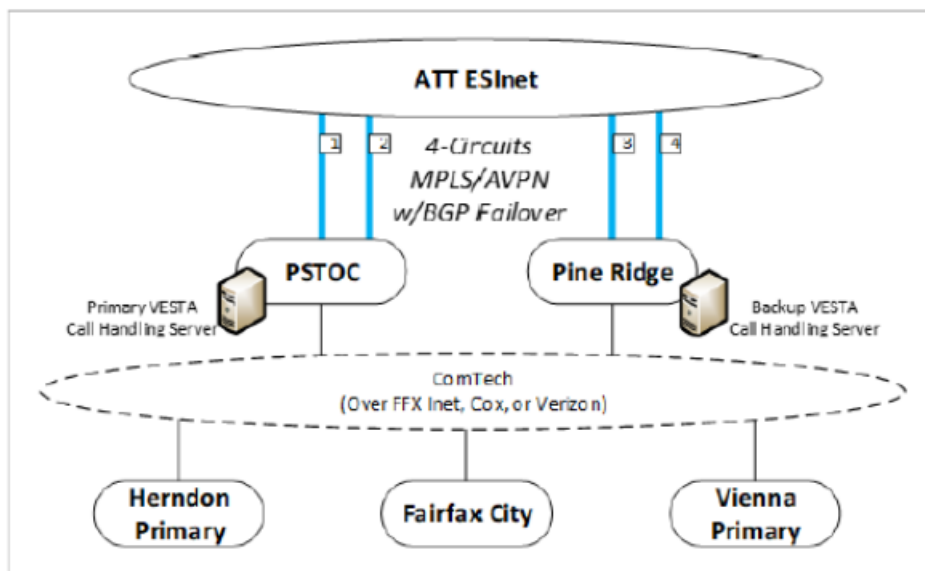
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Attachment 1

		AT&T	
Line Item	Part A ESInet & NGCS	Costs (Years 1-10)	
City of Alexandria, VA (includes Primary and Backup)			
A1- 1	One Time Fee	\$	4,000.00
A1- 2	Monthly Recurring Fee	\$	20,468.13
A1- 3	Annual Recurring Fee	\$	245,617.60
Arlington County, VA (includes Primary and Backup)			
A1- 4	One Time Fee	\$	4,000.00
A1- 5	Monthly Recurring Fee	\$	30,555.20
A1- 6	Annual Recurring Fee	\$	366,662.40
Fairfax County, VA (includes Primary, Backup, and 3 Secondaries)			
PLEASE NOTE: The 3 Secondary PSAPS are listed as "Remote PSAP's from the Primary Host", and therefore do not include Transport Connections or other equipment costs associated with a Host-Remote design			
A1- 7	One Time Fee (OTF)	\$	4,000.00
A1- 7.1	OTF - Direct Connect Charlotte, NC Atos Cloud to AT&T ESInet	\$	16,400.00
A1- 7.2	OTF - Direct Connect Dallas, TX Atos Cloud to AT&T ESInet	\$	16,400.00
A1- 7.3	OTF - Secondary PSAP Herndon Configuration for Cloud	\$	4,500.00
A1- 7.4	OTF - Secondary PSAP Vienna Configuration for Cloud	\$	4,500.00
A1- 7.5	OTF - Secondary PSAP City of Fairfax Configuration for Cloud	\$	4,500.00
A1- 7.6	OTF -George Mason University Configuration for Cloud	\$	25,000.00
A1- 8.0	Monthly Recurring Fee (MRF) Legacy Connect Non Cloud		152,297.87
A1- 8.1	MRF - Direct Connect ESInet Charlotte, NC to Atos Cloud		\$2,411.00
A1- 8.2	MRF - Direct Connect ESInet Dallas, TX to Atos Cloud		\$2,411.00
A1- 8.3	MRF - Legacy Connections Non Cloud Circuits Offset (Credit)		(\$7,194.44)
A1- 8.4	MRF after Cloud to Cloud Transition (Net Cost items 8.0 to 8.3)		\$149,925.43
A1- 9	Annual Recurring Fee Legacy Connect Non Cloud	\$	1,827,574.40
A1- 9.1	Annual Recurring Fee after Cloud to Cloud Connect Transition	\$	1,799,105.16
Fauquier County, VA			
A1- 10	One Time Fee	\$	4,000.00
A1- 11	Monthly Recurring Fee	\$	9,170.93
A1- 12	Annual Recurring Fee	\$	110,051.20
City of Manassas, VA			
A1- 13	One Time Fee	\$	4,000.00
A1- 14	Monthly Recurring Fee	\$	5,568.53
A1- 15	Annual Recurring Fee	\$	66,822.40
Manassas Park, VA			
A1- 16	One Time Fee	\$	4,000.00
A1- 17	Monthly Recurring Fee	\$	2,096.80
A1- 18	Annual Recurring Fee	\$	25,161.60
Metropolitan Washington Airport Authority, VA			
A1- 19	One Time Fee	\$	4,000.00
A1- 20	Monthly Recurring Fee	\$	16,073.07
A1- 21	Annual Recurring Fee	\$	192,876.80
Prince William County, VA (includes Primary and Backup)			
A1- 22	One Time Fee	\$	4,000.00
A1- 23	Monthly Recurring Fee	\$	60,229.47
A1- 24	Annual Recurring Fee	\$	722,753.60
Stafford County, VA			
A1- 25	One Time Fee	\$	4,000.00
A1- 26	Monthly Recurring Fee	\$	18,933.73
A1- 27	Annual Recurring Fee	\$	227,204.80
Part A Total Fees- Five years		#REF!	

Figure 1

ATT ESInet 9-1-1 Call Delivery Today

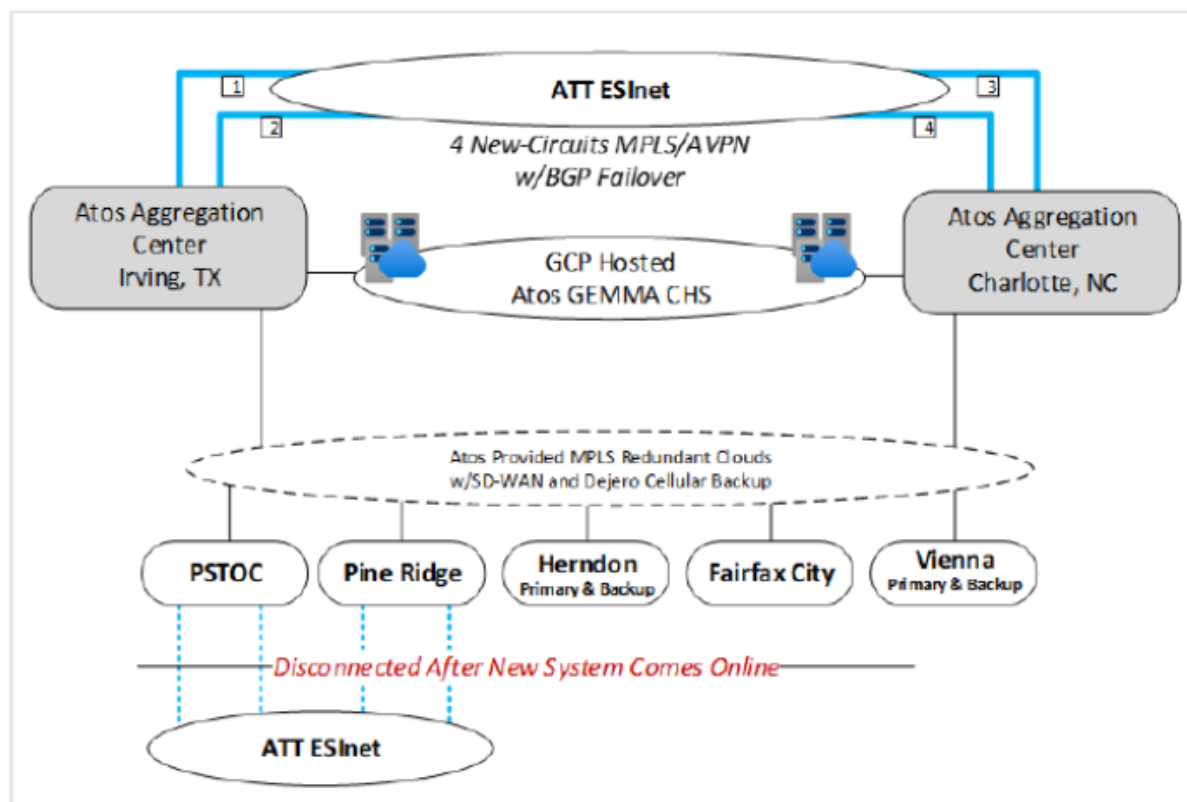


The blue lines in the Figure 1 labeled with numbers 1, 2, 3, and 4, represent the current circuit connections to the premise-based Call Handling System (VESTA). These circuit connections are included in the Fairfax County contract with costs included in Line Item A1-8.

FIGURE 1

Figure 2

ATT ESInet 9-1-1 Call Delivery to Atos Call Handling System



The blue lines in Figure 2 labeled with numbers 1, 2, 3, and 4, represent the **new** circuit connections to the Cloud-based Call Handling System (Atos GEMMA). These circuit connection recurring and non-recurring costs are itemized in the submitted Purchase Request for inclusion in the AT&T ESInet Fairfax County contract as new costs that replace the existing circuits from the AT&T ESInet to the VESTA system included in Line Item A1-8 of the contract. Notice the existing circuits in Figure 2 at the bottom left of Figure 2, are shown as being disconnected by the dotted blue lines after cutover to the Atos GEMMA CHS. The contract Line Item A1-8 costs are reduced by a monthly figure of \$7,194.44.

FIGURE 2