



County of Fairfax, Virginia

NOTICE OF AWARD

Date: **DEC 4 - 2015**

CONTRACT TITLE: IT HARDWARE, SOFTWARE & SERVICES

RFx NUMBER: RFP2000001273

CONTRACT NUMBERS: 4400006323

CONTRACT TYPE: Requirement (RQ)

NIGP CODES: 20453, 20454, 20491, 20625, 20687, 20811, 83885, 91828, 92045, 92047

CONTRACT PERIOD: Date of Award through December 4, 2020

RENEWALS: Five (5) One-Year Options

SUPERSEDES CONTRACTS: 4400000339

<u>CONTRACTOR:</u>	<u>SUPPLIER CODE:</u>
Carahsoft Technology Corporation	1000000164
1860 Michael Faraday Drive	
Suite 100	
Reston, VA 20190	

Contact: Jack Dixon, Contract Specialist
Telephone: 703-230-7545 or 888-66-CARAH
Fax: 703-871-8505
Email: jack.dixon@carahsoft.com

TERMS: Net 30 Days (ALL)

FOB: Destination

PRICES: See Attached Pricing Schedule

DPSM CONTACT: Lonnette Robinson, Contract Specialist Supervisor
Telephone: (703) 324-3281
Fax: (703) 324-3228
E-mail: lonnette.robinson@fairfaxcounty.gov

Department of Purchasing & Supply Management

12000 Government Center Parkway, Suite 427

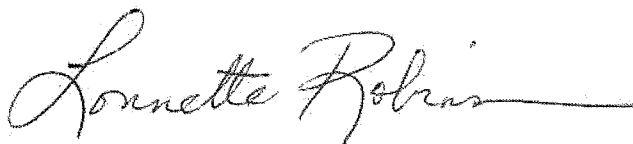
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone (703) 324-3201, **TTY:** 1-800- 828-1140, **Fax:** (703) 324-3228

ORDERING INSTRUCTIONS:

The Departments of Fairfax County may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.

A handwritten signature in cursive script that reads "Lonnette Robinson". The signature is written in black ink and is positioned above a horizontal line.

Lonnette Robinson, CPPB
Contract Specialist Supervisor

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tonya Mills/e
DIT – Ron Shoram/e
FCPS/IT – Jean Welsh/e
DPSM, Supplier Diversity – Jason Im/e

Contract Specialist – Lonnette Robinson
ACS, Team 1 – J. Waysome-Tomlin

PRICING SCHEDULE

Vendor Name	Software Discount	Maintenance Discount	Installation Discount	Professional Services Discount	Training Discount
Accela	4.25%	N/A	5.00%	20.00%	5.00%
Acronis	5.00%	N/A	5.00%	20.00%	5.00%
Acquia	4.83%	N/A	5.00%	20.00%	5.00%
Actiance	7.00%	N/A	5.00%	20.00%	5.00%
Actifio	5.00%	5.00%	5.00%	5.00%	5.00%
Adellom	14.50%	N/A	14.50%	14.50%	14.50%
Adobe	5.00%	N/A	3.00%	20.00%	3.00%
Agile Craft	5.00%	N/A	5.00%	5.00%	5.00%
AHS	17.77%	N/A	15.00%	15.00%	15.00%
Alkamel	N/A	N/A	20.00%	20.00%	24.00%
Allreco	4.24%	N/A	5.00%	20.00%	5.00%
Andrew Consulting Group	5.00%	N/A	5.00%	20.00%	5.00%
Angel DBA Banerys	11.00%	N/A	5.00%	5.00%	7.00%
APOS	2.00%	N/A	5.00%	20.00%	5.00%
AppSense	14.89%	N/A	5.00%	20.00%	0.00%
Apple	7.00%	N/A	7.50%	7.00%	7.00%
Arista Networks	3.00%	5.00%	5.00%	20.00%	5.00%
Autodesk- Tier 1	2.00%	N/A	5.00%	20.00%	5.00%
Autodesk- Tier 2	10.00%	N/A	5.00%	20.00%	5.00%
Autodesk- Tier 3	21.00%	N/A	5.00%	20.00%	5.00%
AvePoint Public Sector Inc.	7.00%	N/A	5.00%	20.00%	3.00%
Avenia	2.00%	N/A	5.00%	20.00%	2.00%
Aves Technologies	2.00%	N/A	5.00%	20.00%	5.00%
BackOffice Associates LLC	5.00%	N/A	5.00%	20.00%	2.00%
Blacking Tech- Tier 1	4.00%	N/A	5.00%	20.00%	5.00%
Blacking Tech- Tier 2	16.00%	N/A	5.00%	20.00%	5.00%
BlackDuck	5.00%	N/A	5.00%	20.00%	5.00%
BMC	5.00%	N/A	0.00%	20.00%	5.00%
Beeing	3.00%	N/A	5.00%	20.00%	3.00%
Bentley	5.00%	N/A	5.00%	5.00%	5.00%
Bentley	5.00%	N/A	5.00%	5.00%	5.00%
Bentley	20.00%	N/A	5.00%	20.00%	20.00%
Bentley	5.00%	N/A	5.00%	20.00%	6.00%
Brightcove	4.00%	N/A	4.00%	4.00%	4.00%
CAPI Resources	7.00%	N/A	5.00%	20.00%	7.00%
Canada Solutions	25.00%	N/A	5.00%	20.00%	5.00%
Capgemini Tech Inc.	2.00%	2.00%	5.00%	20.00%	2.00%
Carverbuilder	2.00%	N/A	2.00%	2.00%	2.00%
Carnegie Speech Company	4.00%	N/A	5.00%	20.00%	4.00%
Carpacis	N/A	N/A	5.00%	20.00%	10.00%
Casa Commons	2.00%	N/A	2.00%	2.00%	2.00%
Centrigo Systems	4.00%	N/A	5.00%	20.00%	4.00%
Centra Networks	15.00%	15.00%	22.00%	20.00%	5.00%
Chilad Inc.	3.00%	N/A	5.00%	20.00%	5.00%
Chelon	5.00%	N/A	5.00%	20.00%	5.00%
Ciena- Tier 1	40.00%	10.00%	5.00%	20.00%	10.00%
Ciena- Tier 2	40.00%	15.00%	5.00%	20.00%	10.00%
Cipher Cloud	2.00%	N/A	5.00%	20.00%	2.00%
Clavert	4.00%	5.00%	5.00%	20.00%	2.00%
Clockwork-Solutions	15.00%	N/A	5.00%	20.00%	10.00%
cloudera	6.00%	N/A	5.00%	20.00%	15.00%
Cloudfire	3.00%	N/A	5.00%	20.00%	3.00%
CloudNet	5.00%	N/A	5.00%	20.00%	5.00%
CompuLink Software	4.00%	N/A	5.00%	20.00%	2.00%
Computable Insights LLC	2.00%	N/A	5.00%	20.00%	2.00%
ComScore	5.00%	N/A	5.00%	20.00%	5.00%
Conduah	18.00%	N/A	18.00%	18.00%	18.00%
Core Security	5.00%	N/A	5.00%	5.00%	5.00%
Corporate Reimbursement Services Inc.	6.00%	N/A	5.00%	20.00%	5.00%
Crunchy Data	2.00%	N/A	5.00%	20.00%	5.00%
Cutting Edge	2.00%	N/A	2.00%	2.00%	2.00%
CyberArk	21.00%	2.00%	5.00%	20.00%	5.00%
Datagulee	2.00%	N/A	5.00%	20.00%	5.00%
Datameer	4.00%	N/A	5.00%	20.00%	5.00%
Datavatch	2.00%	N/A	5.00%	20.00%	2.00%
Delphix	5.00%	N/A	5.00%	20.00%	10.00%
Digital Realty	N/A	5.00%	5.00%	20.00%	5.00%
Digital Reasoning	5.00%	N/A	5.00%	20.00%	5.00%
DocuSign	3.00%	N/A	5.00%	20.00%	5.00%
dreamfactory	5.00%	N/A	5.00%	20.00%	5.00%

Vendor Name	Software Discount	Maintenance Discount	Installation Discount	Professional Services Discount	Training Discount
Earthling Security	N/A	N/A	8.00%	20.00%	2.00%
EMC-Tier 1	4.00%	2.00%	1.00%	20.00%	5.00%
EMC-Tier 2	10.00%	10.00%	10.00%	20.00%	5.00%
EMC-Tier 3	18.00%	23.00%	10.00%	20.00%	5.00%
EMC-Tier 4	24.00%	21.00%	10.00%	20.00%	5.00%
Emergency Visions	5.00%	N/A	5.00%	20.00%	5.00%
Enterprise DB	7.00%	N/A	5.00%	20.00%	5.00%
Enterprise Elements Inc.	7.00%	N/A	5.00%	20.00%	7.00%
eSync Training	2.00%	N/A	5.00%	20.00%	2.00%
EYSA	5.00%	N/A	5.00%	20.00%	5.00%
FS Networks-Tier 1	4.00%	4.00%	4.00%	4.00%	4.00%
FS Networks-Tier 2	7.00%	7.00%	7.00%	7.00%	7.00%
FireEye	1.36%	5.00%	1.44%	20.00%	1.44%
FlexAnalytics	5.00%	2.00%	5.00%	20.00%	5.00%
Flow	5.00%	N/A	3.00%	5.00%	3.00%
ForgeRock	5.00%	N/A	5.00%	20.00%	5.00%
Fusion-IO	2.00%	2.00%	5.00%	20.00%	5.00%
GenesysOne	3.00%	N/A	3.00%	3.00%	3.00%
Gigamon	1.00%	1.00%	5.00%	20.00%	1.00%
Globulecage	5.00%	N/A	5.00%	20.00%	5.00%
Good Technology	4.00%	N/A	4.00%	20.00%	4.00%
Google	2.00%	N/A	5.00%	2.00%	2.00%
GovDelivery	6.00%	N/A	5.00%	20.00%	6.00%
Greenlight Group	5.00%	N/A	5.00%	20.00%	5.00%
Gridless Power Corporation	N/A	2.00%	2.00%	20.00%	5.00%
Groundwork	4.45%	N/A	5.00%	20.00%	3.80%
Haystack	2.00%	N/A	2.00%	2.00%	2.00%
HP Software-Tier 1	2.00%	5.00%	5.00%	20.00%	4.60%
HP Software-Tier 2	10.00%	12.00%	5.00%	20.00%	4.60%
HP Software-Tier 3	22.00%	12.00%	5.00%	20.00%	4.60%
HyperOffice	7.00%	N/A	5.00%	20.00%	5.00%
HyTrust	6.00%	N/A	5.00%	20.00%	6.00%
IBM	4.00%	N/A	5.00%	20.00%	5.00%
Identity Automation	2.00%	2.00%	5.00%	20.00%	2.00%
IKAROW	6.00%	N/A	5.00%	20.00%	5.00%
ImagData	19.00%	N/A	5.00%	20.00%	5.00%
Inetion	8.00%	4.00%	6.00%	20.00%	8.00%
Imperva	5.00%	N/A	5.00%	5.00%	5.00%
Imprivata	3.00%	5.00%	3.00%	20.00%	3.00%
Info Security Corp (ISC)	8.00%	N/A	5.00%	20.00%	5.00%
Inubio	10.00%	10.00%	3.00%	5.00%	5.00%
Integral	6.00%	N/A	5.00%	20.00%	6.00%
Intermap Technologies	2.00%	N/A	5.00%	20.00%	2.00%
Intensity	5.00%	N/A	5.00%	20.00%	5.00%
Invincea	2.00%	N/A	5.00%	20.00%	2.00%
IOCs	5.00%	N/A	5.00%	20.00%	4.00%
Jackbit	5.00%	N/A	5.00%	20.00%	5.00%
Janus Software	5.00%	N/A	5.00%	20.00%	5.00%
Janyu	2.00%	N/A	5.00%	20.00%	2.00%
Jive	5.00%	N/A	5.00%	20.00%	5.00%
Kapow Software	5.00%	N/A	5.00%	20.00%	5.00%
Keynote	5.00%	N/A	3.00%	3.00%	3.00%
Know Who	3.00%	N/A	5.00%	20.00%	3.00%
Kofax	5.00%	16.00%	5.00%	20.00%	5.00%
Kroll Ontrack	10.00%	N/A	5.00%	20.00%	5.00%
LaunchPad Careers Inc.	2.00%	N/A	5.00%	20.00%	5.00%
Lancom Technologies Inc.	8.00%	8.00%	3.00%	20.00%	5.00%
LeadiNews	3.00%	N/A	3.00%	3.00%	3.00%
Liquidware Labs	10.00%	N/A	5.00%	20.00%	10.00%
Local Motion	5.00%	N/A	4.25%	4.25%	4.25%
Lucidworks	5.00%	N/A	5.00%	20.00%	5.00%
Luminoso Technologies Inc.	2.00%	1.00%	5.00%	20.00%	5.00%
Marathon Software	5.00%	N/A	5.00%	20.00%	5.00%
Mark Logic	10.00%	N/A	5.00%	20.00%	5.00%
MetaCarta	2.00%	N/A	5.00%	20.00%	5.00%
Metasploit	5.40%	N/A	5.45%	5.45%	5.45%
MispotWare	25.00%	N/A	5.00%	20.00%	5.00%
Mobile Reach	5.00%	N/A	5.00%	5.00%	5.00%
Modria	2.00%	N/A	2.00%	2.00%	2.00%
MongoDB	4.45%	N/A	5.00%	20.00%	4.45%
NetflowDIP	6.00%	N/A	5.00%	20.00%	6.00%
nPower Innovations	3.00%	N/A	5.00%	20.00%	4.00%

Vendor Name	Software Discount	Maintenance Discount	Installation Discount	Professional Services Discount	Training Discount
NCS Technologies	N/A	20.00%	10.00%	20.00%	5.00%
Netskope	3.00%	N/A	3.00%	3.00%	5.00%
Nine Railc	3.00%	N/A	3.00%	3.00%	3.00%
Data Level Security Systems	15.00%	15.00%	3.00%	20.00%	3.00%
Nimble	4.94%	4.94%	4.94%	4.94%	4.00%
Nlyta Software	5.00%	N/A	5.00%	20.00%	5.00%
Nevodynamics	5.00%	N/A	5.00%	20.00%	5.00%
Nutanix	7.89%	30%	7.00%	3.00%	3.00%
Obloq	5.00%	00%	5.00%	20.00%	5.00%
OC Systems	14.00%	N/A	5.00%	20.00%	4.00%
Oculus Labs	6.00%	00%	5.00%	20.00%	5.00%
OmniLink	N/A	00%	4.00%	20.00%	4.00%
OpenSGI	4.00%	N/A	5.00%	20.00%	5.00%
Optensity	6.00%	N/A	5.00%	20.00%	6.00%
Pewy	2.50%	N/A	2.50%	2.00%	2.00%
Pentaho - Tier 1	2.26%	N/A	5.00%	2.26%	2.26%
Pentaho - Tier 2	5.00%	N/A	5.00%	20.00%	2.26%
Pervix Data	2.27%	N/A	3.00%	5.00%	5.00%
Perceptics	5.00%	N/A	5.00%	5.00%	5.00%
Pivotal	5.00%	N/A	5.00%	20.00%	2.00%
pLogic	5.00%	N/A	5.00%	20.00%	5.00%
plutora	3.00%	N/A	5.00%	20.00%	5.00%
Proclix	6.00%	3.00%	5.00%	20.00%	7.00%
Progress Software	3.00%	N/A	5.00%	20.00%	5.00%
Qlik View	3.00%	N/A	3.00%	3.00%	3.00%
Quality Technology Services	3.00%	N/A	3.00%	20.00%	5.00%
ReadSpeaker	6.00%	N/A	5.00%	20.00%	5.00%
RealTime Connect LLC	5.00%	N/A	5.00%	20.00%	5.00%
Reconcontrol	2.00%	N/A	5.00%	20.00%	2.00%
Recorded Future	5.00%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Cloud Products	15.90%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Cloud Technical Account Manager	4.28%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-JBoss	19.87%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-JBoss Technical Account Manager	0.70%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Platform	19.73%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Platform Add Ons	19.78%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Platform Technical Account Manager	15.00%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Storage	19.89%	N/A	5.00%	20.00%	5.00%
Red Hat Enterprise Linux-Storage Technical Account Manager	4.28%	N/A	5.00%	20.00%	5.00%
Red Hat All Other Products	0.70%	N/A	5.00%	20.00%	5.00%
REI GovGrants Community User Annual License - 10,000 Users	15.00%	N/A	5.00%	5.00%	5.00%
REI GovGrants Community User Annual License - 100 Users	5.00%	N/A	5.00%	5.00%	5.00%
REI GovGrants Community User Annual License - 1000 Users	10.00%	N/A	5.00%	5.00%	5.00%
REI GovGrants Community User Annual License - 500 Users	5.00%	N/A	5.00%	5.00%	5.00%
REI GovGrants Community User Annual License - 500 Users	8.00%	N/A	5.00%	5.00%	5.00%

Vendor Name	Software Discount		Maintenance Discount	Installation Discount	Professional Services Discount	Training Discount
REI GovGrants User Annual License - 10 Users	5.00%		5.00%	5.50%	5.00%	5.50%
REI GovGrants User Annual License - 200 Users	10.00%		5.00%	5.00%	5.00%	5.00%
REI GovGrants User Annual License - 20 Users	5.00%		5.00%	5.00%	5.00%	5.00%
REI GovGrants User Annual License - 200 Users	15.50%		5.00%	5.00%	5.00%	5.00%
REI GovGrants User Annual License - 50 Users	8.00%		5.00%	5.50%	5.00%	5.00%
RD- All Other Products	5.00%		5.00%	5.00%	5.00%	5.50%
Resolution One	3.50%		3.00%	3.50%	3.00%	5.00%
Reverse Data	5.00%		5.00%	20.00%	5.00%	5.50%
ReversingLabs	2.00%		5.00%	20.00%	5.00%	5.50%
RSA Security- Tier 1	1.00%		1.00%	20.00%	2.00%	8.00%
RSA Security- Tier 2	15.00%	11.00%	16.00%	20.00%	2.00%	5.00%
SafeNet	3.00%	3.00%	3.00%	20.00%	3.00%	5.50%
SafeNet Assured Technologies	2.75%	2.00%	5.00%	20.00%	2.75%	5.00%
Salesforce	4.20%		4.20%	20.00%	5.00%	3.00%
SAP- Tier 1	3.00%		5.00%	20.00%	5.00%	1.00%
SAP- Tier 2	11.00%		5.00%	20.00%	5.00%	1.00%
SDL Government	8.00%		5.00%	20.00%	8.00%	8.00%
Semics	N/A	5.00%	5.00%	20.00%	5.00%	5.00%
Seras	7.50%		5.00%	20.00%	5.00%	5.00%
ServiceNow	4.50%		5.00%	1.50%	1.50%	1.50%
ServOne	4.00%	4.00%	4.00%	20.00%	4.00%	4.00%
Shutterstock	3.50%		2.00%	2.00%	2.00%	2.00%
Shutterstock	5.00%		5.00%	5.00%	5.00%	5.00%
SOA Software	5.00%		5.00%	20.00%	5.00%	5.00%
Securix	5.00%		1.00%	1.00%	1.00%	1.00%
Sofia	14.00%		5.00%	20.00%	5.00%	5.00%
Splunk	1.25%		1.25%	0.00%	0.00%	1.25%
SpringCM	5.00%		5.00%	5.00%	5.00%	5.00%
Stackbit	5.00%		5.00%	20.00%	5.00%	5.00%
Symantec- Tier 1	10.00%		5.00%	20.00%	3.33%	5.00%
Symantec- Tier 2	20.00%		5.00%	20.00%	3.33%	5.00%
Symantec- Tier 3	20.00%		5.00%	20.00%	3.33%	5.00%
Tableau	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%
Tadpole	2.00%		5.00%	20.00%	2.00%	5.00%
TechSmith	3.00%		2.00%	2.00%	2.00%	2.00%
Terrafile	5.00%		5.00%	20.00%	5.00%	5.00%
TerraPhant	3.00%		3.00%	3.00%	3.00%	3.00%
Tetra 4D	5.00%		5.00%	20.00%	5.00%	5.00%
Thales	5.00%		5.00%	20.00%	5.00%	5.00%
ThinLaunch Software LLC	5.00%		5.00%	20.00%	5.00%	5.00%
Tintri	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Touchshare	2.00%		2.00%	2.00%	2.00%	2.00%
Trippwire	13.00%	13.00%	5.00%	5.50%	5.00%	5.50%
Trustwave	11.00%		5.00%	20.00%	5.00%	11.00%
Typesafe	25.00%		5.50%	20.00%	25.00%	25.00%
User1st	3.00%		3.00%	3.00%	3.00%	3.00%
Veeva	7.00%		5.50%	20.00%	7.50%	7.50%
Varcode	5.00%		5.00%	20.00%	5.50%	5.00%
Verdian	3.00%		5.00%	20.00%	5.50%	5.00%
Verlays	2.00%		5.00%	28.50%	5.00%	5.50%
Veritas Backup Exec Essential	28.00%		4.44%	4.44%	4.44%	4.44%
Veritas Backup Exec Standard	35.00%		4.44%	4.44%	4.44%	4.44%
Veritas Cluster Essential	5.00%		4.44%	4.44%	4.44%	4.44%
Veritas Cluster Standard	27.50%		4.44%	4.44%	4.44%	4.44%
Veritas Enterprise Essential	5.00%		4.44%	4.44%	4.44%	4.44%
Veritas Enterprise Standard	27.50%		4.44%	4.44%	4.44%	4.44%
Veritas NetBackup Essential	5.00%		4.44%	4.44%	4.44%	4.44%
Veritas NetBackup Standard	27.50%		4.44%	4.44%	4.44%	4.44%
Veritas Storage Essential	5.50%		4.44%	4.44%	4.44%	4.44%
Veritas Storage Standard	27.50%		4.44%	4.44%	4.44%	4.44%

Vendor Name	Software Discount		Maintenance Discount	Installation Discount	Professional Services Discount	Training Discount
Veritas All Other Products	5.00%	3.00%	4.44%	4.44%	4.44%	4.44%
Viewfinity	16.00%	N/A	5.00%	20.00%	5.00%	5.00%
Virtual Instruments	2.00%	2.00%	2.00%	5.00%	2.00%	2.00%
Vision Genesis	3.00%	N/A	5.00%	20.00%	8.00%	5.00%
Vlocity	4.30%	N/A	4.30%	4.00%	4.00%	4.00%
Vmware- Tier 1	4.20%	N/A	2.20%	20.00%	2.00%	2.20%
Vmware- Tier 2	8.00%	N/A	2.00%	20.00%	2.00%	2.20%
Vocas	4.25%	N/A	4.25%	4.25%	4.25%	4.25%
Vormetric	5.00%	N/A	5.00%	20.00%	5.00%	5.00%
Whisper Technology	N/A	N/A	5.17%	20.00%	5.00%	5.00%
WhiteCanyon Software	2.00%	4.00%	5.00%	20.00%	5.00%	5.00%
Workshare Technology	2.00%	N/A	5.00%	20.00%	5.00%	2.00%
X-Math	9.00%	5.00%	5.00%	20.00%	9.00%	9.00%
Xcoffum Inc.	2.00%	2.00%	5.00%	20.00%	2.00%	5.00%
Xtango Systems	7.00%	2.00%	7.00%	20.00%	7.00%	7.00%
Zylab	2.00%	N/A	2.00%	2.00%	2.00%	2.00%

SKU	Full Description	Pricing	Applicable Products
Software Engineer			
PS-SE	Professional Services - Software Engineer - Per Hour	\$250.00	Applicable Software
PS-SSE	Professional Services - Senior Software Engineer - Per Hour	\$275.00	Applicable Software
Application Programmer			
PS-AP	Professional Services - Application Programmer - Per Hour	\$250.00	Applicable Hardware
PS-SAP	Professional Services - Senior App. Programmer - Per Hour	\$275.00	Applicable Hardware
Contractor Enterprise Solutions			
PS-CES	Professional Services - Contractor, Enterprise Solutions - Per Hour	\$250.00	All Applicable Products
PS-SCES	Professional Services - Senior Contractor, Enterprise Solutions - Per Hour	\$300.00	All Applicable Products
Business Analyst			
PS-BA	Professional Services - Business Analyst - Per Hour	\$250.00	All Applicable Products
PS-SBA	Professional Services - Senior Business Analyst - Per Hour	\$275.00	All Applicable Products
Business Subject Matter Specialist			
PS-BSMS	Professional Services - Business Subject Matter Specialist - Per Hour	\$350.00	All Applicable Products
Business Systems Analyst			
PS-BSA	Professional Services - Business Systems Analyst - Per Hour	\$350.00	All Applicable Products
Client/Server Database Manager			
PS-CSDM	Professional Services - Client/Server Database Manager - Per Hour	\$300.00	All Applicable Products
Client/Server Network Architect			
PS-CSNA	Professional Services - Client/Server Network Architect - Per Hour	\$400.00	All Applicable Products
Data Security Analyst			
PS-DSA	Professional Services - Data Security Analyst - Per Hour	\$225.00	All Applicable Products
PS-SDSA	Professional Services - Senior Data Security Analyst - Per Hour	\$275.00	All Applicable Products
Technical Project Manager			
PS-TPM	Professional Services - Technical Project Manager - Per Hour	\$300.00	All Applicable Products
PS-STPM	Professional Services - Senior Technical Project Manager - Per Hour	\$375.00	All Applicable Products
Data Architect			
PS-DA	Professional Services - Data Architect - Per Hour	\$300.00	All Applicable Products
PS-SDA	Professional Services - Senior Data Architect - Per Hour	\$350.00	All Applicable Products
ERP Analyst			
PS-ERP	Professional Services - ERP Analyst - Per Hour	\$450.00	All Applicable Products
Graphics Specialist			
PS-GS	Professional Services - Graphic Specialist - Per Hour	\$200.00	All Applicable Products
PS-SGS	Professional Services - Senior Graphic Specialist - Per Hour	\$250.00	All Applicable Products
Network Engineer			
PS-NE	Professional Services - Network Engineer - Per Hour	\$350.00	All Applicable Products
PS-SNE	Professional Services - Senior Network Engineer - Per Hour	\$400.00	All Applicable Products
Information Assurance Engineer			
PS-IAE	Professional Services - Information Assurance Engineer - Per Hour	\$350.00	All Applicable Products
PS-SIAE	Professional Services - Senior Information Assurance Engineer - Per Hour	\$400.00	All Applicable Products
Senior Principle Advisor			
PS-SPA	Professional Services - Senior Principle Advisor - Per Hour	\$500.00	All Applicable Products
PS-TRNG	Professional Services - Training 5 Day Bundle	\$15,000.00	All Applicable Products
PS-ENG	Professional Services - Software Engineering 5 Day Bundle	\$20,000.00	All Applicable Products

Listing Of Local Public Bodies

REFERENCE PARAGRAPH 29 OF THE SPECIAL PROVISIONS, "USE OF CONTRACTS BY OTHER PUBLIC BODIES." You may select those public bodies that this contract may be extended to; a "blank" will signify a "NO" response:

X	Alexandria Public Schools, VA	X	Manassas Park, Virginia
X	Alexandria Sanitation Authority	X	Maryland-National Capital Park & Planning Commission
X	Alexandria, Virginia	X	Maryland Transit Administration
X	Arlington County, Virginia	X	Metropolitan Washington Airports Authority
X	Arlington Public Schools, Virginia	X	Metropolitan Washington Council of Governments
X	Bladensburg, Maryland	X	Montgomery College
X	Bowie, Maryland	X	Montgomery County, Maryland
X	Charles County Public Schools, MD	X	Montgomery County Public Schools
X	College Park, Maryland	X	Northern Virginia Community College
X	Culpeper County, Virginia	X	Omni Ride
X	District of Columbia	X	Potomac & Rappahannock Trans. Commission
X	District of Columbia Courts	X	Prince George's County, Maryland
X	District of Columbia Public Schools	X	Prince George's County Public Schools
X	DC Water and Sewer Authority	X	Prince William County, Virginia
X	Fairfax County Water Authority	X	Prince William County Public Schools, VA
X	Fairfax, Virginia (City)	X	Prince William County Service Authority
X	Falls Church, Virginia	X	Rockville, Maryland
X	Fauquier County Government and Schools, Virginia	X	Spotsylvania County Schools, Virginia
X	Frederick, Maryland	X	Stafford County, Virginia
X	Frederick County Maryland	X	Takoma Park, Maryland
X	Gaithersburg, Maryland	X	Upper Occoquan Sewage Authority
X	Greenbelt, Maryland	X	Vienna, Virginia
X	Hemdon, Virginia	X	Virginia Railway Express
X	Leesburg, Virginia	X	Washington Metropolitan Area Transit Authority
X	Loudoun County, Virginia	X	Washington Suburban Sanitary Commission
X	Loudoun County Public Schools	X	Winchester, Virginia
X	Loudoun County Sanitation Authority	X	Winchester Public Schools
X	Manassas, Virginia		
X	Manassas City Public Schools, Virginia		
X			
X			

Complete and return this form with your proposal.

Carahsoft Technology Corp.
Vendor Name

John D. K.