



County of Fairfax, Virginia

AMENDMENT

Date: March 5, 2024

AMENDMENT NO. 2

CONTRACT TITLE: Multi-Function Devices, Electronic Record

CONTRACTOR
Konica Minolta Business Solutions
dba Meridian Imaging Solutions
1595 Spring Hill Road, Suite 450
Vienna, VA 22182

SUPPLIER CODE
10000000032

CONTRACT NO.
4400012320

By mutual agreement, Contract 44000012320 is amended as follows:

1. Add the list of technologies to the Other Related Services & Solutions:
 - UiPath
 - Avigilon Alta Security Systems
 - DMP Access Control Systems
 - Brivo Access Control and Security Systems
 - St ViewScan Microfilm Scanner
 - Printronix T4000 RFID Printer
 - HyperScience
 - Professional Services for Existing Printshop Equipment (Heidelberg etc).
Custom Quotes
 - Today's Business Solutions, Inc. (TBS)
2. Add itemized pricing for the following (ref. Exhibit A) the County will be receiving a minimum of 5% off MSRP:
 - AutoStore 8
 - ControlSuite 1
 - Output Manager
 - Power PDF
 - Dispatcher Paragon +
 - Dispatcher Paragon Cloud 2.0
 - Dispatcher Phoenix 8.0
 - Dispatcher Phoenix 8.0 Subscriptions
 - Dispatcher Phoenix Release2Me+
 - Dispatcher Phoenix ScanTrip
 - Dispatcher ScanTrip Cloud
 - Dispatcher Suite
 - Advanced Authentication Manager (AAM)

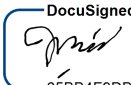
Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/procurement/
Phone 703-324-3201, **TTY:** 711, **Fax:** 703-324-3228

3. Adding the following products the County will be receiving a minimum of 5% off:

MODEL 92 TS 36-	Perfecta MODEL 92 TS 36-Inc programmable Paper Cutter	\$84,530.00
MODEL 80 TS 31.5	Perfecta Premium Line MODEL 80 TS 31.5-INCH-Inc programmable Paper Cutter	\$70,000.00
13706110	Morgana BM50355	\$26,032.00
ST5000	Morgana ST5000 Two Knife Bleed Trimmer	\$47,427.00
VFX	Morgana VFX Vacuum Feeder	\$33,527.00
FM5000	Morgana FM5000 Finishing Module	\$18,716.00
12500019	MORGANA PSQ VF FEEDER INTERFACE KIT	\$2,030.00

All prices, other terms and conditions remain the same.

ACCEPTANCE:

BY:  DocuSigned by: 65BB4F9DBA82482... (Signature)
 (Title)
 VP of Sales
 03/01/2024
 (Date)
 Juliana McKee
 (Printed)

DocuSigned by: Andrew Janos
 C3BCEC04A3EF414...
 FOR Lee Ann Pender
 Director/County Purchasing Agent

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e
 DIT – David Foechterle/e
 DIT – Michele Breckenridge/e
 DIT – Tanesha Sherrod/e
 DIT – Dennis Talbert/e
 DIT – Adam Eldert/e
 DIT – Eric Perlas/e
 DIT – Steve Bell/e
 DIT – William Keeler/e
 Sheriff's Office – Michelle Nelson/e
 FRD – Jason Stanley/e
 FRD – Samuel Arnold/e
 FCPD – Kerene Gordan/e
 FCPD – Patricia Villeda-Aleman/e
 DPSC – Eric Mills/e
 DPSC – Robert Turner/e
 Library – Margaret Kositch/e

Contract Specialist III – Yong Kim
 ACS, Team 1 – Roxanna Varquez
 FCPS – jrwelsh@fcps.edu
 FCPS – mrpratt@fcps.edu
 Contractor – varya@whymeridian.com