



County of Fairfax, Virginia

NOTICE OF AWARD

Date: **DEC 06 2019**

CONTRACT TITLE: Solar Power Purchase Agreement Services
CONTRACT NUMBER: See Below
CONTRACT TYPE:
NIGP CODE: 69059, 29082, 91221
CONTRACT PERIOD: Date of Award through December 31, 2022
RENEWALS: Four (4) - one (1) year at a time or any combination thereof
SUPERSEDES: N/A

ROOF MOUNTED SOLAR PHOTO VOLTAIC PANEL PPA SERVICES

| <u>PRIMARY CONTRACTOR:</u> | <u>CONTRACT NUMBER</u> | <u>SUPPLIER CODE:</u> |
|---|-------------------------------|------------------------------|
| SIGORA SOLAR, LLC. 1222 Harris Street Charlottesville, VA 22903 Contact: Sean Price Telephone: 919-738-1049 Payment Terms: Net 30 days | 4400009515 | 1000043168 |

| <u>SECONDARY CONTRACTOR:</u> | <u>CONTRACT NUMBER</u> | <u>SUPPLIER CODE:</u> |
|--|-------------------------------|------------------------------|
| Sun Tribe Solar 455 2 nd Street SE, Suite 400 Charlottesville, VA 22092 Contact: Taylor Brown Telephone: 423-987-2210 Payment Terms: Net 30 days | 4400009516 | 1000043169 |

| <u>TERTIARY CONTRACTOR:</u> | <u>CONTRACT NUMBER</u> | <u>SUPPLIER CODE:</u> |
|--|-------------------------------|------------------------------|
| Ipsun Power, Inc. 9504 Poplar Leaf Ct. Fairfax, Virginia 22031 | 4400009517 | 1000043170 |

Contact: Herve Billiet
Telephone: 866-484-7786
Payment Terms: Net 30 days

CANOPY/CARPORT MOUNTED SOLAR PHOTO VOLTAIC PANEL PPA SERVICES

| <u>PRIMARY CONTRACTOR:</u> | <u>CONTRACT NUMBER</u> | <u>SUPPLIER CODE:</u> |
|--|------------------------|-----------------------|
| Sun Tribe Solar 455 2 nd Street SE, Suite 400 Charlottesville, VA 22092 | 4400009516 | 1000043169 |

Contact: Taylor Brown
Telephone: 423-987-2210
Payment Terms: Net 30 days

| <u>SECONDARY CONTRACTOR:</u> | <u>CONTRACT NUMBER</u> | <u>SUPPLIER CODE:</u> |
|--|------------------------|-----------------------|
| Ipsun Power, Inc. 9504 Poplar Leaf Ct. Fairfax, Virginia 22031 | 4400009517 | 1000043170 |

Contact: Herve Billiet
Telephone: 866-484-7786
Payment Terms: Net 30 days

| <u>TERTIARY CONTRACTOR:</u> | <u>CONTRACT NUMBER</u> | <u>SUPPLIER CODE:</u> |
|---|------------------------|-----------------------|
| SIGORA SOLAR, LLC. 1222 Harris Street Charlottesville, VA 22903 | 4400009515 | 1000043168 |

Contact: Sean Price
Telephone: 919-738-1049
Payment Terms: Net 30 days

PRICES: See Attached Pricing Schedule

DELIVERIES: Per site specific Power Purchase Agreement

FOB: Destination

DPMM CONTACT: Patricia Wilkerson, CPPO
Telephone: (703) 324-7535
E-mail: patricia.wilkerson@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Only authorized County departments may enter into a Power Purchase Agreement.

SECONDARY CONTRACTOR

Secondary source listed below shall be used only after:

- Primary Contractor has declined a project in writing within 14 days.
- Primary Contractor cannot offer installation within four (4) months of being awarded the project and confirmed in writing.

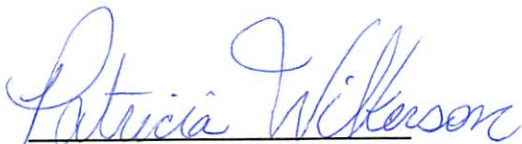
TERTIARY CONTRACTOR

Tertiary source listed below shall be used only after:

- Primary and Secondary Contractors have decline in writing within 14 days (consecutively)
- Primary and Secondary Contractor cannot offer installation within four (4) months of being awarded the project as indicated in writing.

Note: If Tertiary Contractor declines a project and County department believes the project is still viable, the project will again be offered to the Primary Contractor.

Note: Should the accepted Contractor propose excessive added costs for project implementation, the County may go to the next Contractor in order of precedence.



Patricia Wilkerson, CPPO
Contract Specialist

DISTRIBUTION:

Finance – Accounts Payable/e
OEEC – Peter Shogren/e
FCPA – Keith Snyder/e

DPMM – Contract Specialist – Patricia Wilkerson
DPMM – Supplier Diversity – Chris McGough/e
FCPS – John Lord/e (jrlord@fcps.edu)

| Rooftop Mounting | | | | |
|---------------------------|------------------------------|--|--|--------------------|
| | PRIMARY | SECONDERY | TERTIARY | |
| Contractor | Sigora Solar, LLC. | Sun Tribe Solar, LLC | Ipsun Power, Inc. | |
| Rate | \$0.069/kWh No escalation | \$0.0795/kWh No escalation | \$0.069/kWh 2% escalation starting year 6 | |
| | | | | |
| Canopy Structure Mounting | | | | |
| | PRIMARY | SECONDERY | TERTIARY | |
| Contractor | Sun Tribe Solar, LLC. | Ipsun Power, Inc. | Sigora Solar, LLC. | |
| Rate | \$0.11/kWh No escalation | \$0.095/kWh 2.5% escalation starting year 6 | Size Group | PPA 25 yr., 0% esc |
| | | | 442kW+ | \$0.1215/kWh |
| | | | 315-441kW | \$0.1480/kWh |
| | | | 275-314kW | \$0.1620/kWh |
| | | | 100-274kW | \$0.2100/kWh |