



Financial Services
Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

9/17/2025

AMENDMENT NO. 7

CONTRACT TITLE: Academic and Career Planning Resource System

CONTRACTOR
PowerSchool Group LLC
150 Parkshore Drive
Folsom, CA 95630

SUPPLIER ID
1000038871

CONTRACT NO.
4400011469

By mutual agreement, Contract 4400011469 is amended as follows.

- To add the PowerSchool Naviance CCLR Remote Consulting service Scope of Work (Attachment A) from date of execution to December 13, 2025, at no cost to FCPS.

All other prices, terms and conditions remain unchanged.

ACCEPTANCE:

BY:  _____ Chief Accounting Officer
Signature Title

Jon Scrimshaw 07.25.2025
Printed Name Date

DocuSigned by:

C14D4C9B7D1E422
Michelle R. Pratt
Director

MRP/rt

DISTRIBUTION:

Contractor
FCPS – Information Technology – Jean Welsh jrwelsh@fcps.edu



PowerSchool Group LLC
150 Parkshore Dr.
Folsom CA 95630

Quote #: Q-172187-1
Quote Expiration Date: 24-JUL-2025

Prepared By: Kris Lurz
Customer Name: Fairfax County Public Schools
Enrollment: 0
Contract Term: 7 Months
Start Date: June 6, 2025
End Date: December 31, 2025
Payment Terms: Net 30

Customer Contact: Steven Frostad
Title:
Address: 8115 Gatehouse Rd
City: Falls Church
State/Province: Virginia
Zip Code: 22042
Phone #: (703) 246-2502
Pricing Vehicle Contract #:

Contract Term : June 6, 2025 to December 31, 2025

Quote Summary			
License and Subscription Period(s)	Software	Implementation/Training	Total
Subscription Period 1: June 6, 2025 to December 31, 2025	USD 0	USD 0	USD 0
Total Contract : June 6, 2025 to December 31, 2025	USD 0	USD 0	USD 0
License and Subscription Fees			

Total License and Subscription Fees : USD 0.00

Professional Services and Setup			
Product Description	Quantity	Unit	Price
Naviance Remote Consulting	50.00	Hour	USD 0.00
Total Professional Services and Setup :			USD 0.00

Training Services			
Total Training Services :			USD 0.00

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

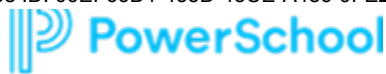
POWERSCHOOL GROUP LLC
Signature:

Fairfax County Public Schools
Signature:

DocuSigned by:
Michelle Pratt
C14D4C9B7D1F422...

Printed Name: Jon Scrimshaw
Title: Chief Accounting Officer
Date: 24-JUN-2025

Printed Name: Michelle Pratt
Title: Director, Procurement
Date: 9/16/2025 | 10:34 AM EDT



PowerSchool Naviance CCLR Remote Consulting Statement of Work

PowerSchool Responsibilities to Initiate Engagement:

- Provide Intake information and this Statement of Work.

Customer Responsibilities to Initiate Engagement:

- Reply to Intake survey, review and return this Statement of Work.

Timeframe

- This Statement of Work aligns with the active dates of the attached quote.

Scope:

- PowerSchool Naviance CCLR Remote Consulting hours for an ongoing consultative engagement can be used for: data import/integration and set up questions, configuration assistance, deployment/rollout assistance for particular modules, consultation on best practices (e.g. what is the best way to do XYZ with PowerSchool Naviance CCLR), Q&A or consultation sessions with staff on specific processes or parts of the product, best practice webinars, and toolkits/resources.
- PowerSchool Naviance CCLR Remote Consulting cannot be used for functional training or support relating to product defects or issues.
- If assistance is required with import and configuration, PowerSchool will create a user account in Customer's Naviance instance.

Meetings:

- Meetings with your PowerSchool Naviance CCLR Application Specialist/Project Manager are intended to be a space to address questions, plan for future needs, and ensure your implementation is running smoothly. It is critical that the Customer project team be prompt and prepared for each meeting. Cancellation within 24 hours or no showing to the meeting will result in a depletion of Services backlog the equivalent of half the billable time of the scheduled meeting. Outside of scheduled meetings, the PowerSchool Naviance CCLR Services team adheres to a 24-hour service-level agreement (SLA) for responding to customer outreach. PowerSchool Naviance CCLR Support is available to both school and district users to respond to immediate technical needs or questions as they arise.

Change in Scope:

- PowerSchool Naviance CCLR Remote Consulting hours are designed and intended to be used flexibly by customers. If not otherwise known, our team will work with your team to determine a high-level plan upon project kick off for maximizing the Services you have purchased. Any requested deviation from the agreed-upon scope needs to be documented via email by the customer so the Application Specialist can adjust the above scope and provide an update on the hours remaining on the project to confirm sufficient hours remain to address additional needs as they may arise.
- Hours needed beyond 50 at \$0 per the attached quote and SOW will be requested with an amendment and include the number of hours, scope, timeline, approval process, and rate as indicated in this amendment.