



SHARON BULOVA  
CHAIRMAN

COMMONWEALTH OF VIRGINIA  
**County of Fairfax**  
BOARD OF SUPERVISORS

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Tuesday, February 12, 2019

International City/County Management Association  
777 North Capitol St. NE, Ste. 500  
Washington, DC 20002

The Solar Foundation  
1717 Pennsylvania AVE NW, Ste. 750  
Washington, DC 20006

Dear Andrea Fox and Zach Greene:

On behalf of Fairfax County, VA, I am proud to announce our commitment to become a SolSmart-designated community. In partnership with the SolSmart team, Fairfax County's dedicated staff members will work to improve solar market conditions, making it faster, easier, and more affordable for our residents and businesses to install solar energy systems. These efforts will also continue to streamline the efficiency of local processes related to solar development, which may save our local government time and money.

Our Board of Supervisors (Board) is committed to driving continual improvement in our solar market. In 2017, the Board adopted an Environmental Vision to "promote and encourage energy efficiency and conservation efforts and renewable energy initiatives by county employees, employers, and residents." In 2018, the Board adopted an Energy Strategy for county operations with the goal of reducing "fossil fuel consumption through the application of innovative concepts and technologies."

SolSmart builds upon our community's participation in two Solarize campaigns which have resulted in approximately 1,800 free onsite solar assessments. In 2017, our campaign led to 47 solar panel installations totaling 398 kW. Our third campaign is scheduled for April 16 - June 14 of this year.

Fairfax County will leverage SolSmart to achieve the following goals for residents and businesses:

- An easier solar installation process.
- A faster solar installation process.
- More solar installations.

In these efforts, we encourage our residents, businesses, non-profits, and others to get involved, and we invite everyone to stay tuned by visiting [www.fairfaxcounty.gov/energy/energyactionfairfax/renewables](http://www.fairfaxcounty.gov/energy/energyactionfairfax/renewables).

Inquiries related to Fairfax County's SolSmart participation can be directed to Jessica Lavender at [jessica.lavender@fairfaxcounty.gov](mailto:jessica.lavender@fairfaxcounty.gov) or 703-324-5955.

Sincerely,

Sharon Bulova  
Chairman of the Fairfax County Board of Supervisors