Preventing and Ending
Homelessness
Fairfax-Falls Church Community Partnership
www.fairfaxcounty.gov/homeless

NEED HOUSING ASSISTANCE?

AGENDA

1) HUD Policy Priorities
2) HUD FY2022 Competition Schedule
3) New Funding Opportunities
4) Renewal Application Process
5) Priority List (Ranking)

Programs ⌄   Resources ⌄   Trainings ⌄   Program Support ⌄

Grants Management System > FY 2022 CoC Program Competition: Funding Opportunity

m Competition: Funding **Opportunity**

FY) 2022 Continuum of Care (CoC) Program Competition.

Due Dates

The CoC Program Registration for the FY 2022 CoC Program Competition opened on March 4, 2022, and **closed on April 7, 2022, at 5:00 PM EDT.**

The CoC Program Review Step for the FY 2022 CoC Program Competition opened on May 31, 2022 and **closed on June 3, 2022, at 5:00 PM EDT.**

Supporting Resources

- *e-snaps* **Navigation and Application Resources**
- **Frequently Asked Questions (FAQs)**
- CoC Program Competition questions must be submitted to the following HUD.gov email addresses:
  - cocnofo@hud.gov for questions about the NOFO, competition, and applications.
  - *e-snaps*@hud.gov for questions about *e-snaps* technical issues.

Competition page on HUD.gov provides additional competition resources.

OFO and Notices

https://www.hudexchange.info/programs/e-snaps/fy-2022-coc-program-nofa-coc-program-competition/

1) HUD Policy Priorities

1) Ending Homelessness for all persons

2) Use a Housing First Approach

3) Reducing Unsheltered Homelessness

4) Improving System Performance

5) Partnering with Housing, Health, and Service Agencies

6) Racial Equity

7) Improving Assistance to LGBTQ+ Individuals

8) Persons with Lived Experience

9) Increasing Affordable Housing Supply

https://www.grants.gov/web/grants/view-opportunity.html?oppId=342855

1) HUD Policy Priorities

Application criteria	Description	2018	2019	2021	2022
CoC Coordination & Engagement	Demonstrate coordination with other systems of care that serve homeless individuals and families, including sources of funding other than the CoC Program; an inclusive and outcome-oriented community process, including an organization structure(s) and decision-making process for developing and implementing a CoC strategy that is inclusive of representatives from both the private and public sectors, has a fair and impartial project review and selection process; and has created, maintained, and built upon a community-wide inventory of housing for homeless individuals and families.	48	56	96	83
Project Capacity, Review & Ranking	Demonstrate the existence of a single coordinated, inclusive, and outcome-oriented community process for the solicitation, objective review, ranking, and selection of project applications, that includes reviewing and a process by which renewal projects, except expiring YHDP renewals and YHDP replacements, are reviewed for performance and compliance with 24 CFR part 578.	29	29	30	30
Homeless Management Information System	Demonstrate the existence of a functioning HMIS, and that victim service providers use comparable databases, that facilitate the collection of information on homelessness using residential and other homeless services and stores that data in an electronic format.	13	9	11	9
Point-in-Time Count	Demonstrate that the CoC collect, use, and submit data from the 2022 PIT count.	6	6	3	5
System Performance Measures	CoCs for system-wide performance related to reducing homelessness.	56	60	23	59
~~Performance & Strategic Planning~~ Coordination with Housing and Healthcare	Points to CoCs that submit new permanent supportive housing and rapid rehousing project applications demonstrating coordination with housing providers and healthcare organizations.	48	40	+10 BONUS	14
	TOTAL POINTS POSSIBLE	200	200	173	200
	FAIRFAX COUNTY COC SCORE	174	139.75	158.75	?

In 2019 HUD started to award points for System Performance Measure *outcomes achieved*, contributing to Fairfax County CoC's lower score. Scoring for outcomes achieved was reduced due to the pandemic, contributing to a higher score in 2021. Emphasis on System Performance Measure outcomes achieved is increasing again in the 2022 competition. 'Performance & Strategic Planning' areas were combined with 'CoC Coordination & Engagement' starting in 2021 and a new section was added focused on Coordination with Housing and Healthcare.
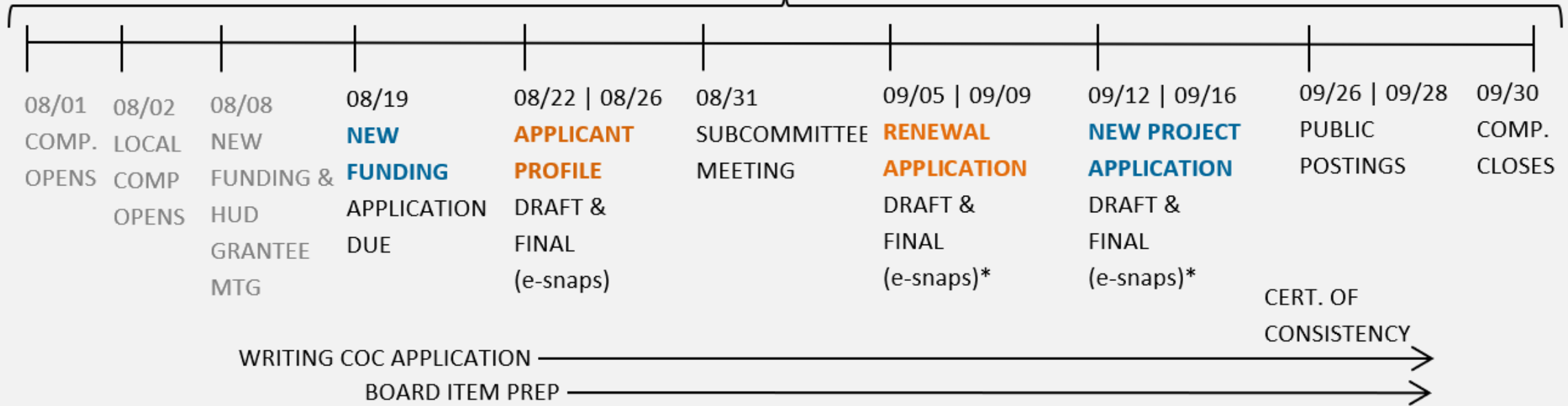
https://www.grants.gov/web/grants/view-opportunity.html?oppId=342855

2) Competition Schedule

For New Projects AND Renewal Projects	
Date	Deliverable
08/02/2022	NEW Funding Opportunities	Applications Distributed
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08/19/2022	NEW Funding Opportunities	Project Applications due to CoC Lead by 4:00 pm
08/22/2022	HUD Grantees	Applicant Profile Draft (from e-snaps) due to CoC Lead by 4:00 pm
08/26/2022	HUD Grantees	Applicant Profile Final (from e-snaps) due to CoC Lead by 4:00 pm
08/31/2022	Selection & Ranking Subcommittee meeting (new project selection & Priority List)
09/05/2022	HUD Grantees	Draft Renewal Project Applications (e-snaps) due to CoC Lead by 4:00 pm
09/09/2022	HUD Grantees	Final Renewal Project Applications (e-snaps) due to CoC Lead by 4:00 pm
09/12/2022	NEW Funding Opportunities	Draft Project Applications (e-snaps) due to CoC Lead by 4:00 pm
09/16/2022	NEW Funding Opportunities	Final Project Applications (e-snaps) due to CoC Lead by 4:00 pm

https://www.fairfaxcounty.gov/homeless/continuum-care

2) Competition Schedule

You can submit information BEFORE the deadline 😎

3) New Funding Opportunities

Fairfax-Falls Church Community Partnership
2022 HUD CoC Program Competition
NEW FUNDING INFORMATION

BACKGROUND

Fairfax County's Continuum of Care (CoC) is seeking applications for new projects for inclusion in the CoC's Application for the 2022 HUD CoC Program funds. HUD's CoC Program Competition is an annual process and each year Fairfax County's CoC (VA-601) competes with other continuums across the country to secure federal funding to end homelessness. Fairfax County's CoC encourages applications from all eligible applicants regardless of whether the entity is currently receiving HUD funding or has ever received CoC funding. This includes any organizations led by and for Black, Indigenous, or other People of Color historically marginalized. Technical assistance will be provided to ensure this funding opportunity is accessible. Proposed projects must meet all requirements and regulations of the CoC Program Rule[1] and the Notice of Funding Opportunity (NOFO)[2] for the 2022 HUD CoC Program Competition.

APPLICATION DUE DATE

o A virtual informational meeting (optional) regarding the new funding opportunities will be held at 10:00 a.m. on August 8th CLICK HERE TO JOIN THE MEETING

o **New Project Application(s) are due via e-mail to jamie.ergas@fairfaxcounty.gov** by 4:00 pm on August 19th.

FUNDING AVAILABLE

As stated in Section I.D (pg 2) of the FY2022 CoC Program Competition NOFO, there is approximately $2,794,000,000 is available, including approximately $80,000,000, available for non-competitive YHDP renewal and replacement expiring grants, and at least $52,000,000 available for Domestic Violence, Dating Violence, Sexual Assault, and Stalking Bonus (DV Bonus) projects, described in Section II.B.5 of this NOFO. HUD determines the amount that each CoC is eligible to apply for, which is shared via the CoC Estimated Annual Renewal Demand Report (ARD). The ARD is not yet published and therefore the amounts below are estimates. Once HUD releases the ARD, the amount Fairfax County's CoC can apply for will be updated at https://www.fairfaxcounty.gov/homeless/continuum-care.[3] The following is a brief overview of the funding available to Fairfax County's CoC in the FY2022 HUD CoC Program Competition as well as the eligible project types. Proposed projects can apply for a part of OR all of the Bonus or DV Bonus funding.

	Bonus	Domestic Violence (DV) Bonus
Amount	$504,015	$806,404
Eligible Project Types (more detailed outline on page 2)	o Permanent Supportive Housing (PSH) o Rapid Rehousing (PH-RRH) o Joint Transitional Housing and Rapid Re-Housing (TH-RRH)	o Rapid Re-housing (PH-RRH) o Joint TH and PH-RRH (TH-RRH) o Supportive Services Only (SSO-CE)
Funding Combination Options	Can be combined with an existing renewal project (expansion) OR be a new request	Can be combined with an existing renewal project* OR be a Request must be *PH-RRH and TH-RRH project types must serve individuals

Agencies do NOT need to currently have HUD CoC Program funding to apply

HUD determines the amount of Bonus and DV Bonus communities can apply for. The amounts listed are *estimates.*

https://www.fairfaxcounty.gov/homeless/continuum-care

3) New Funding Opportunities

HUD outlines the project types applicants can pursue

Fairfax-Falls Church Community Partnership
2022 HUD CoC Program Competition
NEW FUNDING INFORMATION

DESCRIPTION OF ELIGIBLE PROJECT TYPES

Permanent Supportive Housing (PSH)
o   Permanent Supportive Housing is permanent housing in which supportive services are provided to assist homeless persons with a disability to live independently. All PSH projects must exclusively serve people that are experiencing literal homelessness as defined by HUD.
o   According to the NOFO, CoCs may create new PSH projects that meet the requirements of the DedicatedPLUS[4] or where 100% of the beds are dedicated to chronic homelessness.
o   Budget line items can include rental assistance or leasing and operations, supportive services, and administrative costs. Agencies must provide a 25% cash or in-kind match for all funding including rental assistance, excluding leasing. The match must be used for items that are eligible expenses according to HUD regulations.

Rapid Rehousing (RRH)
o   Rapid Rehousing provides time limited rental assistance, case management and optional supportive services, and a type of permanent housing meeting the requirements of 24 CFR 578.37(a)(1)(ii). All RRH projects must exclusively serve people that are experiencing literal homelessness as defined by HUD.
o   Budget line items can be short-term (up to 3 months) or medium-term (for 3 to 24 months) tenant-based rental assistance, supportive services and administrative costs. Leases must be exclusively in the client's name and their portion of the rent must be paid directly to the landlord. The entire RRH budget, including rental assistance, must be matched by a 25% cash or in-kind agency contribution. The match must be used for items that are eligible expenses according to HUD regulations.

Joint Transitional Housing – Rapid Rehousing (TH-RRH)
o   The Joint TH and PH-RRH component project includes two existing program components – transitional housing and permanent housing-rapid rehousing – in a single project to serve individuals experiencing homelessness, including individuals or families fleeing or attempting to flee domestic violence. All Joint TH-RRH projects must exclusively serve people that are experiencing literal homelessness as defined by HUD.
o   A Joint TH and PH-RRH component project must be able to provide both components, including the units supported by the transitional housing component and the tenant-based rental assistance and services provided through the PH-RRH component, to all participants. Participants can utilize services for up to a total of 24 months.
o   Budget line items can be leasing of a structure or units and operating costs to provide transitional housing, short- or medium-term tenant-based rental assistance on behalf of program participants to pay for the rapid rehousing portion of the project, supportive services and administrative costs. Agencies must provide a 25% cash or in-kind match for all funding including rental assistance, excluding leasing. The match must be used for items that are eligible expenses according to HUD regulations.

Supportive Services Only (SSO-CE)
o   SSO Projects for Coordinated Entry (SSO-CE) to implement policies, procedures, and pr   coordinated entry to better meet the needs of survivors of domestic violence, dating v   stalking.

https://www.fairfaxcounty.gov/homeless/continuum-care

3) New Funding Opportunities

The Selection & Ranking Subcommittee will review and score all submitted proposals based on the criteria outlined in the "New Funding Opportunities Information"

If the project is selected, an application must be completed in e-snaps

Inclusion of the project application in the Collaborative Application does not guarantee funding. Decision on funding of all projects will be made by HUD and announced by HUD at a later date

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Fairfax-Falls Church Community Partnership
2022 HUD CoC Program Competition
NEW FUNDING INFORMATION

CRITERIA FOR THE EVALUATION OF THE PROPOSALS

The Selection & Ranking Subcommittee of the Continuum of Care (CoC) Committee, the acting governance for the CoC, will review and select the new project application(s) for inclusion in the CoC Application to HUD submitted by the Office to Prevent and End Homelessness (OPEH) as part of the FY2022 HUD CoC Program Competition. The following factors will be considered in selecting the project(s):

- The proposed Projects must meet all requirements and regulations of the Interim CoC Program Rule and the NOFO for the FY22 HUD CoC Program Competition.
- The scope of the project must demonstrate that it will meet the need in the community, address existing gaps, and improve the overall homeless system performance
- Demonstrated commitment to Housing First
- Description of the supportive services provided
- Adherence to HMIS/comparable database requirements
- Ability to execute the grant in a timely manner
- Cost effectiveness of the proposal
- Experience in implementing the activities proposed
- Demonstrated success through outcomes achieved in similar projects the agency operates
- Agency organizational structure and experience in managing federal funding or similar grants
- If the proposed project is intended to serve victims of domestic violence, previous performance of the applicant in serving survivors of domestic violence, dating violence, or stalking, and their ability to house survivors and meet safety outcomes
- Overall quality of the application

The Selection & Ranking Subcommittee will use the following scoring to evaluate each project
- Project Description (Section A-C of the Application): 45 Points
- Project Budget (Section D of the Application):   15 Points
- Agency Experience (Section E of the Application):   35 Points
- Overall Quality of the Application: 5 Points

Bonus Points (as per the NOFO)
- Projects using housing subsidies or subsidized housing units (see PG 85 of NOFO) which are not funded through the CoC or ESG Programs to help individuals and families experiencing homelessness will receive 5 bonus points
- Projects using healthcare resources (including mental health) and can demonstrate a written commitment (see PG 85 of NOFO) to help individuals and families experiencing homelessness will receive 5 bonus points

PROCESS AFTER NEW PROJECT APPLICATIONS ARE SUBMITTED

- Applicants will be notified in writing if they are/are not chosen to submit an application to HUD as part of the

https://www.fairfaxcounty.gov/homeless/continuum-care

3) New Funding Opportunities

The Agency Capacity Form is required if the agency does not currently have HUD CoC Program funding

The New Project Application is required for any projects pursuing the Bonus/DV Bonus funding

Fairfax-Falls Church Community Partnership
2022 HUD CoC Program Competition
NEW PROJECT APPLICATION | AGENCY CAPACITY FORM

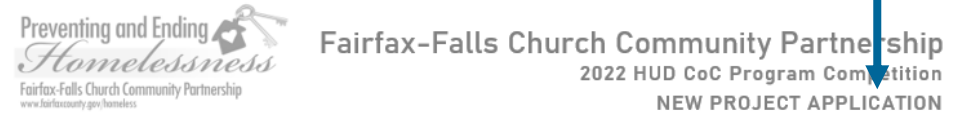| NAME OF AGENCY	POINT OF CONTACT FOR APPLICATION	POINT OF CONTACT EMAIL ADDRESS

INSTRUCTIONS
The Agency Capacity Form is only required for agencies applying for new funding opportunities *that are not currently HUD CoC Program Grantees*. If the agency applying is *not* a current HUD Grantee, this form should be included with the New Project Application. **New Project Applications are due via e-mail to jamie.ergas@fairfaxcounty.gov by 4:00 pm on August 19th.**

AGENCY DETAILS			
1. Governmental or non-profit agency?	☐ Government ☐ Non-profit		
2. Dates of your agency's fiscal year? *(example: 07/01 – 06/30)*			
3. Agency's Unique Entity Identifier (UEI):			

	Yes	No
4. Are you currently registered in the System for Award Management (SAM)?	☐	☐
5. Does your agency have financial/accounting policies, procedures and controls?	☐	☐
6. Are there agency procedures for evaluating internal programs and then utilizing the results to improve programs?	☐	☐
7. Does your agency have a staff policies and procedure manual that covers the following items: non- discrimination, sexual harassment, standards of professional conduct, position descriptions and responsibilities, and conflict of interest.	☐	☐
8. Does your agency provide ongoing services directed training and staff development?	☐	☐
9. Does your agency have the following policies for clients: grievance, non-discrimination, confidentiality?	☐	☐

Fairfax-Falls Church Community Partnership
2022 HUD CoC Program Competition
NEW PROJECT APPLICATION

NAME OF AGENCY	POINT OF CONTACT FOR APPLICATION	POINT OF CONTACT EMAIL ADDRESS

APPLICATION PROCESS
The Selection & Ranking Subcommittee of the Continuum of Care (CoC) Committee, the acting governance for the CoC, will review and select the new project application(s) for inclusion in the CoC Application to HUD submitted by the Office to Prevent and End Homelessness (OPEH) as part of the FY2022 HUD CoC Program Competition. The selection criteria are included in the New Funding Opportunities Announcement. *If selected*, Applicant(s) will need to complete a project application in e-snaps. The project will be ranked as part of the CoC-wide ranking process. Inclusion of the project application in the Collaborative Application submitted to HUD by OPEH does not guarantee funding. The decision on funding awards for all projects will be announced by HUD at a later date.
○ **New Project Application(s) are due via e-mail to jamie.ergas@fairfaxcounty.gov by 4:00 pm on August 19th.**
○ If selected, an e-snap application draft is due to OPEH on **September 12th** prior to 4:00 p.m. and the final e-snaps application must be submitted, once approved by OPEH, on **September 16th** prior to 4:00 p.m.

A. PROJECT REQUEST DETAILS	
1. Project Name:	
2. Amount of funding requested:	
3. Type of funding requested: *Select one*	☐ Bonus Funding ☐ DV Bonus Funding
4. Expansion Project:	Is this an expansion project? ☐ Yes ☐ No If yes, please provide the details of the existing project proposed to be expanded:

Name of existing project	# of existing units	# of existing beds

https://www.fairfaxcounty.gov/homeless/continuum-care

4) Renewal Application Process

The first step is to ensure the Applicant Profile is updated.

✓ e-snaps: https://esnaps.hud.gov
✓ Project Applicant Profile, e-snaps Navigational Guide:
   Project Applicant Profile Navigational Guide (hudexchange.info)

Project Applicant Profile

e-snaps Navigational Guide

4) Renewal Application Process

HUD has not yet released the FY 2022 New Project Application e-snaps Navigational Guide, which will explain:

- ✓ How to Register for the FY2022 Renewal Project Application funding opportunity
- ✓ Create the Project Application under the funding opportunity.
- ✓ Enter the Project Application from the "Submissions" screen.

HUD also typically releases a CoC Renewal Project Application Detailed Instructions Guide, which provides detailed instructions on each question. Renewal Instructions are organized by project type.

Do Not Submit before sending the draft (export to PDF and email) to OPEH for review by September 5th. Once the application is reviewed and changes are incorporated (if needed), it can then be submitted through e-snaps.

FY 2021 New Project Application

e-snaps Navigational Guide

Version 2

4) Renewal Application Process

NOFO, pg 6 – "HUD expects each CoC to implement a thorough review and oversight process at the local level for both new and renewal project applications submitted to HUD in the FY 2022 CoC Program Competition…

3) each project narrative is fully responsive to the question being asked and that it meets all the criteria for that question as required by this NOFO;

4) the data provided in various parts of the project application are consistent; and,

5) all required attachments correspond to the list of attachments in e-snaps that must contain accurate and complete information that are dated between June 30, 2022 and September 30, 2022."

GENERAL REMINDERS:

✓ Grant Year – Enter the start date and end date of the renewing project. You must enter an end date for the project expiring in calendar year 2023 of your project's current grant agreement, or grant agreement as amended (e.g., 4/1/2022 start date and 3/31/2023 end date). To ensure the correct operating start and end dates are entered, use the "POP Start" and "POP End" from HUD's electronic Line of Credit Control System (eLOCCS).

✓ Project Description – Review answers carefully to make sure your response fully answers the question

✓ SOAR – Identify if the project includes the following activities, "Has the staff person providing the technical assistance completed SOAR training in the past 24 months;" CSB

✓ Match documentation – CoC Program Interim Rule § 578.73 Matching requirements – "Recipient or subrecipient must match all grant funds, except for leasing funds, with no less than 25 percent of funds or in-kind contributions from other sources."

✓ NOFO, PG 59 - "The CoC is required to notify, in writing outside of e-snaps, all project applicants who submitted their project applications to the CoC by the local CoC-established deadline whether their project application(s) will be accepted and ranked on the CoC Priority Listing, rejected, or reduced by the CoC no later than 15 days of the FY 2022 application submission deadline."

https://www.grants.gov/web/grants/view-opportunity.html?oppId=342855

5) Priority Listing

NOFO, PG 14

❑ Tier 1 is equal to 95 percent of the CoC's Annual Renewal Demand (ARD). Project applications in Tier 1 will be conditionally selected from the highest scoring CoC to the lowest scoring CoC, provided the project applications pass both project eligibility and project quality threshold review, and if applicable, project renewal threshold. *Tier 1 was equal to 100% in the 2021 Competition*

❑ Tier 2 is the difference between Tier 1 and the maximum amount of renewal, reallocation, and CoC Bonus funds. If a DV Bonus project ranked in Tier 2 is selected with DV Bonus funds, the project will be removed from this tier and the projects below it will move up one rank position. However, if a new DV Bonus project is not selected with DV Bonus funds, the project will retain its ranked position (see Section II.B.11.e of this NOFO). Project applications placed in Tier 2 will be assessed for project eligibility and project quality threshold requirements, and if applicable, project renewal threshold requirements and funding will be determined using the CoC Application score as well as the factors listed in Section II.B.11 of this NOFO. HUD will award a point value to each new and renewal project application that is in Tier 2 using a 100-point scale:

1) CoC Score. Up to 50 points in direct proportion to the score received on the CoC Application; e.g., if a CoC received 100 out of 200 points on the CoC Application, the project application would receive 25 out of 50 points for this criterion.

2) CoC Project Ranking. Up to 40 points for the CoC's ranking of the project application(s). To consider the CoC's ranking of projects, point values will be assigned directly related to the CoC's ranking of project applications. The calculation of point values will be 40 times the quantity (1-x) where x is the ratio of the cumulative funding requests for all projects or portions of projects ranked higher by the CoC in Tier 2 plus one half of the funding of the project of interest to the total amount of funding available in Tier 2. For example, if a CoC is eligible to apply for projects totaling $500,000 in Tier 2 and applies for 5 projects ranked in Tier 2 of $100,000 each: the highest-ranked project would receive 36 points, and then the subsequently ranked projects would receive 28, 20, 12, and 4 points.

3) Commitment to Housing First. Up to 10 points based on the project application's commitment to follow a housing first approach.

2) Competition Schedule (again)

For New Projects AND Renewal Projects	
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https://www.fairfaxcounty.gov/homeless/continuum-care

Questions?

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Cell: 703-223-2003
jamie.ergas@fairfaxcounty.gov

For local competition information, visit:
https://www.fairfaxcounty.gov/homeless/continuum-care