

Fairfax County VA-601 CoC Application: Rating and Review Procedure

2018 Rating and Review Procedure Packet Order:

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CoC Monitoring, Evaluation, Reallocation and Ranking Process 2018

Monitoring and Evaluation Process:

- Our CoC has implemented a comprehensive monitoring and evaluation process.
- It is overseen by the Monitoring and Evaluation (M&) Committee which is comprised of representatives from grantee agencies, non-grantee service providers, and the CoC Lead Agency – the Fairfax County Office to Prevent and End Homelessness (OPEH) staff.
- The Monitoring and Evaluation tool is updated annually to include new HUD or community standards and newly identified issues, including criteria added to the CoC Program Competition NOFA each year.
- Initial M&E Committee meeting to discuss changes was held on January 18, 2018; consensus was reached on a range of edits as well as the schedule for the 2018 process. Final version was adopted by the M&E Committee on March 1, 2018.
- There were two components; one for agencies and one for projects. Together they were able to
 measure a wide range of competencies including agency capacity, financial stability, adherence to
 HUD regulations and requirements, commitment to federal and local priorities, and project and
 client outcomes. APR review is part of the process.
- Community-wide performance measures are included in the tool.
- It is distributed each spring to all CoC Program grantees. Grantees that plan on applying for renewal funding as part of the next competition must complete the tool.
- Upon completion, the tools are scored by OPEH staff to ensure impartiality and confidentiality.
- The M&E Committee reviews the scores with identifying organizational project names removed.
 Any low scores or specific issues are discussed and follow-up is recommended as necessary. This was completed at the M&E Committee meeting held on May 17, 2018.
- The M&E Committee agreed that all renewal projects should move forward in the process and be included in the 2018 CoC Application.



• The scores, with comments concerning any issues or underperforming areas, are shared with grantees. This was done on June 6, 2018. Grantees were provided a two week period to ask questions about or contest their scores.

Reallocation, Bonus, and DV Bonus Funding Process 2018

An application for all new CoC Program funding opportunities (including Reallocation, DV Bonus, and Bonus funding) was developed and distributed widely by email, website, and social media on July 3rd and July 6th, 2018 to CoC members and any other individual or organization that indicated interest in applying for HUD CoC Program funding. An informational meeting was held on July 10th, 2018 to address any questions regarding the opportunity. The application, which included information on the eligible project types and deadlines to apply, contained a separate agency capacity section for non-CoC program applicants, which helped to emphasize that new agencies were encouraged to apply. The CoC Committee used previously agreed upon objective criteria (that was outlined within the application itself) to select the proposed projects to include in the Collaborative Application. During this competition year, the CoC Committee assessed that the lowest scoring projects, which serve chronically homeless individuals in PSH and only scored 10 points below the mean and median scores, still bring significant value. The CoC Committee opted to offer technical assistance and provided a formal notice that failure to improve outcomes may result in reallocation. This was assessed to be the most efficient route to achieving higher performance.

• Reallocation Process – The CoC Committee discussed reallocating low performing projects and decided all scores on M&E were high enough and served a critical community need. The lowest scoring projects however, did receive letters noting that they would be considered for reallocation next year if they do not raise their scores. As a result of ongoing conversations about more efficiently and effectively using CoC Program funding, one of the current grantees, Second Story, voluntarily re-evaluated their budget and assessed that because of the additional resources they leveraged, they were able to serve the same number of clients with \$85,000 less from HUD. While this was not a performance-based reallocation, it demonstrates that the CoC is still regularly using reallocation as a tool to maximize the funding to prevent and end homelessness. Two applicants for utilization of the reallocated funds were submitted. The CoC Committee met on August 1, 2018 to decide on the applicant for the reallocated funding. FACETS-Triumph III



Expansion was of a high standard, met the needs of the homeless services system, proposed serving more clients, and had a lower cost per client between the proposals.

- Bonus Applications Process Two applications for Bonus funding were received. The CoC Committee met on August 1, 2018 and used previously agreed upon criteria to select the applicant, which was FACETS-Rapid Rehousing project for singles. The project submitted by the non-CoC Program funded organization proposed serving 90% fewer clients for more than double the cost per client (for the same project type). All applicants were notified by email of the Committee's decision and a debriefing was held on August 10, 2018 with the applicant that was not selected.
- DV Bonus Applications Process The CoC Committee used the basic DV Bonus eligibility criteria to
 evaluate and measure the effectiveness of the proposals received. This included that the project
 must serve survivors of domestic violence and be for an eligible project type. Previous experience
 in providing services to survivors was also considered. Two applications for DV Bonus were
 received, but the non-CoC Program funded organization ultimately retracted their application.
 The CoC Committee met on August 1, 2018 and heard the proposal presented by the remaining
 applicant and had the opportunity to ask questions. All applicants were notified by email of the
 Committee's decision. The applicant that retracted its proposal was also offered debriefing.

Ranking Process:

- The information on all projects was compiled from the Monitoring and Evaluation tools, APRs,
 Project Applications, OPEH CoC Lead Agency, and directly from Project Applicants.
- Competition and ranking and tiering information, as well as scores and project information were presented to the Ranking Committee for review.
- The Ranking Committee met on August 22, 2018. They reviewed HUD guidance as well as all the criteria, projects, scores, narratives.
- Following discussion, each member of the committee individually ranked the projects and the rankings were compiled to achieve the final ranking.
- HUD CoC Program Grantees were notified of the ranking for the 2018 competition by email on August 24, 2018.

2. CoC, RANKING, and MONITORING and EVALUATION (M&E) COMMITTEE MEMBERS



2018 HUD CoC Program Competition Fairfax-Falls Church Continuum of Care COC PROGRAM COMMITTEES

CoC Committee Members

- Linda Hoffman, Policy and Strategic Initiatives Coordinator, Health and Human Services, Office of the County Executive, Fairfax County Government
- Dean Klein, Director, Office to Prevent and End Homelessness, Fairfax County Government
- Mike O'Reilly, Chairman, Fairfax-Falls Church Partnership to Prevent and End Homelessness, The O'Reilly Law
 Firm
- Rodney Lusk, Senior Business Development Manager, Fairfax County Economic Development Authority
- Mary Kimm, Editor and Publisher, Connection Newspaper
- Will Jasper, Commissioner, Fairfax County Redevelopment and Housing Authority
- Verdia Haywood, Former Deputy County Executive, Fairfax County Government

Ranking Committee Members

- Louise Armitage, Human Services Coordinator, City of Fairfax
- Hilary Chapman, Housing Program Manager, Metropolitan Washington Council of Governments
- Verdia Haywood, Former Deputy Executive Director for Human Services, Fairfax County Government
- Dean Klein, Director, Office to Prevent and End Homelessness, Fairfax County Government
- Peaches Pearson, member of the Consumer Advisory Council as well as Supervisory Team Lead, Office of Administration for US General, Services Administration
- Lisa Whetzel, Executive Director, Britepaths
- Gerry Williams, Former Chair, Communities of Faith United for Housing

Monitoring and Evaluation Committee Members

- Tracy Kelso, Christian Relief Services
- Jeanine Gravette, Cornerstones
- Bobbi Mason, Department of Family Services
- Maura Williams, FACETS
- Dana Murray, New Hope Housing
- Lorena McDowell, Northern Virginia Family Services
- Abby Dunner, Office to Prevent and End Homelessness
- Julie Maltzman, Office to Prevent and End Homelessness
- Michael Willson, Office to Prevent and End Homelessness
- Sharon Price Singer, Office to Prevent and End Homelessness
- Gillian Gmitter, PRS
- Eleanor Vincent, Pathway Homes
- Lauren Leventhal, Pathway Homes
- Meghan Huebner, Second Story
- Michelle Stitt, Second Story
- Dani Colon, Shelter House



CoC Monitoring and Evaluation Meeting

January 18, 2018

Fairfax County Government Center Conference Room #7

Agenda:

- Introductions
- Set 2018 M&E Schedule
 - Additional Meetings
- Homeless Representation on BOD
- Discuss Possible Changes to M&E Tools
- Review Housing First Tool
- Additional Issues

CoC Monitoring and Evaluation Meeting

January 18, 2018

Fairfax County Government Center Conference Room 7

Schedule

- Everyone is fine with March 19 being the date for organizations to receive M&E tools, instructions, and schedule
 - Training will be primarily Q&A
 - Changes will be highlighted
 - People can call in with questions at any time
- Turning in documents
 - Same process as last year
 - Julie will not notify people on April 18 if she does not receive it
 - Next meeting
 - Thursday, March 1st 2-4pm
- Julie will be sending out a letter informing organizations that they need a homeless or formerly homeless person on their board of directors if they do not have already one
 - Agencies have the option to apply for a waiver to HUD
 - The current policy is:
 - Organizations with a homeless or formerly homeless individual on their board of directors gain two points.
 - Organizations with a homeless or formerly homeless individual on another policy making entity gain one point
 - Organizations that lacks a homeless or formerly homeless individual don't receive any points
 - o For this year:
 - Organizations that have a homeless or formerly homeless individual on their board gain a point
 - Organizations that have a homeless or formerly homeless individual on another policy making entity do as well
 - Organizations that do not have a homeless/formerly homeless individual and applied for a waiver and were accepted gain a point
 - Organizations that do not have a homeless/formerly homeless individual on their board or another policy making entity loose four points
 - This includes organizations that applied for a waiver and were rejected
 - You have three months to either place a homeless/formerly homeless individual on your BOD/policy making entity or apply for a waiver and receive a positive response from HUD
- Changes to the tools:
 - Remove vacancies section for this year due to implementation of new Coordinated Entry system
 - Next year, there will be a discussion on revising it

- Organizations still need to fill vacancies and might be penalized by HUD if they do not do so in a timely manner
- o APRs are due 90 days after organizations receive their grants
 - After submission in SAGE, email PDF copy to Walter and Julie
 - Ensure that it is readable and contains all the information necessary
 - The new APR has sections on Veterans, TAY, Chronically Homeless; they will not be used as outcomes for this year's monitoring and evaluation process
- o Data quality
 - Cindy will report on timeliness of submission for this past year
- Grantees must attend meetings; not just subrecipients
- Environmental Reviews
 - For PSH, all units must have an environmental review when new (leased or purchased) and every five years thereafter
 - For RRH, one environmental review needed for entire program
- Certain questions will be removed this year based on full compliance and not needed for inclusion in the Collaborative Application
 - There will be a list of them at the next meeting
 - We will keep a record of them for any new organization or future usage
- We will combine questions 42-43, using a similar method to what we currently have to determine the difficulties facing the population served by each project
 - Each project will list how many clients fit each category
 - Will be added up and divided by total number of participants
 - We will add 62+ as a special population
 - Everything should be based off of the APR
 - We will look more into clients who are employed and unemployed.
 - Subtract clients 62+ from employment percentage
 - Drugs and alcohol counts as one category in terms of special populations
 - Will examine if we need a different point system for RRH

Homework

- Housing First Assessment Tool
 - Everyone must look through it and decide if they want to use any of the questions from the documents in the M&E applications
- O Do we want to start having site visits?
- Get back to Julie in two weeks (Thursday, February 1)
 - She will send you an email as it gets closer to remind you

2018 M&E Tool Potential Changes

Agency Tool:

- #3 Add point for policies aligning with CFR 200
 - o Final Decision
 - Everyone agrees
- #5 Review wording of question and number of points.
 - Point difference between BOD and other policy making entity
 - Number of points to subtract if a number of questions/points eliminated in rest of tool.
 - It can be interpreted that HUD's goal of having a consumer/former consumer on an agency's BOD gives them the opportunity to contribute in policy making. For some agencies, the BOD are not the policy makers. Therefore HUD allows consumer representative on another policy making entity. We have distinguished between these two in the past.
 - Decision made to treat them the same as HUD includes both in regulations.
 - Agencies will have to explain their other "policy making entity and consumer representation" if selecting this option.
 - Consumers must be able to provide feedback on the programs that are serving them. While this can influence policy, this does not have the same effect as representation on a board that sets policy.
 - If an agency receives a waiver from HUD, same points will be awarded.
 - Discussion as to how many points and if they should be positive or negative. Loosing points could leave a stronger message than not receiving points. How much emphasis should be on this one question?
 - Final Decision: Plus points (3 points) for either BOD, other policy entity adequately explained, or HUD waiver
- #8 Remove
 - Final Decision
 - Everyone agrees
- #10 Remove
 - We will keep a copy of everything that was removed for use in the future as necessary – either because of lax adherence or new agencies becoming grantees
 - o Final Decision
 - Everyone agrees
- #11 Remove
 - Final Decision
 - Everyone agrees

- #12 Keep grievance policy delete others
 - o Final Decision
 - Everyone agrees
 - Will be worth one point
- #13 Remove
 - This can be seen as a value statement. It lets HUD know how our consumers/former consumers are staying involved.
 - Final Decision
 - We will be keeping it

Project Tool:

- #3 Attach documentation of summary page that documents total amount expended
 - o It could be helpful to provide examples to avoid confusion
 - Final Decision
 - Everyone agrees
- #5 Cost per client changed slightly to include RRH projects
 - Slightly lower amount \$8,000
 - o For PSH one point in time
 - For RRH cost per client over grant year
 - RRH some points more accessible, some less
 - Final Decision
 - Everyone agrees
- #8 Remove? One agency didn't fully comply and important regulation
 - Final Decision
 - We will be leaving it
- #9 Remove? Important regulations
 - o Final Decision
 - We will be leaving it
- #10 Remove
 - Final Decision
 - Everyone agrees
- #11 Remove
 - Final Decision
 - Everyone agrees
- #14 Deliverables will be specified in tool, to include Project Application, Project Description, Client Vulnerabilities, etc.
 - o Final Decision
 - Everyone agrees

- #15 Remove
 - Final Decision
 - Everyone agrees
- #16 Remove
 - Final Decision
 - Everyone agrees
- #17 Remove
 - Final Decision
 - Everyone agrees
- Add does this project have an active member of the HMIS Super User Group?
 - Final Decision
 - Everyone agrees
- #27 Add from HF tool?
 - No provisions that are not included in mainstream leases
 - Education of clients about their leases
 - It should just be a lease.
 - Take out "...and/or program agreement?"
 - With a lease being a legal document, it is important that consumers understand what they are signing.
 - Final Decision
 - No points

- #29 Remove
 - Final Decision
 - Everyone agrees
- #30 Remove
 - Final Decision
 - Everyone agrees
- #31 Add from HF tool? Medication adherence, history of victimization, DV, or sexual assault. Either with this question or separate question? Access regardless of gender identity, sexual orientation or marital status.
 - Do we want to create a separate question for gender identity, sexual orientation or marital status?
 - If a project serves only a specific gender, it will not count as discrimination to deny housing to someone who was not that gender. It would count as discrimination if the person was transgender, for example.
 - o Julie will send the document defining chronic homeless households to everyone
 - o Final Decision
 - All or nothing for one point
 - We will be adding additional items to the question
- #33 Remove

- Final Decision
 - Everyone agrees
- #36 Remove
 - Final Decision
 - Everyone agrees
- #38 Remove
 - Final Decision
 - Everyone agrees
- #39 Edit to reflect new APR submission process
 - o Missing data?
 - o Timeliness of data entry?
 - We do not want points yet
 - Data will not get better because it records when you entered data for current clients. If they don't leave the program, data will be the same next year.
 - This is something that HUD will be looking at, so it could be helpful to leave this in here, even if points are not awarded for it.
 - Final Decision
 - We will put this on the agenda to discuss later. Will look into exactly what the new APR tracks regarding timeliness and missing data.
 - Data should not be missing, it should be "don't know" or "refused". If an agency gets that data later on, they must add it immediately. There should be very few if none data points in general.
- #42 and #43 will be combined and will contain following conditions and subpopulations:
 - Mental Health Problem
 - Substance Abuse
 - Chronic Health Condition
 - HIV/AIDS
 - Developmental Disability
 - Physical Disability
 - Veteran
 - o DV
 - CH at entry
 - Single adult or Head of Household between the ages of 18-24
 - Single adult of Head of Household 62 or older
 - Number of people in each category, added together and divided by number of adults served

- Suggested points:
 - From 1- 1.9 one point (does it need to be 0?)
 - From 2 2.9 two points
 - From 3 3.9 three points
 - From 4 up four points
 - For DV, we will specify that it is for this episode of homelessness
 - We will add up the number of adults in each category and divide it by the total number of adults served.
 - We will be using the current definitions and not the definitions of when the consumer was entered into HMIS.
 - Julie will change the wording for TAY households
 - A consumer will be counted for each condition they have
 - Final Decision
 - We will combine the two questions and points will be awarded as listed above.
- APR questions will be renumbered to align with new APR
- #46 Subtract people over 62+ from percentage of employed?
 - o We need more information before we can adjust it
 - o We take data from APR, which might already account for age
 - Will get more detailed information
 - Final Decision
 - We will discuss it later
- #50 Movement to PH last year informational, this year points?
 - o RRH vs PSH?
 - Some agencies cannot move people to PH without vouchers
 - More consumers are passing away before they are able to move on from PSH
 - Final Decision
 - Question will be removed at this time.

FAIRFAX COUNTY CONTINUUM OF CARE

Monitoring & Evaluation **2018 Instructions**



Introduction

To ensure effective and efficient use of their region's HUD Continuum of Care (CoC) Program Funding, all CoC's are responsible for maintaining local monitoring and evaluation procedures. The Fairfax County CoC Monitoring and Evaluation Committee has updated last year's tools based on your feedback and current standards.

The Monitoring & Evaluation Tools are structured to provide the most objective measurement of agency and program performance. The questions contained in the tools not only determine current practices, outcomes and compliance with HUD regulations for each project and grantee, but also highlight the priorities and strategic directions of both HUD and the Fairfax County CoC. The scores received on these tools will be used as major criteria during the project rankings which once again will be a part of the 2018 HUD CoC Program application process.

A sub-committee of the CoC Monitoring and Evaluation Committee comprised of the Office to Prevent and End Homelessness (OPEH) staff will review and score all of the completed tools. Scoring methodology is outlined in the tools for transparency.

The tools will be emailed to grantees on Monday, March 19, 2018. **There will be a training and review of the updated tools on March 22, 2018 from 2:00 – 4:00 p.m. at the Government Center in room #359.** Attendance of at least one person from each organization is recommended. Please review the tools prior to the training and bring any questions you may have with you to the meeting. In addition, please bring a copy of the tools with you.

Instructions

- Both Agency and Project Component Tools (<u>hard copies</u>) are due to the Office to Prevent and End Homelessness (OPEH) by 4:00 p.m. on Monday April 16, 2018.
 - 4 points will be subtracted per day from each tool submitted late. No tools will be accepted after 4:00 p.m. on Friday, April 20, 2018.
- Submit two hard copies of each completed tool.
- Only one hard copy of each attachment is required.
 - Each component should contain all the required attachments as listed at the end of each tool.
 - Compile the attachments in the same order as requested in the tools.
 - Separate each attachment by including a piece of paper prior to each attachment labeled with the name/description of the attachment.
- Each component with attachments should be bound separately with butterfly clip or rubber band (no binders).
 - Compile one Agency Tool, one set of Agency Tool attachments, and then another copy of the Agency Tool.
 - Compile one Project Tool, one set of Project Tool attachments, and then another copy of the Project Tool.
- Insert name but not a score on cover sheet of each tool.
- Submission methods:
 - <u>Mail/Courier</u>: OPEH, attention CoC Lead, 12000 Government Center Parkway, Suite 333, Fairfax, VA 22035. Julie Maltzman will confirm receipt by email.
 - <u>In Person</u>: OPEH, 12000 Government Center Parkway, Suite 333, Fairfax, VA 22035. Place the tools in the red box in cubicle 335.4 marked Monitoring and Evaluation Tools. Julie Maltzman will confirm receipt by email.

- If you prefer to submit your tools to a person contact Michael Willson at 703-324-3470 or Julie Maltzman at 703-324-3965 to arrange a time to deliver the tools.
- Electronic submission of tools or attachments will not be accepted.
- Agency Component must be submitted by all agencies applying for renewal or same agency reallocation funding during the 2018 HUD CoC Program Competition.
- Each grantee agency must complete only one Agency Component Tool, regardless of how many grants it currently receives. See notes below for Agencies with subrecipients.
- An entire project component must be completed for each project/grant applying for renewal or same agency reallocation funding during the 2018 Competition.
- It is the responsibility of each grantee to complete all forms and all questions. Subrecipients should be consulted as appropriate. For Agency Tool, both grantee and all subrecipients must answer each question and include all attachments/documentation. For Project Tool, all subrecipients must answer each question and include all attachments/documentation.
- Tools are formatted so that areas that require answers and attachments are highlighted in red.
- Points available are included in italics.
- Points will be subtracted for incomplete, inaccurate or missing information, including informational only questions.
- Executive Director (preferred), Agency Director (preferred), or other Authorized Representative must certify that all information is true, complete and accurate to the best of their knowledge.
- Please note the reporting time periods in various questions as they may differ.
 - For Agency Component there are the following, which are specified in the questions :
 - Each Agency's fiscal year
 - Calendar year 2017
 - For Project Component there are the following, which are specified in the questions:
 - Year of last complete grant for which an APR has been submitted
 - Calendar year 2017
 - Information from 2017 Competition/Application
- Scores will be distributed to all grantees by the end of May.

Additional Information

If there are any questions concerning completion of this tool please contact Julie Maltzman at Julie.Maltzman@fairfaxcounty.gov or 703-324-3965 prior to 4:00 p.m. on Tuesday April 10, 2018. No technical assistance will be available following that date.

FAIRFAX COUNTY CONTINUUM OF CARE

Monitoring & Evaluation 2018 Agency Tool 17 Points

Agency: Click here to enter text.

Score: / 17



AGENCY INFORMATION

Agency Name:	Click here to enter text.
Name of all current U.S. Dept. of Housing and Urban Development (HUD) Projects:	 Click here to enter text.
Agency Contact Information:	Name: Click here to enter text. Title: Click here to enter text. Address: Click here to enter text. Phone: Click here to enter text. Email: Click here to enter text.
Additional Contact Information:	Name: Click here to enter text. Title: Click here to enter text. Address: Click here to enter text. Phone: Click here to enter text. Email: Click here to enter text.

SUBRECIPIENT INFORMATION (if applicable)

- For agency tool, both grantee and all subrecipients must answer all questions and include all attachments/documentation.
- If your agency has subrecipients for any grants complete the following information:

Name of Project #1:	Click here to enter text.
Subrecipient/s Project #1:	Agency Name: Click here to enter text.
	Agency Name: Click here to enter text.
Name of Project #2:	Click here to enter text.
Subrecipient/s Project #2:	Agency Name: Click here to enter text.
	Agency Name: Click here to enter text.
Name of Project #3:	Click here to enter text.
Subrecipient/s Project #3:	Agency Name: Click here to enter text.
	Agency Name: Click here to enter text.

FINANCIAL: 8 POINTS

QUESTION	SCORE	POSSIBLE
 Does the agency have an independent financial audit completed within 12 months of the end of the agency's fiscal year? Yes No No		2
 2. Does the agency have the fiscal capacity to operate all of its HUD CoC grants? Yes□ No □ Attach first page of 2016 IRS Form 990 (1 point with attachment) Attach most recent IRS Form 941 that was submitted in 2017 (1 point with attachment) 		2
 3. Does agency have financial/accounting policies, procedures and controls? Yes No (1 point if yes) Attach financial/accounting policies, procedures, and controls documents (1 point with attachment) Do these policies align with HUD financial guidelines including the new regulations contained in 2 CFR Part 200, (guidance on audits, procurement, timesheet verification, documentation, etc.) Yes No (1 point if yes) 		3
4. Does agency have a system to track matching funds, both cash and in-kind? Yes□ No □ (1 point if yes)		1

GOVERNANCE: 7 POINTS

QUESTION:	SCORE	POSSIBLE
5. Does your agency have a homeless or formerly homeless		
representative on your Board of Directors?		
Yes□ No □ (3 points if yes – skip to question #6)		
Does your agency have an equivalent policymaking entity with		
consumer representation: Yes□ No □		3

1
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1
2
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POLICIES AND PROCEDURES:

2 POINTS

QUESTION	SCORE	POSSIBLE
9. For clients does your agency have:		
 Client Grievance policy Yes□ No □ Attach agency's grievance policy (1 point if attached) 		1
 10. From January 1, 2017 – December 31, 2017 did any former or current consumers participate in your agency via (1 point if any) Employment opportunities Yes□ No □ Volunteer opportunities Yes□ No □ Group feedback sessions Yes□ No □ 		1

REQUIRED ATTACHMENTS FOR AGENCY COMPONENT:

☐ Latest agency audit management letter (Not necessary for Fairfax County Governmental
Agencies)
☐ First page of 2016 IRS Form 990 — Return of Organization Exempt from Income Tax (Not
necessary for Fairfax County Governmental Agencies)
☐ Agency's latest IRS Form 941 submitted in 2017 — Employer's Quarterly Federal Tax Return
(Not necessary for Fairfax County Governmental Agencies)
☐ Agency's financial/accounting policies, procedures and controls documents
☐ Consumer Representation Waiver from HUD (if applicable)
☐ List of Board of Directors (or Advisory Board for Governmental Agencies)
☐ List of members of equivalent policymaking entity (if applicable)
☐ Client Grievance Policy

FAIRFAX COUNTY CONTINUUM OF CARE

Monitoring & Evaluation 2018 Project Tool 89 Points

Project: Click here to enter text.

Score: / 89



SUBRECIPIENTS:

- For agency tool, both grantee and all subrecipients must answer all questions and include all attachments/documentation.
- For project tool, all subrecipients must answer all questions and include all attachments/documentation.
- All unearned points in this section will be deducted from the program's total score so that programs with subrecipients are not given the advantage of additional points.

8 POINTS

QUESTION	SCORE	POSSIBLE
 Does this grant have any subrecipients? ☐ Yes ☐ No If no, skip to financial section If yes, list them here: Click here to enter text. 		
Does the grantee have contracts with all subrecipients? Yes No Attach copy of contracts with all subrecipients. (3 points if contract with all subrecipients attached)		3
Does the grantee perform programmatic, administrative and financial monitoring of the subrecipients on a regular basis? Yes No If yes, when was the most recent onsite monitoring completed by the grantee for each subrecipient? Click here to enter text. (3 points if each subrecipient was monitored within the last year)		3
Does the grantee update all subrecipients of HUD regulations and changes as necessary? Yes No If yes, what is the grantee's process for updating subrecipients? (1 point if described) Click here to enter text.		1
Does the grantee share administrative funds with the subrecipient agencies? ☐ Yes ☐ No (1 point if yes)		1

FINANCIAL: 13 POINTS

QUESTION	SCORE	POSSIBLE
1. What is the grant year for this project (e.g.: 2/1 – 1/31)?		1
Click here to enter text. (1 point if correct grant year entered)		
2. What is the total grant amount applied for from HUD during the 2017		
Competition? Click here to enter text. (1 point if correct)		
What <u>percentage</u> of this grant is: (1 point if correct)		
Rental Assistance Click here to enter text.		
 Leasing Click here to enter text. 		2
Operations Click here to enter text.		
Supportive Services Click here to enter text.		
Administration Click here to enter text.		
3. Attach documentation of all HUD's Line of Credit Control System (LOCCS)		
drawdowns indicating dates and amounts for the last completed grant year.		
Documentation should include summary of total amount expended as well		
as dates of withdrawals (no need to attach each voucher). (1 point if attached)		
Does this project draw down funds from HUD's Line of Credit Control		
System (LOCCS) at least quarterly?		5
Yes □ No □ (1 point if yes & confirmed by attachment)		
Have all HUD funds been drawn down for the last complete grant year?		
Yes □ No □ (3 points if yes & confirmed by attachment – same as above)		
 If no, how much was unspent? Click here to enter text. 		
If no, why were funds unspent? Click here to enter text. (1 point if		
unspent amount & adequate explanation provided)		
4. How many years has funding <u>not</u> been completely utilized in the past		
three years? (1 point subtracted for each year funds were not completely utilized) Click		-3
here to enter text.		-5
5. Cost per client/household:		
What is the total HUD grant amount divided by the number of PSH		
households (each family or single) in the program at one point in time		
and/or the number of RRH households (each family or single) in a		
program over the course of the grant year? Click here to enter text.		4
• Between \$8,000 - \$15,000 - (3 points)		
• Between \$15,001- \$23,000 – (2 points)		
• Over \$23,000 – (1 point)		

 Are the units owned □ or leased □ ? (1 point if leased) If the project utilizes both owned and leased units provide details: Click here to enter text. 	
 6. Does the agency receive program/rental income from this project? Yes □ No □ If yes, how much during the last complete grant year? Click here to enter text. If yes, were these funds used exclusively for eligible expenses (items that can be charged to a grant) as defined in the Interim Rule? Yes□ No □ (1 point if yes to all) 	1

ADMINISTRATIVE: 9 POINTS

QUESTION	SCORE	POSSIBLE
7. When was the last time this project was monitored by HUD?		
Click here to enter text.		
Attach monitoring report. If not attached, provide explanation: Click		
here to enter text. (Minus 1 point if monitored and report not attached unless adequate explanation is provided.)		-2
Attach agency's response to monitoring report. If not attached, provide		_
explanation: Click here to enter text. (Minus 1 point if monitored and response not attached unless adequate explanation is provided.)		
8. Does this project conduct Housing Quality Standards reviews at least		
annually for all units? (Note: this is different than housing cleanliness		
standards, and Housing Quality Standards are defined by HUD)		
Yes □ No □ (1 point if yes)		
Attach form used to conduct Housing Quality Standards reviews. (1 point if attached)		2
9. Does this project have guidelines in place to adhere to Fair Market Rent		
and Rent-Reasonableness? (Note: Both are necessary) Yes ☐ No ☐		2
Attach agency guidelines for FMR and Rent-Reasonableness. (1 point for each)		_

	1	
10. How many units are utilized in this project at one point in time?		
Click here to enter text.		
For PSH: Attach list of the addresses for all of this project's units and the		
date the environmental review was completed for each.		2
For PSH - Environmental review date required for all project's units even if		
completed in July 2014. Only list this project's units on this form. Therefore,		
number of units on environmental review list must be equal to number of units		
in project. (2 points if all unit addresses and environmental review dates attached.)		
• For RRH: Attach a copy of overall ER for project. (2 points for project ER.)		
11. Has this program been represented by the grant applicant at all HUD		
Grantee Meetings?		
Meetings:		
CoC Program Meeting: April 5, 2017		1
CoC Program Meeting: May 2, 2017		
CoC Program Meeting: July 26, 2017		
Yes □ No □ (1 point if yes and verified by OPEH)		
12. Have all project deliverables been submitted to OPEH in a timely		
manner this past year? (e.g. Project Application, Project Description, Client		2
Vulnerabilities)		4
To be determined by OPEH (1 point if most, 2 points if all)		

HMIS: 6 POINTS

QUESTION	SCORE	POSSIBLE
13. Attach a PDF of just the one page 'Tab B1 – Overall Report Card" of the		
ART report 0252 - Data Completeness Report Card for last year – January 1,		
2017 through January 1, 2018 for this project. (1 point if correct report attached)		
 Does this project have 100% for both "HUD UDE ONLY" and 		3
"Additional ONLY" Yes □ No □ (1 point if yes and documented on report)		
Does this project have 95% for both "HUD Verification ONLY" and		
"OVERALL" Yes □ No □ (1 point if yes and documented on report)		
14. Was DQ submitted in a timely fashion from January 2017 through		2
December 2017 Yes ☐ No ☐ PSH – 4 submissions; RRH – 11 submissions		_
To be confirmed by OPEH (1 point if most, 2 points if all)		
15. Does this project have an active member of the HMIS super user Group?		1
Yes □ No □ (1 point if yes and verified by OPEH)		

SERVICES & POLICES: 17 POINTS

QUESTION	SCORE	POSSIBLE
16. What program staff member is responsible for ensuring that minors and		
Transitioning Age Youth (18-24) are in school and/or receiving appropriate		
educational services per HUD Requirements? Note: all programs must have		
staff with educational services knowledge as all programs may serve people		1
between the ages of 18-24. Click here to enter text. (1 point if name provided)		
17. Is there a systematic process for ensuring that clients apply for and		
obtain all mainstream resources to which they are entitled? (TANF,		
SSI/SSDI, SNAPS, Medicaid, SCHIP, local mental and somatic health care,		
etc.) Yes □ No □		2
Describe process and people responsible for implementation: Click		
here to enter text. (1 point for clear processes and 1 point for people responsible for implementation)		
18. Does this project utilize a form that allows clients to apply for 4 or more		
benefits at once? Yes □ No □		_
Attach form used to allow clients to apply for 4+ benefits (1 point if		1
attached)		
19. Does this project provide transportation assistance to clients wishing to		
receive help getting to benefit appointments, employment training and/or		
jobs? Yes □ No □ (1 point)		1
20. Does this project provide follow-up to ensure benefits are received and		1
maintained? Yes No (1 point)		_
21. Provide the name and title of <u>your agency's</u> SOAR certified staff		
member who is available to participants of this program in need of this		_
service. Click here to enter text. (2 points if name and job title provided)		2
22. Does this project utilize a housing first model as defined by HUD as		
stated below?		
"Any project that indicates that it follows a Housing First model cannot		
place preconditions or eligibility requirements—beyond HUD's eligibility		
requirements—on persons entering housing, nor can it require program		
participants to participate in supportive service activities or make other		2
rules, such as sobriety, a condition of housing. Recipients may offer and		_
encourage program participants to participate in services, but there may be		

no time limit as to when he/she must do so." (A program can require regular	
meetings with a case manager) Yes \square No \square (2 points if yes)	
23. Does each client in the program have a standard lease? Yes ☐ No ☐	
Attach copy of lease (1 point if attached)	1
 Does the lease contain provisions of a standard lease? Yes □ No □ 	-
 (informational only) Does this lease contain additional requirements not contained in a 	
standard lease? Yes \(\sigma\) No \(\sigma\) (informational only)	
 Is each client educated about the details of the lease? Yes □ No □ (informational only) 	
24. Does this program have a policy for discharging clients for non-	
compliance? Yes □ No □	1
 Attach form document outlining your discharge policy. (1 point if attached) 	
 Does this program have policies and/or procedures for eviction for 	
non-payment of rent and/or other reasons? Yes \(\sime\) No \(\subseteq\) If yes attach all (informational only)	
an (mjormational only)	
25. Does this project accept participants regardless of issues with the	
following: (1 point for yes to all responses)	
 Actively using ☐ Yes ☐ No 	
 Criminal history ☐ Yes ☐ No 	_
Bad credit □ Yes □ No	1
 Bad rental history ☐ Yes ☐ No 	
 Untreated mental illness ☐ Yes ☐ No 	
No income ☐ Yes ☐ No	
 Medication adherence ☐ Yes ☐ No 	
 History of victimization, DV, or sexual assault ☐ Yes ☐ No 	
26. Does this project accept and serve people irrespective of gender	1
identity, sexual orientation or marital status? Yes No (1 point for yes)	
27. What is the service level of this project?	
• Service Level 1: Scattered Sites	
Service Level 2: Part Time Onsite Staff ☐ Yes (2 points)	2
Service Level 3: 24/7 or almost 24/7 Onsite Staff ☐ Yes (3 points)	3
If there are multiple service levels within one project, provide	
explanation: Click here to enter text.	

GENERAL OUTCOMES: 24 POINTS

QUESTION	SCORE	POSSIBLE
28. Have all program participants been given the opportunity to complete		
client satisfaction surveys during calendar year 2017? Yes ☐ No ☐		
Attach client satisfaction survey with <u>date administered</u> (1 point if attached)		
with date surveyed)		2
Attach summation of all clients' responses (1 point if attached)		
29. Attach list of all heads of household's HMIS numbers for only those who		
entered your program from January 1, 2017 through December 31, 2017		
Referring agency (1 point if referring agency provided for all clients)		
Living situation (streets, shelter, transitional housing, institution, etc.)		
prior to entering your program (1 point if prior living situation provided))		3
 If PSH, whether or not the head of household was chronically homeless at entry – must come from shelter or place not meant for human 		
habitation (1 point if all clients entering PSH were chronically homeless at entry)		
*Minus 1 point for each client/family that was not literally homeless at entry.		
30. What is the capacity of this program when full, both units and beds?		1
Click here to enter text. (1 point if correct)		
31. Attach a PDF copy of the last APR submitted in Sage. Note: Please print		
out each page of the APR on one page. (1 point for attachment and 2 points if general information is correct)		
 Attach a copy of the <u>Sage submission page</u> that states the date it 		
was submitted (not the date in the APR itself).		4
 If late for a specific reason explain here: Click here to enter text. 		-
(1 point if the APR was submitted within 90 days of the end of the grant year or if		
not adequate explanation provided.)		
*Minus 1 point for every 30 days past the 90 day deadline that the APR was not submitted.		
32. How many total adults were served during the last grant year?		1
Click here to enter text.		
How many total families with children, if applicable, were served		
during the last grant year? Click here to enter text. (1 point if both		
adult and family numbers are correct)		

For those programs serving both singles and families, how many singles and how many families were served during the last grant year? Click here to enter text. (informational only) On ARR, question 75 (adults), question 85 (total number of families and	
On APR - question 7a (adults), question 8a (total number of families and households)	
 33. What was the average utilization rate on the past APR? Click here to enter text. 95 - 100% (3 points) 90 - 94% (2 points) 85 - 89% (1 point) 75 - 84% (0 points) 50 - 74% (-1 point) Below 50% (-2 points) On APR - Question #8b - add up the four Point-in-Time Count of Households Served (January, April, July, and October), divide by four, then divide by number	3
of units(families)/beds(singles) available at capacity.	
 34. From APR and case files, add up all known physical and mental health conditions and other subpopulations of only adults (during last complete grant year) at entry and divide by total number of adults served. Total number of conditions/subpopulations in all categories: Click here to enter text. 	4
 Total number of adults served: Click here to enter text. Divide total conditions/subpopulation by number of adults served: Click here to enter text. 	
 From 1 - 1.9 - (1 point) From 2 - 2.9 - (2 points) From 3-3.9 - (3 points) From 4 up - (4 points) 	
 Mental Health Problems (On APR – question #13a): Number - Click here to enter text. Substance Abuse (On APR – question #13a): Number - Click here to enter text. Chronic Health Conditions (On APR – question #13a): Number - Click here to enter text. 	
HIV/AIDS (On APR – question #13a): Number - Click here to enter text.	

 Developmental Disability (On APR – question #13a): Number - Click 	
here to enter text.	
 Physical Disability (On APR – question #13a): Number - Click here to 	
enter text.	
 Veterans: (On APR – question #5a) Number - Click here to enter text. 	
 Homeless this episode due to DV: (On APR – question #14b) Number - Click here to enter text. 	
 CH at entry to program: (On APR – question #5a) Number - Click here to enter text. 	
Single Adults or Heads of Household 18-24 (only households where	
everyone in the household is 24 or younger): (APR question #5a)	
Number - Click here to enter text.	
Single Adults or Heads of Household 62 or older: (On APR – question)	
#11) Number - Click here to enter text.	
Explain any numbers that might not align with the APR: Click here to enter	
text.	
35. From APR – what is the average Length of Stay for Leavers and for Stayers – in terms of day?	
·	
Leavers - Click here to enter text. Change of the control of	
Stayers - Click here to enter text.	•
(For programs with multiple entries – enter both numbers and average for	6
each category.)	
For each:	
• Over 2,000 - (1 point)	
• Between 1,000 – 2,000 - (2 point)	
• Under 1,000 - (3 point)	
On APR – question #22b	

QUESTION	SCORE	POSSIBLE
36. From the APR - how many adults had income?		
 Number of adults that have been in the program more than a year plus 		
all leavers: (available in APR – question #16) Click here to enter text.		
Number of adults that met this measurement: Click here to enter text.		
Percentage of adults that met this measurement: Click here to enter		
text.		4
• 90 - 100% (4 points)		•
• 80 - 89% (3 points)		
• 70 - 79% (2 points)		
• 60 - 69% (1 point)		
Below 60% (0 points)		
On APR - question #16 – add those with cash income at latest annual assessment		
for stayers who have been in the program more than a year and at exit for all		
leavers.		
37. From the APR - how many adults were employed?		
Number of adults that met this measurement: Click here to enter text.		
Percentage of adults that met this measurement: Click here to enter		
text.		
• 50 - 100% (4 points)		
• 35 - 49% (3 points)		4
• 20 - 34% (2 points)		-
• 10 - 19% (1 point)		
Below 10% (0 points)		
On APR - question #17 – add those with earned income at latest annual		
assessment for stayers who have been in the program more than a year and at		
exit for all leavers.		
38. From the APR - how many adults increased income while in the		
program?		
Number of adults that met this measurement: Click here to enter text.		
Percentage of adults that met this measurement: Click here to enter		
text.		
• 80 - 100% (4 points)		
• 60 - 79% (3 points)		4
• 40 - 59% (2 points)		7

• 20 - 39% (1 point)	
• Below 20% (0 points)	
On ADD, question #10o2 the second to last number in the last solumn	
On APR - question #19a3, the second to last number in the last column.	
39. From the APR - how many adults received non-cash benefits?	
Number of adults that met this measurement: Click here to enter text.	
Percentage of adults that met this measurement: Click here to enter	
text.	
• 90 - 100% (4 points)	
• 80 - 89% (3 points)	4
• 70 - 79% (2 points)	•
• 60 - 69% (1 point)	
• Below 60% (0 points)	
On APR - question #20 and #21– add those with non-cash benefits or	
government provided health insurance at latest annual assessment for stayers	
who have been in the program more than a year and at exit for all leavers; need to use case files to determine so that there is no overlap.	
to use case mes to determine so that there is no overlap.	
40. From the APR - how many adults maintained their housing stability,	
either in your program or by moving to other permanent housing? (Do not	
count program participants that passed away in this measure.)	
Number of adults that met this measurement: Click here to enter text.	
Percentage of adults that met this measurement: Click here to enter	
text.	4
• 95 - 100% (4 points)	7
• 90 - 94% (3 points)	
• 85 - 89% (2 points)	
• 80 - 84% (1 point)	
• Below 79% (0 points)	
On APR - question #23a and #23b for leavers and #5a for number of stayers	

REQUIRED ATTACHMENTS FOR PROJECT COMPONENT:

☐ Copy of Subrecipient contracts, if applicable.
☐ Documentation of LOCCS drawdowns; should include summary of total amount
expended as well as dates of withdrawals. The two documents can be found in the under
Grant Information – General Tab and Vouchers Tab.
☐ If monitored by HUD, attach monitoring report and response.
☐ Housing Quality Standards form.
☐ FMR and Rent Reasonableness policies/forms.
☐ For PSH - List of Units' Addresses and the dates of their environmental reviews for this
project. For RRH – Copy of overall environmental review.
□ PDF of Tab B – Project Chart from ART report 252 for latest grant year
$\hfill \square$ Application form utilized to apply for 4 or more mainstream benefits.
☐ Sample client lease.
☐ Discharge for non-compliance policy.
☐ Eviction policy and/or procedures.
☐ Copy of client satisfaction survey, <u>date survey was conducted</u> , and a summation of the
responses.
☐ A list of clients with HMIS numbers who entered your program from January 1, 2017
through December 31, 2017 with original referral source, living situation prior to your
program entry and if they were chronically homeless at entry.
$\ \square$ PDF copy of the last APR submitted in Sage, printed on one side of paper only.
$\hfill\Box$ Copy of the <u>Sage submission</u> page with APR submission date (not the date on the APR
itself).



CoC Monitoring and Evaluation Meeting

May 17th, 2018

Fairfax County Government Center

Agenda:

- Overview of Monitoring & Evaluation
- Review of Scores
- Further Actions 2018
- Planning for 2019

CoC Monitoring and Evaluation Meeting

May 17, 2018

Comments

- New APR was confusing
 - Need to change some of the questions
 - Ex: "Do they have mainstream benefits when that is divided into two sections now?"
 - Should we give points for having insurance or just government provided insurance?

Scoring

- Lowest agency score: 13
- Highest agency score: 17
- Highest possible agency score: 17
- Lowest project score: 55
- Highest project score: 79
- Highest possible project score: 89

Comments from Cindy

- Appreciates people organizing the packets
 - Having the cover sheets a different color
 - Using paper clips
- o Make sure that you are using current documents
- Make sure that you are using the right date
 - Calendar year
 - Grant year
- Some projects did not include the dates that the surveys were completed

Comments from Michael

- Make sure that you are using the calendar year when running the
 252 Report Card
- Make sure that you run the 252 Report Card as a PDF as opposed to an Excel document.
 - The Excel document does not include the date
 - Will suggest adding that to the tool for next year
- Comments from Julie

- The numbers you use for questions 31-40 of the project tool should reflect what is in the APR
- If there is a situation where the APR has incorrect data, it needs to be corrected
- Keep the data in HMIS up-to-date and correct. Make sure that it reflects your outcomes accurately
- When you submit your APR in SAGE, print out the confirmation page that day
- Financial policies varies greatly
 - Some agencies have several pages worth
 - Others have a page or two
- Misunderstanding on audit letter
 - Needs to be the letter from the auditor, not the letter you send to the auditor
- We will be comparing the scores of this year's to last year's
 - When we did this last year, we paired a low performing agency with a high performing agency to help improve their scoring for this year
- We will be reporting the M&E scores to the CoC Committee
- Leases
 - Needs to look like a standard lease
 - There were some projects that claimed not to have additional requirements when they did
 - Shorter is better
 - Most of our clients will not be reading a twenty page lease
 - Needs to be something that clients can get through quickly and still understand their rights
- Discharge Policies
 - Most policies were not very clear
- Does this measure how well a program has done or how well they have filled out a form?
 - Little bit of both
- Further action

- Subcommittee to be formed to review leases, eviction and discharge policies and have standards that grantees would be encouraged to utilize but maybe not mandatory.
- We will be sending out the scored tools by the end of May
 - Agencies will have two weeks to ask questions about their scores
- Meet in the late fall/early winter to review changes and decide how to go about it for next year
- Look at the items that were marked "informational" for this year and decide on whether they should be required for next year
- Make sure that the questions for next year are consistent with the APR
- o HUD might be moving the competition up to two months earlier
 - Would we want to change when we do M&E?
 - It might be too much to do both applications and M&E at the same time
- Should we look into having site visits?
 - M&E use to be done through peer evaluations
 - Not a good evaluation, but people enjoyed it
 - Should we have peers visit or everyone visit?

2018 Monitoring and Evaluation

Agency Identifier	Agency Score
А	17
В	13
С	16
D	16
E	15
F	16
G	17
Н	17

Project Identifier	Project Score
1	72
2	62
3	74
4	74
5	60
6	74
7	67
8	72
9	59
10	76.5
11	72
12	72.5
13	66.5
14	61
15	64
16	75
17	75
18	68
19	63
20	66
21	70
22	66
23	64

Tools Scores

Agency Tool:

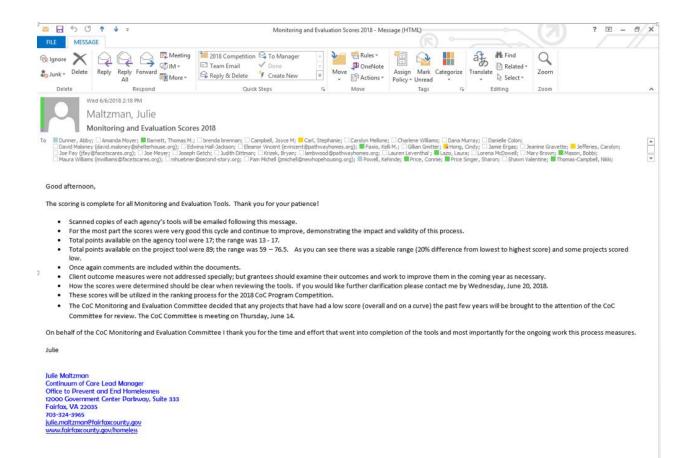
Agency Possible Score: 17

Range: **13-17**

Project Tool:

Agency Possible Score: 89

Range: **59 – 76.5**



HUD 2018 CoC Program Competition Deliverables/Dates for Project Applicants

On the dates in which documents are due, copies should be e-mailed to jamie.ergas@fairfaxcounty.gov and michael.willson@fairfaxcounty.gov by 4:00 pm.

For NEW & Renewal Projects

Changed after 06/28 Grantee MTG

Deliverable	Date Due
NEW Funding Opportunities Applications Distributed	July 2 nd (week of)
NEW Funding Opportunities Informational Meeting	July 10 th (2:30 p.m.)
Applicant Profile – <i>Draft</i> (from e-snaps)	July 16 nd
Notify CoC Lead of interest in NEW Funding Opportunities	July 17 th
Applicant Profile – Final (from e-snaps)	July 19 th
NEW Funding Opportunities – Applications Due	July 26 th
CoC Committee meets to Select NEW Funding Opportunities Projects	July 30th (week of)
Renewal Application – <i>Draft</i> (from e-snaps)	August 6 th
Renewal Application – Final (from e-snaps) – at	August 9 th
Project Descriptions for Ranking Committee – Due	August 13 th
NEW Funding Opportunities Application – <i>Draft</i> (from e-snaps)	August 13 th
NEW Funding Opportunities Application – Final (from e-snaps)	August 16 th
Ranking Committee meets to Rank/Tier all Projects	August 20 th (week of)

For Renewal Projects (same as table above, but without the deadlines for new projects)

Deliverable	Date Due
Applicant Profile – <i>Draft</i> (from e-snaps)	July 16 nd
Applicant Profile – Final (from e-snaps)	July 19 th
Renewal Application – <i>Draft</i> (from e-snaps)	August 6 th
Renewal Application – Final (from e-snaps)	August 9 th
Project Descriptions for Ranking Committee – Due	August 13 th
Ranking Committee meets to Rank/Tier all Projects	August 20 th (week of)

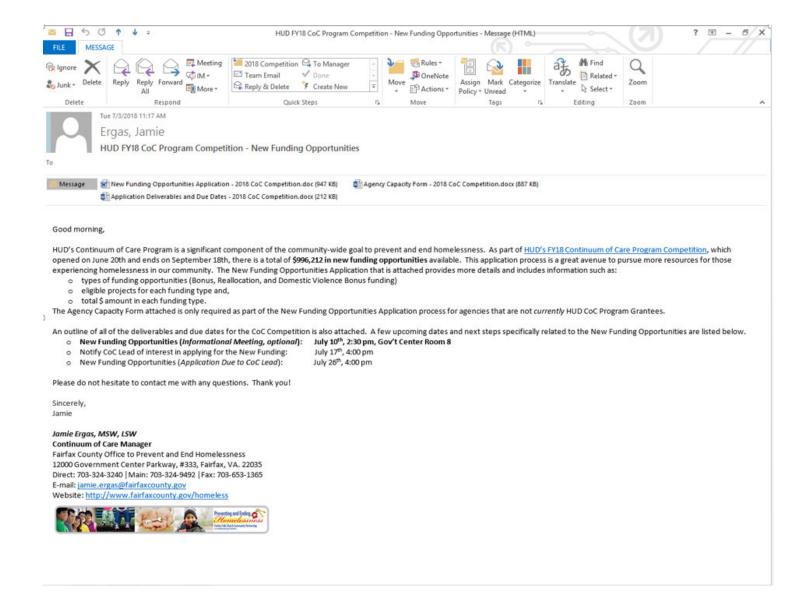


Office to Prevent and End Homelessness

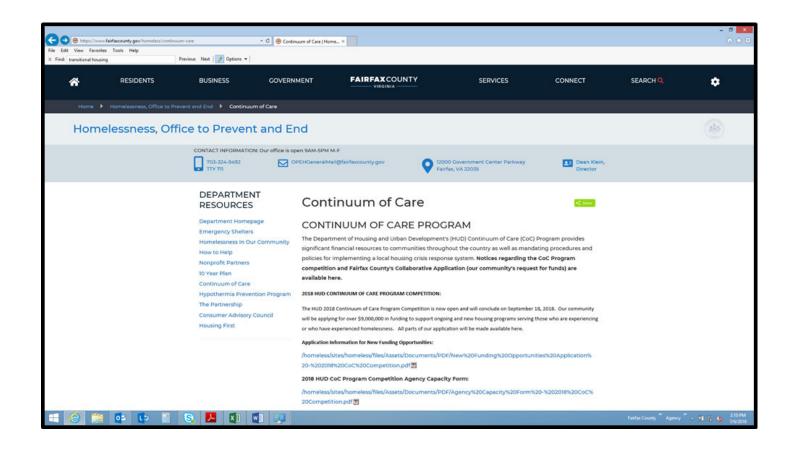
12000 Government Center Parkway, Suite 333

Fairfax, VA 22035

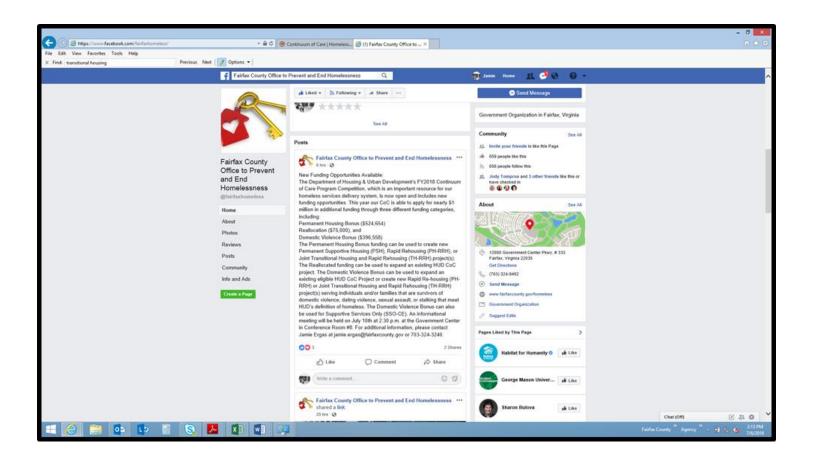
Phone: 703-324-9492 Fax: 703-653-1365 TTY: 711



13. BONUS PROJECT FUNDING WEBSITE POSTING



14. BONUS PROJECT FUNDING FACEBOOK POSTING

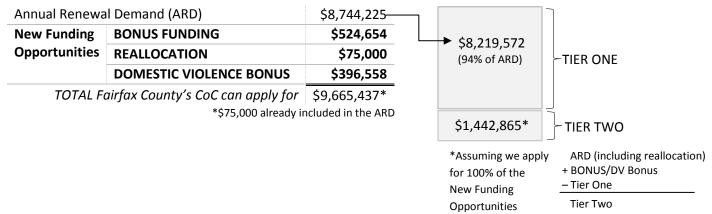




2018 HUD CoC Program Competition CoC Committee Meeting - AGENDA

August 1, 2018 | 1:30 pm | Government Center, Room #8

1) Overview of the FY18 Competition:



2) New Funding Opportunities Applications (see attached):

- HUD / local requirements
- Meeting the community need
- Using this resource to assist in making homelessness rare and brief

3) Presentations of New Funding Opportunities Applications:

Time	Agency	Funding Type	Project Type	Amount Requested	Proposed to serve
1:50	Operation Renewed Hope	Bonus	Unspecified	\$137,360 / (26%)	4 households
2:10	FACETS	Bonus	RRH for singles	\$524,654 / (100%	36 individuals
2:30	FACETS	Reallocation	PSH for singles	\$75,000 / (100%)	3 individuals
2:50	Shelter House	Reallocation	PSH for families	\$75,000 / (100%)	2 households (7)
3:10	Shelter House	DV Bonus	RRH for DV	\$396,558 / (100%)	33 households (83)
3:30	Beth El House	Unspecified	TH-RRH for DV	\$142,200 / (36%)	8? households

4) Decisions on New Funding Opportunities Applications

5) Ranking and Tiering Process

- Ranking and Tiering Decisions and Discussion
- o Confirm members of Ranking Committee

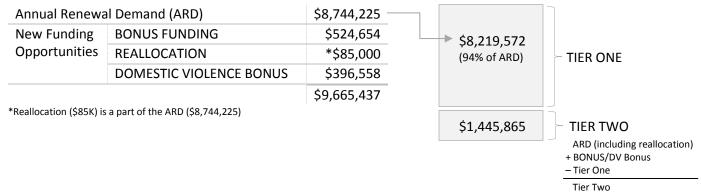
16. 2018 PROJECTS RANKING INFORMATION PRESENTED TO COMMITTEE

Pro	ject Organization Grant Amount Grant Type	Agency Score	Project Score	Combined Score	Combined	PSH or	Target	Singles and/or	Number of Clients	Cost per	Rent or	Service
		17	89	106	Score (%)	RRH	Pon.	Families		Client/household	Own	Level *



2018 HUD CoC Program Competition Ranking Committee Meeting – AGENDA & BACKGROUND August 22, 2018 | 1:00 pm | Government Center, Room #8

1) Competition Funding



2) Tiering

- o Historical award patterns: Tier 1 has historically been awarded; Tier 2 is at risk of not being awarded
- o <u>If HUD reduces funding available</u>: In the event HUD is required to drastically reduce the total amount of funds available under this NOFA, the Tier 1 amount per CoC will be reduced proportionately among all CoCs which could result in some Tier 1 projects falling into Tier 2. The priority and ranking for all project applications in Tier 1 AND Tier 2 should be carefully considered.
- o Tier 2 Scoring All projects in Tier 2 will be awarded a point value using a 100-point scale
 - CoC Score: Up to 50 points will be awarded based on the CoC Collaborative Application (i.e.
 if CoC received 100 out of 200 points, the project applications in Tier 2 would receive 25 out
 of 50 points)
 - Commitment to Housing First: Up to 10 for applying a Housing First model
 - CoC Ranking Position: Up to 40 points will be assigned based on the position of the ranking; this is the only area that will differentiate Tier 2 projects. Projects ranked higher in Tier 2 have higher chance of being funded.
- Projects straddling Tier 1 & Tier 2: If a project application straddles the Tier 1 and Tier 2 funding line, HUD will conditionally select the project up to the amount of funding that falls within Tier 1 and then, using the CoC score, HUD may fund the Tier 2 portion of the project. If HUD does not fund the Tier 2 portion of the project, HUD may award project funds at the reduced amount, provided the project is still feasible with the reduced funding (e.g., is able to continue serving homeless program participants effectively).



2018 HUD CoC Program Competition Ranking Committee Meeting – AGENDA & BACKGROUND August 22, 2018 | 1:00 pm | Government Center, Room #8

3) Ranking Criteria

The criteria remains the same as last year; criteria was compiled with input from all HUD grantees and approved by the CoC Committee. Items selected were based on HUD's guidance regarding system-wide performance measures and project outcomes as well as items scored in the project and Collaborative Applications.

- Monitoring and Evaluation Tool Scores contains all major criteria required by HUD/local standards
- O Project Description Paragraph about each project highlighting challenges and successes
- O Need Need for project in the homeless service system
- <u>Considerations</u> Balanced homeless delivery system that takes into account: service continuity for families and singles, and sub-population, HUD and 10-Year Plan priorities, uniqueness of project type.

4) Renewal & New Project Applications

The Monitoring and Evaluation Committee decided that all projects have made the threshold to be included in the Collaborative Application. There are a few that have performed low historically. The grantees were notified that they were at risk of reallocation in the future if performance was not improved. They were offered mentoring opportunities.

Panawal Applications	22 Renewals	20 Permanent Supportive Housing		
Renewal Applications		2 Rapid Rehousing		
Reallocation	3 New	1 Permanent Supportive Housing (expansion)		
DV BONUS (new this year)		1 Rapid Rehousing (DV)		
BONUS		1 Rapid Rehousing		

5) Decisions

- Which criteria presented should we consider as most important in the decision process
- Rank all 25 projects from 1 through 25
- New projects no recommendation from CoC Committee on placement
- The reallocated new project is an expansion of a renewal grant
 - Expansion will not be funded if renewal is not funded
 - Decision as to whether it should be ranked alongside renewal grant
- o Communication regarding ranking and tiering



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

SENT ON BEHALF OF THE CoC RANKING COMMITEE

August 24, 2018

Dear CoC Applicants,

As you know, HUD has once again required the ranking and tiering process as part of the 2018 HUD CoC Program Competition, limiting the percentage of the CoC's funding request that can be placed in Tier 1. This was a requirement in prior competitions and as such, our CoC utilized the previously established process to rank and tier projects this year as well.

The CoC Committee met and reappointed the Ranking Committee. The Ranking Committee consists of: Louise Armitage, Human Services Coordinator, City of Fairfax; Hilary Chapman, Housing Program Manager, Metropolitan Washington Council of Governments; Verdia Haywood, Former Fairfax County Deputy Executive Director for Human Services; Dean Klein, Director, Fairfax County Office to Prevent and End Homelessness; Peaches Pearson, Member of the Consumer Advisory Council as well as Supervisory Team Lead, Office of Administration for US General Services Administration; Lisa Whetzel – Executive Director, Britepaths (formerly Our Daily Bread); and Gerry Williams - Former Chair, Communities of Faith United for Housing, Louise Armitage and Verdia Haywood were unable to join for the Ranking Committee deliberations this year.

The Ranking Committee reviewed the guidance provided in the NOFA on the ranking process instituted as part of HUD's 2018 CoC Program Competition. In addition, they examined and evaluated material on all the renewal and new project applications submitted as part of the Competition, including the project narratives as well as monitoring and evaluation process scores and findings.

The Ranking Committee members were intensely aware of the impact and importance of their choices and thus deliberated carefully. This process has grown ever challenging as all of the CoC's renewal and new projects are for permanent housing. The Ranking Committee members expressed appreciation for all of your ongoing efforts to end homelessness in our community. Following discussion, each committee member ranked the projects individually and then the rankings were tallied to produce the order.

The final ranking order is attached. The projects are listed in this order in the CoC's Collaborative Application. As previously expressed, we are unable to project what HUD will choose to fund in this competitive process.

Once again, I thank you for our ongoing partnership.

can H. Klin

Dean H. Klein, MSW

Director



Office to Prevent and End Homelessness

12000 Government Center Parkway, Suite 333 Fairfax, VA 22035

Phone: 703-324-9492 Fax: 703-324-9491 TTY: 711

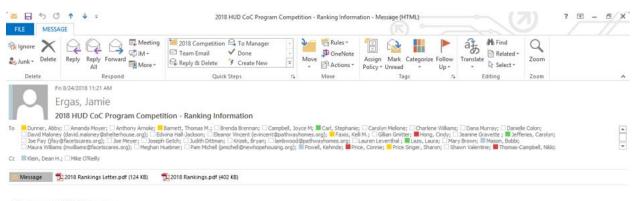
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2018 HUD CoC Program Competition Fairfax-Falls Church Continuum of Care PROJECT RANKINGS

	#	Project Name	Agency Name	
	1	1991 CRSC/Pathway Homes SHP	Pathway Homes	
	2	2009 Pathway Homes SHP	Pathway Homes	
	3	2007 Pathway Homes SHP	Pathway Homes	
	4	2011 Pathway Homes SHP	Pathway Homes	
	5	TRIUMPH III Permanent Supportive Housing	FACETS	
	6	1991 Pathway Homes SHP Expansion	Pathway Homes	
	7	2014 Pathways Homes SHP	Pathway Homes	
	8	DHCD/Pathway Homes SPC 9C	Fairfax County DHCD	
R 1	9	Rapid Re-Housing Project	Shelter House	
1 =	10	DHCD/Pathway Homes SPC 10C	Fairfax County DHCD	
	11	TRIUMPH Permanent Supportive Housing	FACETS	
	12	TRIUMPH III Permanent Supportive Housing (expansion)	FACETS	
	13	DHCD/Pathway Homes SPC 1C	Fairfax County DHCD	
	14	RISE	Shelter House	
	15	2015 Pathway Homes SHP	Pathway Homes	
	16	Rapid Rehousing for Transition Age Youth	Second Story (Alternative House)	
	17	Domestic Violence Rapid Re-Housing Project	Shelter House	
	18	PSH Group Homes	New Hope Housing	
1&2	19	Linda's Gateway Permanent Supportive Housing (92% in	Tier 1, 8% in Tier 2) FACETS	
	20	1994 CRSVA/PH/PRS SHP	Pathway Homes	
	21	1995 CRSVA/PH/PRS SHP	Pathway Homes	
R 2	22	PRS Intensive Supportive Housing	PRS, Inc.	
T E	23	Rapid Rehousing Project	FACETS	
-	24	Milestones	New Hope Housing	
	25	Just Homes-Fairfax	New Hope Housing	

20. RANKINGS COMMUNICATION TO GRANTEES



Good morning HUD CoC Grantees,

First, thank you for your diligent work in completing the new and renewal project applications. Your efforts and collaboration to accomplish this aspect of the competition is greatly appreciated. The CoC Ranking Committee met on Wednesday and after careful and thoughtful deliberations, ranked all applications. A letter from Dean Klein containing important information regarding our CoC's ranking process and the final ranking order are attached. All applications have been uploaded and ranked in e-snaps at this time. I would like to publically thank Committee members for their efforts; the charge of ranking the projects has become increasingly difficult each competition cycle.

To comply with this year's NOFA instructions, all grantees will be receiving individual emails to serve as the official acknowledgment that the CoC has accepted your project application for inclusion in the CoC's Collaborative Application. The entire CoC Application, including the ranking process and order, will be available on the OPEH website prior to the end of the competition.

Please let me know if you have any questions. Again, thank you.

Sincerely,

Jamie Ergas, MSW, LSW
Continuum of Care Manager

Fairfax County Office to Prevent and End Homelessness 12000 Government Center Parkway, #333, Fairfax, VA. 22035

Direct: 703-324-3240 | Cell: 703-223-2003 | Main: 703-324-9492 | Fax: 703-653-1365

E-mail: jamie.ergas@fairfaxcounty.gov

Website: http://www.fairfaxcounty.gov/homeless



Fairfax County VA-601 CoC Application: CoC Consolidated Application: Public Posting Evidence

The following is a screenshot of the email sent to all CoC Members and homeless services system participants informing them of the public posting of the CoC Consolidated Application and all sections and attachments as well as a screenshot of the posting of all parts of the application on the Fairfax County website.



Wed 9/12/2018 4:46 PM

Ergas, Jamie

FY2018 HUD CoC Program Competition - Fairfax County CoC (VA-601) Application Available for Review and Comment

'gburks@friendshipplace.org'; 'Finalsaluteinc@gmail.com'; 'KLSheffel@fcps.edu'; 'johnmacpherson@thelambcenter.org'; 'director@friendsofguesthouse.org'; 'melonie.barrow@gmail.com'; 'michellekrodcer@gmail.com'; Mueller, Michelle Jean; Neal, Marylou; Dotson, Keisha; 'pkearns@familypassfairfax.org'; Price, Connie; Simmons, David; Lusk, Rodney; 'mkimm@connectionnewspapers.com'; Hoffman, Linda E; 'verdiahaywood@gmail.com'; 'vijasper@cox.net'; 'pgncwmgaol.com'; 'hchapman@mwcog.org'; 'lwhetzel@britepaths.org';

Cc 'Klein, Dean H.'; 'Mike O'Reilly'

Good afternoon,

As you may know, we have been preparing to submit the Consolidated Application on behalf of the CoC for the FY2018 HUD CoC Program Competition. Our CoC is applying for a total of \$9,795,437 to support 22 renewal projects, 3 new projects, and a Planning Grant.

The various sections of the Consolidated Application, including the CoC Application and CoC Priority Listing, Rating and Review Procedures, CoC Program Committees, and Project Rankings are available for your review on the Fairfax County Office to Prevent and End Homelessness website at https://www.fairfaxcounty.gov/homeless/continuum-care. Your feedback is welcomed. Please submit all comments to jamie.ergas@fairfaxcounty.gov by 4:00 p.m. on Friday, September 14, 2018. The application will be submitted to HUD shortly thereafter; the final version will be posted to the website.

Many thanks to the project applicants, the community leaders that selected, reviewed, and ranked all of the projects, and to the OPEH colleagues and other providers that contributed substantially to the application. Your ongoing partnership to prevent and end homelessness in the CoC is greatly appreciated.

Sincerely, Jamie

Jamie Ergas, MSW, LSW Continuum of Care Manager

Fairfax County Office to Prevent and End Homelessness 12000 Government Center Parkway, #333, Fairfax, VA. 22035

Direct: 703-324-3240 | Cell: 703-223-2003 | Main: 703-324-9492 | Fax: 703-653-1365

E-mail: jamie.ergas@fairfaxcounty.gov

Website: http://www.fairfaxcounty.gov/homeless





DEPARTMENT RESOURCES

Department Homepage
Emergency Shelters
Homelessness In Our Community
How to Help
Nonprofit Partners
10 Year Plan
Continuum of Care
Hypothermia Prevention Program
The Partnership
Consumer Advisory Council
Housing First

Continuum of Care

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CONTINUUM OF CARE PROGRAM

The Department of Housing and Urban Development's (HUD) Continuum of Care (CoC) Program provides significant financial resources to communities throughout the country as well as mandating procedures and policies for implementing a local housing crisis response system. Notices regarding the CoC Program competition and Fairfax County's Collaborative Application (our community's request for funds) are available here.

2018 HUD CONTINUUM OF CARE PROGRAM COMPETITION:

The HUD 2018 Continuum of Care Program Competition is now open and will conclude on September 18, 2018. Our community will be applying for over \$9,000,000 in funding to support ongoing and new housing programs serving those who are experiencing or who have experienced homelessness.

The Consolidated Application, which includes the CoC Application and the CoC Priority Listing, for the FY2018 HUD CoC Program Competition is now available (below) for public review and comment. Your feedback is welcomed. Please submit all comments to jamie.ergas@fairfaxcounty.gov by 4:00 p.m. on Friday, September 14, 2018. The application will be submitted shortly thereafter.

2018 CoC Application:

 $/homeless/sites/homeless/files/Assets/documents/PDF/2018\%20CoC\%20Application.pdf~\ref{purple}$

2018 CoC Priority Listing:

/homeless/sites/homeless/files/Assets/documents/PDF/2018%20CoC%20Priority%20Listing.pdf

2018 Rating and Review Procedures:

/homeless/sites/homeless/files/Assets/documents/PDF/2018%20Rating%20and%20Review% 20Procedures.pdf

2018 CoC Program Committees:

/homeless/sites/homeless/files/Assets/documents/PDF/2018%20CoC%20Program%20Committees.pdf

2018 Project Rankings:

/homeless/sites/homeless/files/Assets/documents/PDF/2018%20Project%20Rankings.pdf

Application Information for New Funding Opportunities:

2018 HUD CoC Program Competition Agency Capacity Form:

 $\label{local-potential-pdf} $$ \homeless/sites/homeless/files/Assets/Documents/PDF/Agency%20Capacity%20Form%20-%202018%20CoC% 20Competition.pdf \end{subarray} $$$

