

## Fairfax-Falls Church Community Partnership

2024 HUD CoC Program Competition; CoC Builds Competition

COC MEMBERSHIP MEETING | 08/28/2024 @ 10:00 AM [\(MICROSOFT TEAMS\)](#)

### AGENDA

- 1) HUD Policy Priorities
- 2) HUD FY2024 Competition Schedule
- 3) New Funding Opportunities
- 4) Renewal Application Process
- 5) Priority List (Ranking)
- 6) CoC Builds Funding Opportunity

## 1) HUD Policy Priorities

1) Ending  
Homelessness  
for all persons

2) Use a  
Housing First  
Approach

3) Reducing  
Unsheltered  
Homelessness

4) Improving  
System  
Performance

5) Partnering with  
Housing, Health, and  
Service Agencies

6) Racial Equity

7) Improving  
Assistance to  
LGBTQ+ Individuals

8) Persons with  
Lived Experience

9) Building effective  
work force

10) Increasing  
Affordable  
Housing Supply

## 2) Competition Schedule

### For New Projects AND Renewal Projects

Date	Deliverable
08/27/2024	<b>NEW Funding Opportunities</b>   Applications Distributed
08/28/2024	<b>NEW Funding Opportunities</b> & <b>HUD Grantees</b> Renewal Project Meeting
09/13/2024	<b>NEW Funding Opportunities</b>   Project Applications due to <b>CoC Lead</b> by 4:00 pm
09/16/2024	<b>HUD Grantees</b>   Applicant Profile Draft (from e-snaps) due to <b>CoC Lead</b> by 4:00 pm
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09/24/2024	Selection & Ranking Committee meeting (new project selection & Priority List)
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## 3) New Funding Opportunities

HUD determines the amount of Bonus and DV Bonus communities can apply for. The amounts listed are *estimates*.



### Fairfax-Falls Church Community Partnership

#### 2024 HUD CoC Program Competition

#### NEW FUNDING INFORMATION

#### BACKGROUND

Fairfax County's Continuum of Care (CoC) is seeking applications for new projects for inclusion in the CoC's Application for the 2024 HUD CoC Program funds. HUD's CoC Program Competition is an annual process and each year Fairfax County's CoC (VA-601) competes with other continuums across the country to secure federal funding to end homelessness. Fairfax County's CoC encourages applications from all eligible applicants regardless of whether the entity is currently receiving HUD funding or has ever received CoC funding. This includes any organizations led by and for Black, Indigenous, or other People of Color historically marginalized. Technical assistance will be provided to ensure this funding opportunity is accessible. Proposed projects must meet all requirements and regulations of the CoC Program Rule<sup>1</sup> and the Notice of Funding Opportunity (NOFO)<sup>2</sup> for the 2024 HUD CoC Program Competition.

#### APPLICATION DUE DATE

- o A virtual informational meeting (optional) regarding the new funding opportunities will be held at 10:00 a.m. on August 28<sup>th</sup> [Click Here to Join the Meeting](#)
- o New Project Application(s) are due via e-mail to [stephen.knippler@fairfaxcounty.gov](mailto:stephen.knippler@fairfaxcounty.gov) by **4:00 pm on September 13th.**

#### FUNDING AVAILABLE

As stated in Section II.A. (pg 33) of the FY2024 CoC Program Competition NOFO, there is approximately \$3,524,000,000 available, including approximately \$188,000,000 available for competitive and non-competitive YHDP renewal and replacement expiring grants, and at least \$52,000,000 available for Domestic Violence, Dating Violence, Sexual Assault, and Stalking Bonus (DV Bonus) projects, described in Section I.B.3.j and I.B.2.b.(6) of this NOFO. HUD determines the amount that each CoC is eligible to apply for, which is shared via the CoC Estimated Annual Renewal Demand Report (ARD).<sup>3</sup> The following is a brief overview of the funding available to Fairfax County's CoC in the FY2024 HUD CoC Program Competition as well as the eligible project types. Proposed projects can apply for a part of OR all of the Bonus or DV Bonus funding.

	Bonus	Domestic Violence (DV) Bonus
<b>Amount</b>	<b>\$1,233,583</b>	<b>\$1,059,917</b>
<b>Eligible Project Types</b> (more detailed outline on page 2)	<ul style="list-style-type: none"> <li>o Permanent Supportive Housing (PSH)</li> <li>o Rapid Rehousing (PH-RRH)</li> <li>o Joint Transitional Housing and Rapid Rehousing (TH-RRH)</li> </ul>	<ul style="list-style-type: none"> <li>o Rapid Re-housing (PH-RRH)</li> <li>o Joint TH and PH-RRH (TH-RRH)</li> <li>o Supportive Services Only (SSO-CE)</li> </ul>
<b>Funding Combination Options</b>	Can be combined with an existing renewal project (expansion) OR be a new request	Can be combined with an existing renewal project* OR be a new <u>request</u> . Request must be at least \$50,000 *PH-RRH and TH-RRH project types must serve individuals and/or families that are survivors of domestic violence, dating violence, sexual assault, or stalking that meet the definition of homeless in paragraph (4) of 24 CFR 578.3; Expansion projects are only eligible if 100% of clients served

Agencies do NOT need to currently have HUD CoC Program funding to apply

# Fairfax-Falls Church Community Partnership

## 2024 HUD CoC Program Competition; CoC Builds Competition

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## 3) New Funding Opportunities

HUD outlines the project types applicants can pursue

		in the project meet the criteria above
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#### DESCRIPTION OF ELIGIBLE PROJECT TYPES

##### Permanent Supportive Housing (PSH)

- Permanent Supportive Housing is permanent housing in which supportive services are provided to assist homeless persons with a disability to live independently. All PSH projects must exclusively serve people that are experiencing literal homelessness as defined by HUD.
- According to the NOFO, CoCs may create new PSH projects that meet the requirements of the DedicatedPLUS<sup>4</sup> or where 100% of the beds are dedicated to chronic homelessness.
- Budget line items can include rental assistance or leasing and operations, supportive services, and administrative costs. Agencies must provide a 25% cash or in-kind match for all funding including rental assistance, excluding leasing. The match must be used for items that are eligible expenses according to HUD regulations.

##### Rapid Rehousing (RRH)

- Rapid Rehousing provides time limited rental assistance, case management and optional supportive services, and a type of permanent housing meeting the requirements of 24 CFR 578.37(a)(1)(ii). All RRH projects must exclusively serve people that are experiencing literal homelessness as defined by HUD.
- Budget line items can be short-term (up to 3 months) or medium-term (for 3 to 24 months) tenant-based rental assistance, supportive services and administrative costs. Leases must be exclusively in the client's name and their portion of the rent must be paid directly to the landlord. The entire RRH budget, including rental assistance, must be matched by a 25% cash or in-kind agency contribution. The match must be used for items that are eligible expenses according to HUD regulations.

##### Joint Transitional Housing – Rapid Rehousing (TH-RRH)

- The Joint TH and PH-RRH component project includes two existing program components – transitional housing and permanent housing-rapid rehousing – in a single project to serve individuals experiencing homelessness, including individuals or families fleeing or attempting to flee domestic violence. All Joint TH-RRH projects must exclusively serve people that are experiencing literal homelessness as defined by HUD.
- A Joint TH and PH-RRH component project must be able to provide both components, including the units supported by the transitional housing component and the tenant-based rental assistance and services provided through the PH-RRH component, to all participants. Participants can utilize services for up to a total of 24 months.
- Budget line items can be leasing of a structure or units and operating costs to provide transitional housing, short- or medium-term tenant-based rental assistance on behalf of program participants to pay for the rapid rehousing portion of the project, supportive services and administrative costs. Agencies must provide a 25% cash or in-kind match for all funding including rental assistance, excluding leasing. The match must be used for items that are eligible expenses according to HUD regulations.

##### Supportive Services Only (SSO-CE)

- SSO Projects for Coordinated Entry (SSO-CE) to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet the needs of survivors of domestic violence, dating violence, sexual assault, or stalking.

### 3) New Funding Opportunities

The Selection & Ranking Committee will review and score all submitted proposals based on the criteria outlined in the “New Funding Opportunities Information”

If the project is selected, an application must be completed in e-snaps

Inclusion of the project application in the Collaborative Application does not guarantee funding. Decision on funding of all projects will be made by HUD and announced by HUD at a later date

#### CRITERIA FOR THE EVALUATION OF THE PROPOSALS

The Selection & Ranking Committee of the Continuum of Care (CoC) will review and select the new project application(s) for inclusion in the CoC Application to HUD submitted by the Office to Prevent and End Homelessness (OPEH) as part of the FY2024 HUD CoC Program Competition. The following factors will be considered in selecting the project(s):

- o The proposed Projects must meet all requirements and regulations of the Interim CoC Program Rule and the NOFO for the FY24 HUD CoC Program Competition.
- o The scope of the project must demonstrate that it will meet the need in the community, address existing gaps, and improve the overall homeless system performance
- o Demonstrated commitment to Housing First
- o Description of the supportive services provided
- o Adherence to HMIS/comparable database requirements
- o Ability to execute the grant in a timely manner
- o Cost effectiveness of the proposal
- o Experience in implementing the activities proposed
- o Demonstrated success through outcomes achieved in similar projects the agency operates
- o Agency organizational structure and experience in managing federal funding or similar grants
- o If the proposed project is intended to serve victims of domestic violence, previous performance of the applicant in serving survivors of domestic violence, dating violence, or stalking, and their ability to house survivors and meet safety outcomes
- o Overall quality of the application

The Selection & Ranking Committee will use the following scoring to evaluate each project

- o Project Description (Section A-C of the Application): 45 Points
- o Project Budget (Section D of the Application): 15 Points
- o Agency Experience (Section E of the Application): 35 Points
- o Overall Quality of the Application: 5 Points

#### PROCESS AFTER NEW PROJECT APPLICATIONS ARE SUBMITTED

- o Applicants will be notified in writing if they are/are not chosen to submit an application to HUD as part of the FY2024 Competition.



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## 3) New Funding Opportunities

The Agency Capacity Form is required if the agency does not currently have HUD CoC Program funding



### Fairfax-Falls Church Community Partnership 2024 HUD CoC Program Competition NEW PROJECT APPLICATION | AGENCY CAPACITY FORM

NAME OF AGENCY	POINT OF CONTACT FOR APPLICATION	POINT OF CONTACT EMAIL ADDRESS

#### INSTRUCTIONS

The Agency Capacity Form is only required for agencies applying for new funding opportunities that are not currently HUD CoC Program Grantees. If the agency applying is not a current HUD Grantee, this form should be included with the New Project Application. New Project Applications are due via e-mail to [stephen.knippler@fairfaxcounty.gov](mailto:stephen.knippler@fairfaxcounty.gov) by 4:00 pm on September 13th.

AGENCY DETAILS			
1. Governmental or non-profit agency?	<input type="checkbox"/> Government <input type="checkbox"/> Non-profit		
2. Dates of your agency's fiscal year? (example: 07/01 – 06/30)			
3. Agency's Unique Entity Identifier (UEI):			
	Yes	No	
4. Are you currently registered in the System for Award Management (SAM)?	<input type="checkbox"/>	<input type="checkbox"/>	
5. Does your agency have financial/accounting policies, procedures and controls?	<input type="checkbox"/>	<input type="checkbox"/>	
6. Are there agency procedures for evaluating internal programs and then utilizing the results to improve programs?	<input type="checkbox"/>	<input type="checkbox"/>	
7. Does your agency have a staff policies and procedure manual that covers the following items: non- discrimination, sexual harassment, standards of professional conduct, position descriptions and responsibilities, and conflict of interest.	<input type="checkbox"/>	<input type="checkbox"/>	
8. Does your agency provide ongoing services directed training and staff development?	<input type="checkbox"/>	<input type="checkbox"/>	
9. Does your agency have the following policies for clients: grievance, non-discrimination, confidentiality?	<input type="checkbox"/>	<input type="checkbox"/>	

The New Project Application is required for any projects pursuing the Bonus/DV Bonus funding



### Fairfax-Falls Church Community Partnership 2024 HUD CoC Program Competition NEW PROJECT APPLICATION

NAME OF AGENCY	POINT OF CONTACT FOR APPLICATION	POINT OF CONTACT EMAIL ADDRESS

#### APPLICATION PROCESS

The Selection & Ranking Subcommittee of the Continuum of Care will review and select the new project application(s) for inclusion in the CoC Application to HUD submitted by the Office to Prevent and End Homelessness (OPEH) as part of the FY2024 HUD CoC Program Competition. The selection criteria are included in the July 13, 2023, New Funding Opportunities Announcement. If selected, Applicant(s) will need to complete a project application in e-snaps. The project will be ranked as part of the CoC-wide ranking process. Inclusion of the project application in the Collaborative Application submitted to HUD by OPEH does not guarantee funding. The decision on funding awards for all projects will be announced by HUD at a later date.

- New Project Application(s) are due via e-mail to [stephen.knippler@fairfaxcounty.gov](mailto:stephen.knippler@fairfaxcounty.gov) by 4:00 pm on September 13th
- If selected, an e-snap application draft is due to OPEH on October 10th prior to 4:00 p.m. and the final e-snaps application must be submitted, once approved by OPEH, on October 16th prior to 4:00 p.m.

A. PROJECT REQUEST DETAILS															
1. Project Name:															
2. Amount of funding requested:															
3. Type of funding requested: <i>Select one</i>	<input type="checkbox"/> Bonus Funding <input type="checkbox"/> DV Bonus Funding														
4. Expansion Project:	Is this an expansion project? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, please provide the details of the existing project proposed to be expanded: <table border="1" style="width: 100%;"> <tr> <td>Name of existing project</td> <td># of existing units</td> <td># of existing beds</td> </tr> <tr> <td></td> <td></td> <td></td> </tr> <tr> <td colspan="3">Total current HUD Budget of existing project (excluding match)</td> </tr> <tr> <td colspan="3"></td> </tr> </table>			Name of existing project	# of existing units	# of existing beds				Total current HUD Budget of existing project (excluding match)					
Name of existing project	# of existing units	# of existing beds													
Total current HUD Budget of existing project (excluding match)															
5. Project type: <i>Select one</i>	<input type="checkbox"/> Permanent Supportive Housing (PSH)   DedicatedPLUS: <input type="checkbox"/> Yes <input type="checkbox"/> No <i>NOT eligible under DV Bonus Funding Only</i> <input type="checkbox"/> Rapid Rehousing (RRH) <input type="checkbox"/> Joint Transitional Housing and Rapid Rehousing (TH-RRH) <input type="checkbox"/> Supportive Services Only (SSO-CE) ONLY Eligible under DV Bonus Funding														

## 4) Renewal Application Process

The first step is to ensure the Applicant Profile is updated.

- ✓ e-snaps: <https://esnaps.hud.gov>
- ✓ Project Applicant Profile, e-snaps Navigational Guide:
- ✓ <https://www.hud.gov/sites/dfiles/CPD/documents>



**Project Applicant Profile**

*e-snaps Navigational Guide*



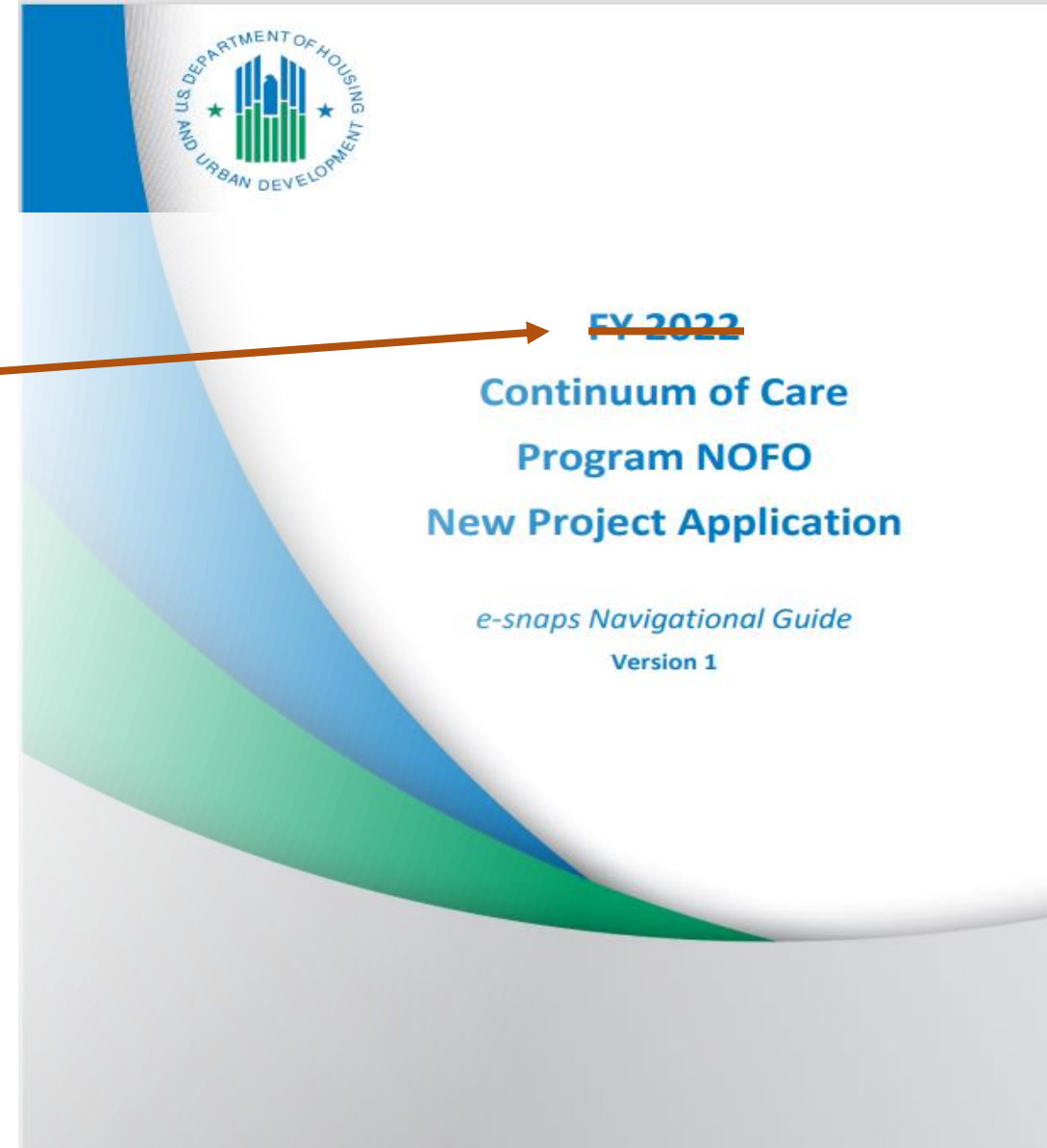
## 4) Renewal Application Process

HUD has not yet released the FY 2024 New Project Application e-snaps Navigational Guide, which will explain:

- ✓ How to Register for the FY2024 Renewal Project Application funding opportunity
- ✓ Create the Project Application under the funding opportunity.
- ✓ Enter the Project Application from the “Submissions” screen.

HUD also typically releases a CoC Renewal Project Application Detailed Instructions Guide, which provides detailed instructions on each question. Renewal Instructions are organized by project type.

*Do Not Submit* before sending the draft (export to PDF and email) to OPEH for review by October 3rd. Once the application is reviewed and changes are incorporated (if needed), it can then be submitted through e-snaps.



## 4) Renewal Application Process

HUD expects each CoC to implement a thorough review and oversight process at the local level for both new and renewal project applications submitted to HUD in the FY 2024 CoC Program Competition to ensure that

- each project narrative is fully responsive to the question being asked and that it meets all the criteria for that question as required by this NOFO;
- the data provided in various parts of the project application are consistent; and,
- all required attachments correspond to the list of attachments in e-snaps that must contain accurate and complete information that are dated between May 1, 2024 and October 30, 2024.

### GENERAL REMINDERS:

- ✓ Grant Year – Enter the start date and end date of the renewing project. You must enter an end date for the project expiring in calendar year 2025 of your project's current grant agreement, or grant agreement as amended (e.g., 4/1/2024 start date and 3/31/2025 end date). To ensure the correct operating start and end dates are entered, use the "POP Start" and "POP End" from HUD's electronic Line of Credit Control System (eLOCCS).
- ✓ Project Description – Review answers carefully to make sure your response fully answers the question
- ✓ SOAR – Identify if the project includes the following activities, "Has the staff person providing the technical assistance completed SOAR training in the past 24 months;" CSB
- ✓ Match documentation – CoC Program Interim Rule § 578.73 Matching requirements – "Recipient or subrecipient must match all grant funds, except for leasing funds, with no less than 25 percent of funds or in-kind contributions from other sources."
- ✓ NOFO, PG 72 – The CoC is required to notify, in writing outside of e-snaps, all project applicants who submitted their project applications to the CoC by the local CoC-established deadline whether their project application(s) will be accepted and ranked on the FY 2024 CoC Priority Listing, rejected, or reduced by the CoC no later than 15 days of the FY 2024 CoC Program application submission deadline.

## 5) Priority Listing

### NOFO, PG 28 & 29

- ❑ Tier 1 is equal to 90 percent of the CoC's Annual Renewal Demand (ARD). Project applications in Tier 1 will be conditionally selected from the highest scoring CoC to the lowest scoring CoC, provided the project applications pass both project eligibility and project quality threshold review, and if applicable, project renewal threshold. *Tier 1 was equal to 93% in the 2023 Competition*
- ❑ Tier 2 is the difference between Tier 1 and the maximum amount of renewal, reallocation, and CoC Bonus funds. If a DV Bonus project ranked in Tier 2 is selected with DV Bonus funds, the project will be removed from this tier and the projects below it will move up one rank position. However, if a new DV Bonus project is not selected with DV Bonus funds, the project will retain its ranked position (see Section I.B.3.j of this NOFO). Project applications placed in Tier 2 will be assessed for project eligibility and project quality threshold requirements, and if applicable, project renewal threshold requirements and funding will be determined using the CoC Application score as well as the factors listed in Section I.B.3.h of this NOFO. HUD will award a point value to each new and renewal project application that is in Tier 2 using a 100-point scale:
  - 1) CoC Score. Up to 50 points in direct proportion to the score received on the CoC Application; e.g., if a CoC received 100 out of 200 points on the CoC Application, the project application would receive 25 out of 50 points for this criterion.
  - 2) CoC Project Ranking. Up to 40 points for the CoC's ranking of the project application(s). To consider the CoC's ranking of projects, point values will be assigned directly related to the CoC's ranking of project applications. The calculation of point values will be 40 times the quantity  $(1-x)$  where  $x$  is the ratio of the cumulative funding requests for all projects or portions of projects ranked higher by the CoC in Tier 2 plus one half of the funding of the project of interest to the total amount of funding available in Tier 2. For example, if a CoC is eligible to apply for projects totaling \$500,000 in Tier 2 and applies for 5 projects ranked in Tier 2 of \$100,000 each: the highest-ranked project would receive 36 points, and then the subsequently ranked projects would receive 28, 20, 12, and 4 points.
  - 3) Commitment to Housing First. Up to 10 points based on the project application's commitment to follow a housing first approach.

## Competition Schedule (again)

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## Questions?

STEPHEN KNIPPLER

Continuum of Care Manager

Office to Prevent and End Homelessness

Department of Housing & Community Development

Direct: 703-246-5161

[stephen.knippler@fairfaxcounty.gov](mailto:stephen.knippler@fairfaxcounty.gov)

For local competition information, visit:

<https://www.fairfaxcounty.gov/homeless/continuum-care>

# Notice of Funding Opportunity - Continuum of Care Builds (CoCBuilds).





# CoCBuils: The Basics

- Supports new construction, acquisition, or rehabilitation of permanent supportive housing, as well as supportive services, operating costs, and administration.
- \$175 million nationally, approximately 25 awards.
- Min. award = \$1 million / Max. award = \$10 million.
- Period of Performance = 10/2025 – 10/2030.
- Applications are to be completed by the organization that will administer the funds and must be sent to the CoC's Collaborative Applicant for review and submission.
- Due date = 11/21/2024.



# CoCBuils: Application Rating Factors

- Development Experience and Leveraging (24 pts)
- Managing Homeless Projects (12)
- Implementation Schedule (12)
- Property Maintenance (5)
- Unmet Housing Need (7)
- Management of Rental Housing (10)
- Coordinated Entry (3)
- Coordination with Housing Providers, Healthcare Organizations, and Social Services Providers (10)
- Experience Promoting Racial Equity (8)
- Community Integration for Persons with Disabilities (7)
- Section 3 Requirement (2)
- Bonus Policy Initiative Preference Points: Environmental Justice (2)

