REQUEST FOR PROPOSAL

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL RFP# 2000003360 FISCAL YEARS 2023-2024

IMPORTANT NOTICE

THIS IS AN ELECTRONIC PROCUREMENT (eBID)

SUBMISSIONS WILL ONLY BE ACCEPTED ELECTRONICALLY VIA THE BONFIRE PORTAL (https://fairfaxcounty.bonfirehub.com)

Fairfax County Government uses a procurement portal powered by Bonfire Interactive for accepting and evaluating proposals. To register, visit https://fairfaxcounty.bonfirehub.com. Additional assistance is also available at Support@GoBonfire.com.

Submitting proposals via the Bonfire portal is **mandatory**. Fairfax County will not accept proposals submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (email) in response to this RFP. Reference Special Provisions, How to Apply, for additional information.

Fairfax County strongly encourages Applicants to submit proposals well in advance of the proposal submission deadline. A proposal submission is not considered successful unless all necessary files have been uploaded and the 'Submit & Finalize' step has been completed. Applicants are responsible for the consequences of any failure to plan ahead in the submission of its Proposal.

INTRODUCTION:

This Request for Proposal is to solicit applications from eligible nonprofits to provide health, housing and human services to residents within one or more regions of the County of Fairfax for the Consolidated Community Funding Pool (CCFP). Funding in the CCFP is available from a combination of local, state and federal sources:

- Federal and State Community Services Block Grant (CSBG) (approximately 8% of total funds)
- Federal Community Development Block grant (CDBG) (approximately 6% of total funds)
- Fairfax County General Fund (approximately 88% of total funds)

All awards are subject to the County of Fairfax General Conditions and Instructions to Bidders found in the Resource Manual, pages 24-32 and Special Provisions also in the Resource Manual, page 4.

All programs receiving funds from the Community Services Block Grant and Community Development Block Grant will be subject to all Federal and State laws, regulations and guidelines governing those grants. Awards utilizing these federal funds may result in a subrecipient designation and as such must comply with Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.

ELIGIBLE APPLICANTS:

- a. Organizations with non-profit 501(C) 3 tax exempt status or organizations that have established their 501(C) 3 tax exempt status by February 20, 2022, including faith-based or religious organizations. If funded, proof of 501(c) 3 certification will be required.
- b. Applicants may be located in other jurisdictions, however, the proposed program(s) <u>must</u> serve <u>only</u> eligible residents of Fairfax County, depending on the funding source, as defined below:
 - i. Programs funded through the **Fairfax County General Fund** may only serve residents of Fairfax County, City of Fairfax, the Towns of Clifton, Herndon or Vienna.
 - ii. Programs funded through the **Community Services Block Grant (CSBG)** may serve residents of Fairfax County, the Towns of Clifton, Herndon or Vienna and may also serve residents of the City of Fairfax and Falls Church. Awards funded through the CSBG must benefit residents at CSBG income levels referenced in the Resource Manual, page 45. Awards made with CSBG funds may be designated for housing, education, employment, childcare and emergency programs.
 - iii. Programs funded through the **Federal Community Development Block Grant (CDBG)** funds may serve residents of Fairfax County, the City of Fairfax, or the Towns of Clifton, Herndon or Vienna.
- c. Organizations that are in receivership status or debarred by the U.S. Government and/or Fairfax County are not eligible to apply.

PRE-PROPOSAL CONFERENCE:

- a. An optional Pre-Proposal Conference will be held via ZOOM on September 27, 2021 at 1 p.m. Participants are required to register prior to the pre-proposal Web conference. Use URL (https://us02web.zoom.us/meeting/register/tZYuduCoqi0tGNJLnXqkQD1Celga636bANqR) to register and to receive the password to enter the Zoom meeting. The participants will be asked to wait in the waiting room until the host allows the participants to join the meeting.
- b. The purpose of the Pre-Proposal Conference is to give potential Applicants an opportunity to ask questions and obtain clarification regarding any aspect of this RFP. Due to the importance of all Applicants having a clear understanding of the requirements of this solicitation, attendance at this conference is strongly encouraged. This will be the only conference held on this solicitation.

c. A recorded copy of the pre-proposal conference will be available within 10 business days via the Internet at: https://www.fairfaxcounty.gov/procurement/sponsoredprograms/fundingpool. Applicants may view the pre-proposal conference by clicking on the appropriate link.

QUESTIONS AND ADDENDA:

- a. All questions should be directed to Michelle Brizzi, Contract Analyst, Department of Procurement and Material Management via email at: DPMMCCFPMAIL@fairfaxcounty.gov.
- b. Any changes to the request for proposal/questions & responses will be sent in the form of an addenda within five (5) days prior to the due date of the proposal. The final date to submit questions is **November 8, 2021 at 2:00 PM**. It is the Applicant's responsibility to monitor the web page for the most current addenda at http://www.fairfaxcounty.gov/solicitation.

BACKGROUND:

In 1997, Fairfax County, Virginia developed and implemented a competitive solicitation process for funding human services programs developed by nonprofit agencies. The Board of Supervisors, in 1998, then established the Consolidated Community Funding Advisory Committee (CCFAC) to oversee the county's Consolidated Community Funding Pool (CCFP) policy, planning and development of categories and proposal evaluation criteria. The committee is comprised of representatives from nine (9) Fairfax County Human Services Boards and Commissions and several community sectors. The committee works in partnership with the Community Action Advisory Board (CAAB) to determine the program areas for CCFP awards funding through the Community Services Blok Grant (CSBG) allocation to Fairfax County and collaborates with the Fairfax County Redevelopment and Housing Authority (FCRHA) to allocate CDBG funding in the County's Consolidated Plan.

Throughout the CCFP's history, the CCFAC have strategically adjusted the categories to meet the county's changing needs and to recognize the changing nature of the nonprofits. These categories were identified as needs and are aligned with health and human services determinants. Each outcome statement focuses on a broad community definition and specifically includes all individuals and families, income levels, abilities and ages. Where appropriate, providing transportation, high quality and affordable childcare, linguistically and culturally appropriate services and/or other resources that remove barriers and allow participation, may be included in all seven categories.

To determine how CCFP funds should be used the CCFAC:

- Utilized the feedback from the Board of Supervisors and the community as a method of validating and adjusting the current categories and their respective service examples; and
- Conducted community engagement sessions, administered an online survey, utilized social media outlets to derive feedback and invited all interested parties to present their comments on the proposed category areas.

For the FY2023-2024 funding cycle, the CCFAC organized the funding categories according to seven category areas as listed on pages 4-5 under the Proposal Guidelines of this RFP. The Fairfax County Board of Supervisors approved the funding categories on June 22, 2021. The funding pool categories and its requirements reflect the county's emphasis on outcome accountability based less on what is done for clients and more on how their lives and conditions are improved as a result of the programs.

This Request for Proposal is the fifteenth since the creation of the CCFP. For information on previously funded programs, please visit

https://www.fairfaxcounty.gov/procurement/sponsoredprograms/fundingpool. Information on funded programs for the FY2021-2022 award cycle can be viewed on the county's contract register at: https://www.fairfaxcounty.gov/cregister/ by entering "CCFP" into the description of contract, service or commodity field.

PROPOSAL GUIDELINES:

All proposed programs should address no more than two of the funding categories listed below. In the case of programs for which multiple organizations are collaborating on a joint proposal, the proposal may target up to a maximum of three categories. **FUNDING CATEGORIES ARE NOT RANKED IN ANY ORDER OF IMPORTANCE**. Service examples may include but are not limited to the examples listed in each category area below.

FUNDING CATEGORY	OUTCOME STATEMENT	SERVICE EXAMPLES
I. FINANCIAL STABILITY Financial Assistance to Financial Empowerment	To have the ability to ability to possess and maintain sufficient income to consistently meet their basic needs – with no or minimal financial assistance or subsidies from private or public organizations.	 Financial literacy/management training and counseling to foresee and prevent financial crises Financial counseling Financial asset formation Affordable, accessible, quality childcare for family members transitioning into the workforce Legal Services Employment assistance, job and entrepreneurship training Financial exploitation prevention services
II. FOOD AND NUTRITION	To have reliable and consistent access to sufficient, affordable and nutritious food. To have access to information and education about healthy and nutritious food and the opportunity to develop the knowledge and resources to practice healthy eating.	 Nutrition education programs Farmers markets, food co-ops, mobile markets, neighborhood distribution sites, community gardens Food provision programs that offer case management services towards self-sufficiency
III. HEALTH	To have access to primary, specialty, oral, behavioral, and long-term health care, particularly prevention services. To develop the knowledge and resources to practice healthy behaviors and to take action to prevent and manage disease and adverse health conditions.	 Healthcare affordability and accessibility services, particularly oral, visual and auditory Health fairs and health screening clinics, dental clinics, inoculations, nutrition education Primary medical/dental services and specialty care Behavioral health services (e.g. suicide prevention, mental health, drug prevention/recovery) Senior/Older adults" health care (e.g., hospice, home care)
IV. HOUSING	To have safe, stable, and accessible living accommodations along with other basic necessities. To have access to affordable, accessible housing with the supportive services necessary to live as independently as possible in a community setting.	 Services to support housing stability and to maximize tenants' ability to live independently (e.g. case management, mental health, alcohol and substance abuse, independent living, home health visits, vocational, health, furniture and other household goods, peer support and social activities). Services to assist individuals transitioning from institutional to home or community-based care. Services to assist individuals and families to locate housing including

FUNDING CATEGORY	OUTCOME STATEMENT	SERVICE EXAMPLES
		opportunities for seniors and person with special needs. - Services to assist individuals and families to locate housing, including opportunities for seniors and those with special needs. - Services to assist households with low-cost housing rehabilitation, repairs and replacements to address accessibility, safety or critical issues needed to preserve affordable housing for low-income seniors, persons with disabilities or persons with low-income.
V. LITERACY/EDUCATIONAL DEVELOPMENT/ATTAINMENT	To have the ability to read, write, and communicate effectively in order to manage finances, and attain employment goals through academic and vocational achievement. To have access to quality childcare and education and supports to develop employment and independent living skills.	 English proficiency services and/or instruction Early childhood development services Services that provide employment and training skills to effectively assist individuals with disabilities to live independently Employment training/job skills/awareness of economic opportunities Adult education Supportive employment Digital access and literacy programs
VI. POSITIVE BEHAVIORS AND HEALTHY RELATIONSHIPS	To develop positive behaviors and healthy relationships that are safe and free from abuse, neglect and trauma and promote physical, emotional, mental, and social well-being.	 Counseling services Conflict resolution and anger management training and counseling Youth-based prevention programs and services focusing on positive behaviors Trauma recovery services Domestic violence and sexual abuse prevention and recovery services.
VII. SUPPORT/COMMUNITY/ SOCIAL NETWORKS	To have access to local services, including community-based transportation and childcare, and the ability to establish and maintain communal and social relationships.	 Courses that teach language or culture to help groups interact positively Mentoring programs Language and cross-cultural assistance Social environments for isolated individuals Respite services to help caregivers Affordable, accessible, quality childcare to help parents/guardians stay employed Supportive programs for persons with disabilities Access to recreational activities (rec centers, classes, etc.) Wi-Fi/Internet access and computer support

BASIS FOR AWARDS:

This Request for Proposal includes two submission formats for Applicants who are requesting greater than \$50,000 and for those Applicants requesting \$50,000 or less. There are instructions on how to apply for both funding levels.

A Selection Advisory Committee (SAC) comprised entirely of Fairfax County residents is appointed by the Deputy County Executive for Health and Human Services to recommend proposals for awards. Individuals on the SAC serve on a volunteer basis and must reside in Fairfax County. SAC members may not be a current officer, employee, or Board member of an Applicant's agency, a current County employee, member of the Consolidated Community Funding Advisory Committee (CCFAC) or member of Community Action Advisory Board (CAAB).

The SAC evaluates proposals according to the established evaluation criteria and will conduct a preliminary evaluation and rating of the program information contained in each proposal on the basis of the criteria listed in the chart below. Cost information will be evaluated and rated only for the proposal with the highest preliminary ratings.

Applicants will be notified of the SAC's funding recommendations and action by the Board of Supervisors in in the spring of 2022. Approved programs will be awarded funds through a contractual agreement with the county, subject to negotiations of final terms and conditions conducted in May and June of 2022. The terms of the contract will begin July 1, 2022. Unsuccessful applicants may request a meeting to receive feedback on proposals after awarded contracts have been signed, after August 1, 2022 by contacting Michelle Brizzi at DPMMCCFP@fairfaxcounty.gov.

EVALUATION CRITERIA:

The SAC will use established evaluation criteria to rank each proposal submitted. Each criterion element is rated separately. Proposals may receive up to the maximum points allowed based on the response to each criterion element. A detailed description of each criterion is included in this RFP. Collaborative proposals ¹ are highly encouraged.

Funding allocations are based on the Applicant's ability to adequately address the following:

All APPLICATIONS will be considered on the following Criteria:				
TECHNICAL PR	ROPOSAL:			
Criterion A	Demonstration of Need	13 points		
Criterion B	Outcomes	23 points		
Criterion C	Approach	18 points		
Criterion D	Organizational Capacity	20 points		
Criterion E	Equitable Practices	6 points		
COST PROPOS	SAL:			
Criterion F	Budget and Budget Justification	20 points		
TOTAL 100 points				

¹ Collaboration is defined as two or more organizations joining together through written agreement to provide services based on common goals and shared funding. Partners agree to pool resources and jointly plan, implement and evaluate new services and procedures. They also agree to delegate individual responsibility for the outcomes of their joint efforts. Only one of the organizations would submit a proposal on behalf of the collaboration.

HOW TO APPLY:

- a. Proposals must be received electronically through <u>Fairfax County's online Procurement Portal</u> on or before the Submittal Deadline. Submissions will only be accepted through the portal. Fairfax County will not accept proposals submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (i.e., e-mail) in response to this RFP.
- b. Proposal submissions and registration are free of charge. Offerors can register for a free account at: https://fairfaxcounty.bonfirehub.com, which will be required when preparing a submission. Documents may be uploaded at any time during the open period. The official time used for receipt of proposals/modifications is the time stamp within the Bonfire portal. No other clocks, calendars or timepieces are recognized. For technical questions related to a submission contact Bonfire at Support@GoBonfire.com or click on the link "Contact Bonfire Support here" under Need Help? (Note: it takes an average of 16 minutes to an hour for a response). Therefore, offerors shall take the necessary steps to submit their proposals in advance.
- c. Listed below are some helpful guides that will assist offerors regarding Vendor Registration, Proposal Submission and User Guide, which provides step by step instructions regarding use of Bonfire:
 - 1. Vendor Registration
 - 2. Creating and uploading a submission
 - 3. User Guide
- d. If, at the time of the scheduled proposal closing Fairfax County Government is closed due to inclement weather or another unforeseeable event, the proposal closing will still proceed electronically through the Bonfire system.
- e. Technical Information: Uploading large documents may take time, depending on the size of the file(s) and your Internet connection speed. You will receive an email confirmation receipt with a unique confirmation number once you finalize your submission. *Minimum system requirements for the Bonfire portal Internet Explorer 11, Microsoft Edge, Google Chrome, or Mozilla Firefox. Javascript must be enabled. Browser cookies must be enabled.*
- f. Funding requests must be <u>rounded up</u> to the nearest whole dollar amount.
- g. Each Applicant responding to this Request for Proposal must supply all the documentation required in the RFP including attachments. Failure to provide documentation with the Applicant's response to the RFP may result in the disqualification of the proposal.
- h. There are no limits to the number of programs an organization can submit. Each proposal must be submitted separately with all requested forms and attachments.
- i. Proposals must be received no later than 2:00 p.m. on December 2, 2021, by the Fairfax County Department of Procurement and Material Management via Bonfire.
- j. Documents to assist in the development of your proposal, are available for downloading on the CCFP website: https://www.fairfaxcounty.gov/procurement/sponsoredprograms/fundingpool.

PROPOSAL INSTRUCTIONS & CHECKLIST:

	 FORM 1 – Proposal Cover Sheet (DPMM32) must include offeror authorized signature. a. By executing the cover sheet (DPMM32), Offeror acknowledges that they have read this Request for Proposal, understand it, and agree to be bound by its terms and conditions. b. Applicant's legally authorized representative must sign a Proposal Cover Sheet for each proposal submitted. Proposals without signed cover sheets may be deemed non-responsive and may not be considered for funding. If the proposal is submitted jointly by multiple organizations, the Proposal Cover Sheet should identify one organization as the primary contact.
	FORM 2A or 2B Applicant must indicate the funding categories that can best be met by the proposed program.
	PROPOSAL CONTENT A - Technical Narrative Form a. Applicants requesting funding greater than \$50,000 must respond to all questions of the Technical of the Technical Narrative Form which includes the Demonstration of Need, Outcomes, Approach, Organizational Capacity and Equitable Practices.
	PROPOSAL CONTENT B - Technical Narrative Form a. Applicants requesting funding greater than <u>or</u> equal to \$50,000 must respond to all questions of the Technical of the Technical Narrative Form which includes the Demonstration of Need, Outcomes, Approach, Organizational Capacity and Equitable Practices.
	 FORM 3 - Program Outcome Worksheet a. Applicants are required to select from a list of standardized program outcomes which must be included on Form 3 of each proposal submitted. (See Exhibit A for a list of Standardized Outcomes & suggested Outcome Indicators) b. Applicants should select at least one of the standardized program outcomes and should, where applicable, include additional program outcomes that are relevant to their proposals.
	ST PROPOSAL Budget Narrative Form: a. Applicants are required to respond to all questions. FORM 4 - Program Budget FORM 4A -Program Personnel Budget FORM 4B - Program Budget Justification FORM 5 – Estimated Program Revenues
A	 □ Current Board of Director's Roster to include phone numbers and email addresses. □ Program Position Descriptions including required skills, program management and fiscal staff positions. NOTE: Criminal background checks are required for individuals providing indirect or direct services within public schools, afterschool programs, etc. via state police and Child Protective Services. Employees working with other vulnerable populations (such as persons with disabilities, senior citizens, etc.) must also have criminal record checks. □ Current staff resumes for key personnel assigned to work on the program. □ Unaudited Financial Statements - Applicants must submit, if available, unaudited financial statements for the month of October 31, 2021to include a Balance Sheet, Statement of Cash Flow and Profit/Loss Statement.

ANL

The most recent financial audit and management letter that adheres to the required schedule of submitting the audit within (180) days after the end of Applicant's fiscal year, *prior to May 15, 2020.* Successful applicants whose fiscal year ends June 30th must submit a financial audit and management letter, if available, for the period ending Successful applicants whose fiscal year ends December 31st must submit a financial audit and management letter for the period ending

December 31, 2020. The audit for the period ending December 31, 2021 will be collected during contractual monitoring after the execution of the contract.

Applicants who do not have an audit at the time of submission must provide written justification for lack thereof. If funded, the organization will be required to submit an audit following the first year of operation.

2020 Federal Tax Form 990 (If not available, explain why and submit the most recent filing.)
Fiscal Year 2022 Organization-wide budget
Attachment 1 - Affirmation of Legally Required Contract Terms
Attachment 2 - Business Classification Schedule
Attachment 3 - Certification of Financial Solvency for Non-Profit Organizations
Attachment 4 - Virginia State Corporation Commission (SCC) Registration Information Form
Attachment 5 - Certification Regarding Debarment or Suspension
Attachment 6 - Certification Regarding Ethics in Public Contracting
Attachment 7 - Request for Protection of Trade Secrets or Proprietary Information
Attachment 8 - Subrecipient Risk Analysis (if applicable)
Cooperative Agreement or Letter (if applicable)
Memorandum of Agreement or Letter (if applicable)
Applicants must submit a copy of the 501 (c) 3 certification or the proposal for 501 (c) 3
status.
All issued addenda signed.

All documents to assist in proposal development are available for downloading on the <u>Bonfire</u> and <u>CCFP website.</u>



DEPARTMENT OF PROCUREMENT & MATERIAL MANAGEMENT

12000 GOVERNMENT CENTER PARKWAY, SUITE 427 FAIRFAX, VIRGINIA 22035-0013

www.fairfaxcounty.gov/procurement

TELEPHONE: (703) 324-3201 FAX:(703) 324-3228 TTY: 771

ISSUE DATE: September 7, 2021	REQUEST FOR PROPOSAL: RFP 2000003360	TITLE: Consolidated Community Funding Pool
DEPARTMENT:	DATE/TIME OF CLOSING:	CONTRACT ADMINISTRATOR:
Neighborhood & Community Services, Family Services, Housing and Community Development	December 2, 2021 @ 2:00PM	Michelle Brizzi @ <u>Michelle.Brizzi@fairfaxcounty.gov</u>

Fairfax County Consolidated Community Funding Pool

Fiscal Years 2023-2024

PROPOSAL COVER SHEET

Proposals - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services for which prices are quoted, at the price set opposite each item, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by Fairfax County the items or services offered and accompanying attachments shall constitute a contract.

Fairfax County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or Applicant because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

Organization Name:	Contact Person:	
Address:	Telephone:	
	Fax:	
City, State, Zip:	E-Mail:	
Program Title:	Federal Tax ID #:	
State Corporation Commission ID #:	Date Incorporated:	
Identify if proposal(s) is being submitted in Yes☐ collaboration with other nonprofit organization(s) No ☐	List other organization(s) by name:	
By signing this proposal, Applicant certifies, acknowledges, ur forth in the General Conditions and Instructions to Bidder Attachments.		
Vendor Legally Authorized Signature	Date	
Print Name	Title	

Sealed proposals subject to terms and conditions of this Request for Proposal will be received by the Fairfax County Purchasing Agent by way of upload to Fairfax County's procurement portal at https://fairfaxcounty.bonfirehub.com until the date/time specified above.

AN EQUAL OPPORTUNITY PURCHASING ORGANIZATION



FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024 RFP# 2000003360

1.	Program Title:			
2.	Organization Name:			
3.	501(c)3 Certification: Yes	□No	If No, date applied for 501(c)3:	
			o (2) of the categories listed below. Multiple	
	0 ,	t proposal may	γ choose up to three (3) categories. (See pages	s 4-5,
	Proposal Guidelines.)			

FINANCIAL ASSISTANCE (Financial Assistance to Financial Empowerment)

Outcome: To have the ability to possess and maintain sufficient income to consistently meet their basic needs – with no or minimal financial assistance or subsidies from private or public organizations.

FOOD AND NUTRITION

Outcome: To have reliable and consistent access to sufficient, affordable and nutritious food. To have access to information and education about healthy and nutritious food and the opportunity to develop the knowledge and resources to practice healthy eating

HEALTH

Outcome: To have access to primary, specialty, oral, behavioral, and long-term health care, particularly prevention services. To develop the knowledge and resources to practice healthy behaviors and to take action to prevent and manage disease and adverse health conditions.

HOUSING

Outcome: To have safe, stable, and accessible living accommodations along with other basic necessities. To have access to affordable, accessible housing with the supportive services necessary to live as independently as possible in a community setting.

LITERACY/EDUCATIONAL DEVELOPMENT/ATTAINMENT

Outcome: To have the ability to read, write, and communicate effectively in order to manage finances, and attain employment goals through academic and vocational achievement. To have access to quality childcare and education and supports to develop employment and independent living skills.

POSITIVE BEHAVIORS AND HEALTHY RELATIONSHIPS

Outcome: To develop positive behaviors and healthy relationships that are safe and free from abuse, neglect and trauma and promote physical, emotional, mental, and social well-being.

SUPPORT/COMMUNITY/SOCIAL NETWORKS

Outcome: To have access to local services, including community-based transportation and childcare, and the ability to establish and maintain communal and social relationships.

4. Provide a brief program abstract that summarizes the proposed program's goals and objectives.

clie	ents to be served in these categories.		
5.	. Of the clients served, estimate the percentage that meets the Community Services Block Grant (CSGBG) income level (125% of poverty). See page 45 of the Resource Manual.		
	 i. Please indicate whether the applicant will accept CSBG funding for the provision of program services to eligible Fairfax County residents upon award.		
6.	Of the clients served, estimate the percentage that meets the Community Development Block Grant (CDBG) income levels (extremely low, low, low/moderate). See page 47 of the Resource Manual.		
7.	Please check the appropriate box: New Program Currently funded by the CCFP		
8.	PROGRAM TYPE: (Please check one) a. Human Service Program (Non-Capital) b. Administration of Affordable Housing Project		
9.	HUMAN SERVICE REGION(S): In what region(s) do the majority of the clients to be served reside? Please check all that apply; see Resource Manual for map.		
	REGION 1 REGION 2 REGION 3 REGION 4		

Please refer to the Resource Manual for CSBG and CDBG income guidelines to determine the percentage of

PROPOSAL CONTENT A – TECHNICAL NARRATIVE FORM

A. DEMONSTRATION OF NEED

Total = 13 Points

Proposal describes need to be addressed and relates it to no more than two Consolidated Community Funding Pool (CCFP) funding categories on pages 4-5, Proposal Guidelines.

- Describe the program and services that the proposal will address including a clear description of the need. Demonstrate the size and scope of the need in Fairfax County and or targeted geographic area to be served. Identify the population and neighborhoods to be served and include current local statistical data (demonstrated within the past 3 years) or other objective evidence of the need. If no sources are identified, list the reason why. (6 points)
- 2. Provide specific information that justifies the need for the proposed program for the identified neighborhoods, populations and/or targeted geographic area to be served. Include relevant and current information about the gaps in existing services. Include any research or evaluation studies that relate to the problem and contribute to the Applicant's understanding of its cause and potential solutions. (7 points)

B. OUTCOMES Total = 23 Points

Proposal describes how program outcomes contribute to each selected CCFP Category. The proposal explains how the selected standardized outcome(s) will be achieved. Proposal clearly identifies and describes one or more <u>measurable</u> program outcomes that are logically related to the identified need and program approach. The proposal demonstrates that there is a contributing relationship between each outcome and the program approach; and that each outcome will have a significant impact on the population and/or the targeted geographic area(s).

- Identify the projected selected standardized or agency developed outcomes. If a standardized outcome was not selected, explain why none of the standardized outcomes align with the proposed program model and describe the proposed measurable agency developed outcome to be used. (7 points)
- 2. Describe how the outcome(s) will address the needs identified in the selected category(ies) and how each outcome will have an impact on the population and/or community served. (6 points)
- 3. Provide supporting information demonstrating that the outcomes are realistic and achievable within the identified timeframes. (5 points)
- 4. Describe how each outcome will be objectively measured and the plan for outcome measurement implementation. Indicate how the data will be collected and maintained; including information on assessment tools and/or data collection software to be used. (5 points)

C. APPROACH Total = 18 Points

Proposal describes the strategies that will be implemented, operated and administered within a realistic time period; how it will be provided within a cooperative service delivery approach; and how readily targeted clients will access services.

- 1. Describe how each of the program services/activities will be organized, implemented and completed to achieve the goals and projected outcome(s). Identify any major changes/challenges in the program that may affect the timeframe for service delivery. (5 points)
- 2. Identify any anticipated barriers to client access to the services and describe how the program will address these barriers. Examples include but is not limited to example, transportation, childcare, language/culture, client fees, etc. (3 points)
- 3. Describe in detail how clients with mental, physical or sensory disabilities will be accommodated to access program services and how the organization complies with the accommodations required in the Americans with Disabilities Act (ADA). (4 points)
- 4. For programs awarded a CCFP contract in previous funding cycles, describe how the program implemented its design to achieve service and outcome goals and explain how the approach contributed to the success of the program. Describe past performance of the program including successes, failure and any lessons learned. (4 points)

<u>OR</u>

If the proposed program is new to the Funding Pool or a startup program, submit a program timeline that displays major tasks, assigned responsibility for each and outlines the completion of each task by month or quarter during the contract period, using "Year 1", "Month 1", "Quarter 1", etc. (not calendar dates). Include any staff positions that will need to be filled after contract award and the projected hiring date. Examples of timelines can be found in the Resource Manual, page 44. If the organization has provided a similar program in the past, describe that program's the level of success and include relevant statistical data that supports successful performance. (4 points)

5. Describe how other community groups/resources will be used to maximize service delivery and minimize duplication. (2 points)

D. ORGANIZATIONAL CAPACITY

Total = 20 Points

The proposal demonstrates the applicant's organizational skills, experience and resources necessary to implement and manage the program. Two or more organizations may choose to submit a collaborative proposal.

- 1. Describe the program's organizational structure and operational management. The description should include management/staffing plans connected to the program design and the roles/responsibilities of key program staff. Key program staff may be paid or unpaid employees, consultants, contractors or volunteers. Roles and responsibilities must clearly connect to the program design. Include organizational and/or program staff experience supporting successful program management. Organizations new to the CCFP should include organizational and/or program staff experience effectively implementing or sustaining programs of similar design. (10 points)
- 2. Describe the work to be performed by professional and non-professional volunteers. The description should include the estimated number of professional and non-professional volunteers and the anticipated number of hours they will work each year. If no volunteers are utilized, explain why. (5 points)
- 3. Describe the organization's financial/accounting framework. Explain how CCFP funds will be tracked separately from other funding streams. (5 points)

E. Equitable Practices

Total = 6 Points

One Fairfax is a joint racial and social equity policy of the Fairfax County Board of Supervisors and School Board adopted in November 2017. It commits the county and schools to intentionally consider equity when making policies or delivering programs and services and is a declaration that all residents deserve an equitable opportunity to succeed-regardless of their race, color, sex, nationality, sexual orientation, religion, disability, income or where they live.

Racial equity means closing the gaps so that race does not predict one's success, while also improving outcomes for all. To do so we have to target strategies to focus improvements for those worse off and move beyond services and focus on changing policies, institutions and structures.

Fairfax County's challenges cannot be solved by county government alone. The creativity, diversity and energy of our residents, businesses and community organizations will need to be harnessed to create a more equitable Fairfax County.

Watch the video <u>Becoming One Fairfax – An Introduction to Key Concepts</u> and review the <u>One Fairfax Policy</u> before answering the following questions

- 1. Identify which One Fairfax Policy Areas of Focus to Promote Equity are related to the proposed services and describe how they are aligned. (2 points)
- 2. Describe how the proposed program utilizes data and geospatial resources (<u>GIS Mapping</u>) to deepen understanding of the inequities in the county and specifically in the area to be served? Describe how this information influences the program described in the proposal? (2 points)
- 3. Describe how the perspectives of clients/households (or impacted groups) have been included in the program design and delivery? (2 points)

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024

RFP# 2000003360

PROGRAM OUTCOME WORKSHEET

(Cc	omplete a separo	ate form for	each proposed	program servi	ce/outcome.)		Outcome #	of
-	ganization: ogram:							
A.	Service Provide	ed:						
В.	Choose One:	Standar	dized Outcome	Agency [Developed Out	come		
C.	Measurement	System:						
D.	Outcome Indic	ators:						
E.	Total Estimated FY 2023	d Number o	f Individuals & I	Households to	Receive Servic	e:		
	Total Individua FY 2024	ls:	Total Househ	olds:				
	Total Individua	ls:	Total Househ	olds:				
F.	Estimated Nun	nber & Perc	entage of Indivi	duals & House	holds to Achie	ve Outcome:		
	FY 2023 Individuals:	Number	Percentage	Households	Number	Percentage		
	FY 2024	Number	Percentage	Householus	Number	Percentage		
	Individuals:		. 3. coagc	Households		. 3. 00		

STANDARDIZED PROGRAM OUTCOMES	SAMPLE OUTCOME INDICATORS*
Persons feel a sense of connectedness to the community as a result of services	Percent of program participants who report feeling better connected with people or organizations in ways that bolster health and well-being
Children and youth have access to safety net or community resources that promote stability	Percent of households receiving services with outcomes contributing to a child's stable living environment
Adults have access to safety net or community resources that promote stability	Percent of adults receiving case management who are successfully connected to needed services
Persons have improved access to emergency basic needs assistance	Percent of households whose emergency basic needs are met
Persons have improved basic English skills after completing English language instruction	Percent of persons who complete English language instruction with measured improvement in basic English skills
 Persons enroll in or graduate from post- secondary courses or credentialing programs 	Percent of persons receiving supportive services who gain professional accreditation
Persons complete job skills training	Percent of persons served who obtain new or improved job skills
 Persons gain employment as a result of services 	Percent of persons who gain employment as a result of receiving employment assistance services
Persons remain employed for at least 90 days after job placement	 Percent of persons receiving employment services who obtain and maintain employment for at least 90 days
Persons complete financial literacy instruction	Percent of persons served who complete financial literacy instruction and demonstrate increased understanding of financial concepts
Persons demonstrate evidence of improved financial situation	 Percent of program participants who demonstrate improved capacity to manage finances (e.g., improved credit score, increased savings, adherence to budget, etc.)
Adults have stable or improved physical health (Self-reported or Professionally Assessed**)	Percent of participants who experience a positive impact on their physical health as a result of receiving services
 Adults have stable or improved behavioral health (Self-reported or Professionally Assessed**) 	 Percent of individuals served who demonstrate noticeably improved mental, emotional/ behavioral health

Children and youth have stable or improved behavioral health (Self-reported or Professionally Assessed**)	 Percent of children and youth receiving services who show functional improvement in school and home-based behaviors
Adults have stable or improved oral health	 Percent of adults receiving dental treatment services (e.g. dental visits, teeth cleaning, periodontal disease treatment, etc.) who maintain or improve their oral health
Children and youth have stable or improved health	 Percent of youth receiving dental treatment services (e.g. preventive dental visits, teeth cleaning, dental caries treatment, dental sealants, etc.) who maintain or improve their oral health Percent of children and youth who received any preventive dental service in the past year
Children have a dental home	 Percent of children with a dental home or designated dental care provider
Persons demonstrate increased health literacy	 Percent of persons who attend nutrition classes and demonstrate knowledge of healthy eating habits Percent of caregivers (including expectant parents) who received oral health education and demonstrate knowledge about adequate oral health care for children and/or older adults
Persons demonstrate improved social skills	 Percent of program participants who meet or exceed identified social skills goals by year end or at program exit
Persons demonstrate improved family functioning	 Percent of households receiving services who demonstrate increased quality of relationships with children and spouse/partner
Persons have decreased levels of risk of abuse, neglect or exploitation	 Percent of youth served with decreased risk for abuse or exploitation as a result of intervention
 Persons are able to plan for their safety as a result of gained skills, awareness, and knowledge 	Percent of households who report feeling safer as a result of having their own individualized safety plan
Older adults and individuals with disabilities have options that support their physical, behavioral, and cognitive needs	 Percent of program participants who continue to reside in their homes one year after initiating services or at program exit
Caregivers receive health and well-being benefits from support services	 Percent of program participant caregivers who report experiencing less stress as a result of the program

Older adults and individuals with disabilities participate in meaningful and accessible activities of their choice	Percent of individuals with mental illness or co- occurring substance use disorders receiving services who have increased engagement in meaningful activities
Children have a medical home	Percent of children who have a medical home or designated primary care provider
Children reach benchmarks supporting school readiness	Percent of preschool aged students who have emergent literacy and numeracy skills
Youth demonstrate improved academic performance	 Percent of youth receiving after-school support who demonstrate improved academic performance on their school report card evaluations at program entry and exit
Youth attend school, graduate, or receive a GED at program completion	 Percent of youth exiting foster care who were enrolled in high school, or earned a high school diploma or GED
Individuals and/or families are successfully housed	 Percent of households receiving housing support services that remain housed one year after initial lease up
Persons move into permanent housing	Percent of individuals/families who exit homelessness to permanent housing destinations

Sample indicators are provided as examples and are not intended to be a prescriptive or exhaustive list of indicators

^{**} Service provider must communicate whether assessment of condition was reported by self or reported by a professional service provider

PROPOSAL CONTENT A - COST NARRATIVE FORM

Applicants are required to use the Budget Forms to respond to the following sections. Budget forms can be downloaded at Bonfire website.

F. BUDGET AND BUDGET JUSTIFICATION

Total = 20 Points

Proposal presents a clear and reasonable program budget and identifies additional resources to sustain the program other than county funds or county contributions that can help support the proposed program. (Resources may include volunteers, in-kind contributions, cash donations, supplies and services, donations, grants and/or contracts.)

- 1. Provide a brief supporting narrative to link costs with project activities/services. Describe how program management will maximize cost effectiveness of the requested funds. The narrative should explain how the Applicant estimated and calculated all costs, and how they are relevant to the completion of the proposed program. As with all budget forms i.e., Form 4, 4A and 4B and 5, the Budget Narrative should be broken down by year. (5 points)
- 2. Program Budget: Complete Form 4 and 4A.

The budget must provide the detailed computation for each budget line item, listing the cost of each item. Figures should reflect cash only and should not include non-cash resources. (7 points)

Describe and justify each budget line item using **Form 4B**, **Budget Justification**. The budget justification must explain how all estimated costs were calculated. Failure to adequately describe and justify each line item on Forms 4A and 4B will result in a loss of points. Personnel costs must show the annual salary rate and the percentage of time devoted to the program for <u>each</u> employee paid through CCFP funds. **NOTE: Applicants' indirect cost rate**, used to calculate overhead costs for administering the program(s), should not exceed *Fairfax County FY2021 indirect cost rate* of 14.12% unless otherwise stated.

- 3. Estimated Program Revenue: Complete **Form 5**: **NOTE:** Estimated Revenue identifies all resources that support/sustain the program during and beyond the funding periods. Cash resources include donations, grants, contracts and awards. Non-cash resources include volunteers, in-kind contributions and goods, supplies and service donations. Non-professional volunteers are to be valued at \$29.14 per hour in accordance with the current Virginia Employment Commission established rate. The hourly value of a professional volunteer's service is to be determined based upon the normal hourly rate charged by the professional volunteer for paid services. The hourly values must be justified in the written narrative. (3 points)
- 4. Describe, in detail, funding plans to sustain the program during and beyond the requested funding period. This sustainability plan should describe the applicant's ability to provide sufficient supporting resources to sustain and grow the program over and above county funding commitments. The plan should also include a demonstrated ability to increase program leveraging (all resources) from FY2023 to FY2024. (5 points)

NOTE: If awarded a contract, the Applicant's actual reported leverage, including the expected increase during FY2023 through FY2024, may be considered in future evaluations of the program's effectiveness.

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024 PROGRAM BUDGET

PROGRAM: ORGANIZATION:
DDOOD AM.

BUDGET	Actual Fis	scal Year	Fisca	l Year	Fisca	ıl Year
	202		20)24
	TOTAL	CURRENT	TOTAL	CCFP BUDGET	TOTAL	CCFP BUDGET
	PROGRAM	CCFP	PROGRAM	REQUEST	PROGRAM	REQUEST
A. PERSONNEL COSTS	BUDGET	SUPPORT \$0.00	BUDGET	\$0.00	BUDGET	\$0.00
	\$0.00		\$0.00	•	\$0.00	•
Fringe Benefits	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
Payroll Taxes	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00
TOTAL PERSONNEL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B. DIRECT COSTS						
Rent/Mortgage						
Space Utilities/Maintenance						
Audit						
Financial Services						
Consultants						
Insurance						
Equipment Purchase/Lease						
Supplies						
Telecommunications						
Printing/Copying						
Postage						
Training						
Travel						
Direct Assistance						
Software Purchase/License						
Other (Explain in Form 4B)						
C. Indirect Expenditures						
Management & General						
Other Indirect Costs						
(Infrastructure)*						
D. Capital Expenses						
Hardware Purchases						
Equipment Purchases						
Other Capital Costs						
TOTAL DIRECT COSTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL BUDGET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

NOTE: "Total Program Budget" means the total cost of conducting that program in Fairfax County, CCFP funds requested included.

"CCFP Budget Request" should reflect the portion of the total budget to be funded by CCFP only.

^{*} See Resource Manual for definition

FORM 4A

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024 PROGRAM PERSONNEL BUDGET

PROGRAM: 0 ORGANIZATION: 0

PERSONNEL TOTAL CURRENT TOTAL CCFP TOTAL CCFP Briefly describe how the pro-	NEL BUDGET JUSTIFICATION posed position will support the CCFP
PERSONNEL TOTAL CURRENT TOTAL CCFP TOTAL CCFP Briefly describe how the pro-	NEL BUDGET JUSTIFICATION posed position will support the CCFP
	posed position will support the CCFP
PROGRAM CCFP PROGRAM BUDGET PROGRAM BUDGET PROGRAM BUDGET	mber of hours per week spent on the
COSTS BUDGET SUPPORT BUDGET REQUEST BUDGET REQUEST Specific program.	
Provide detail on how frings	benefits and payroll taxes were
calculated.	benents and payron taxes were
Fringe Benefits Calculated.	
Things Bollonia	
Devrell Teves	
Payroll Taxes	
TOTAL \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	
PERSONNEL	

FORM 4B

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024

PROGRAM BUDGET JUSTIFICATION

PROGRAM: 0 ORGANIZATION: 0

BUDGET	5 1/ 0000	5 1/ 000 /	BUDGET JUSTIFICATION
	FY 2023 CCFP BUDGET	FY 2024	Explain and justify each proposed budget line item for which CCFP funds are being requested. The justification must relate the proposed line item to the appropriate project activity. Increases in requests from 2023 to 2024 must
	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
B. DIRECT COSTS	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
	ФО ОО	<u>ФО ОО</u>	
Rent/Mortgage	\$0.00	\$0.00	
Space	\$0.00	\$0.00	
Utilities/Maintenance			
Audit	\$0.00	\$0.00	
Financial Services	\$0.00	\$0.00	
Consultants	\$0.00	\$0.00	
Insurance	\$0.00	\$0.00	
Equipment	\$0.00	\$0.00	
Purchase/Lease			
Supplies	\$0.00	\$0.00	

BUDGET			BUDGET JUSTIFICATION
	FY 2023 CCFP BUDGET	FY 2024 CCFP BUDGET	Explain and justify each proposed budget line item for which CCFP funds are being requested. The justification must relate the proposed line item to the appropriate project activity. Increases in requests from 2023 to 2024 must
	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
Telecommunications	\$0.00	\$0.00	
Printing/Copying	\$0.00	\$0.00	
Postage	\$0.00	\$0.00	
Training	\$0.00	\$0.00	
Travel	\$0.00	\$0.00	
Direct Assistance	\$0.00	\$0.00	
Software Purchase/License	\$0.00	\$0.00	
i dicilase/License			
Other (Explain)	\$0.00	\$0.00	
O les l'asset			
C. Indirect Expenditures			
Management & General	\$0.00	\$0.00	

ROGRAM:	0	ORGANIZATION:
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BUDGET	FY 2023	FY 2024	BUDGET JUSTIFICATION Explain and justify each proposed budget line item for which CCFP funds are being requested. The justification
	CCFP BUDGET	CCFP BUDGET	must relate the proposed line item to the appropriate project activity. Increases in requests from 2023 to 2024 must
	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
Other Indirect Costs (Infrastructure)*	\$0.00	\$0.00	
D. Capital Expenses			
Hardware Purchases	\$0.00	\$0.00	
Equipment Purchases	\$0.00	\$0.00	
Other Capital Costs	\$0.00	\$0.00	
TOTAL DIRECT COSTS	\$0.00	\$0.00	
TOTAL BUDGET	\$0.00	\$0.00	

i) it the program is currently being funded by a resource other than CCFP, explain why CCF	P funds are needed. If funded in the previous cycle and the amount requested
represents a substantial increase (over 5%), please justify the requested increase in funds.	

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024

ESTIMATED PROGRAM REVENUE

(Excluding Consolidated Community Funding Pool Funds)

PROGRAM:			0	ORGAN	IZATION:	0
RESOURCE (List each resource by name)	FY 2022	FY 2023	FY 2024		RESOURCE JUSTIFICATION Briefly describe each proposed leveraged resource. Identify whe resource will be used specifically for this program or shared be agency programs. If not committed, when is the resource project obtained.	tween other
CASH RESOURCE	1 1 2022	1 1 2020	1 1 202 1		l e e e e e e e e e e e e e e e e e e e	
Federal						
State						
County (Non-CCFP)						
United Way						
Foundations						
Fund Raising/Donations						
Client Payments						
Financing/Loans						
Other						
TOTAL	\$0.00	\$0.00	\$0.00			

PROGRAM: 0 ORGANIZATION: 0

	FY 2022	FY 2023	FY 2024	RESOURCE JUSTIFICATION
NON-CASH RESOURCE				Explain how the value of non-cash resources was determined. If not committed, when is the resource projected to be obtained.
Donations				
Space				
Other				
TOTAL	\$0.00	\$0.00	\$0.00	
				RESOURCE JUSTIFICATION Briefly describe the functions to be performed by volunteers supporting this program. Non-
VOLUNTEERS				professional volunteers are to be valued at \$29.14 per hour in accordance with the Virginia Employment Commission. Professional volunteers' hourly value is to be determined by the Applicant and justified below.
- COLONI LEIKO				
Number of Professionals				
Number of Professional Hours				
Value of Volunteer Hours				
Number of Non- Professionals				
Number of Non-Professional Hours				
Value of Volunteer Hours (\$29.14/hr)	\$0.00	\$0.00	\$0.00	
TOTAL PROGRAM	\$3.30	\$3.30	45.00	
REVENUE	\$0.00	\$0.00	\$0.00	
Percent of Total Budget as Presented on Form 4	#DIV/0!	#DIV/0!	#DIV/0!	



DEPARTMENT OF PROCUREMENT & MATERIAL MANAGEMENT

12000 GOVERNMENT CENTER PARKWAY, SUITE 427 FAIRFAX, VIRGINIA 22035-0013

www.fairfaxcounty.gov/procurement

TELEPHONE: (703) 324-3201 FAX:(703) 324-3228 TTY: 771

ISSUE DATE: September 7, 2021	REQUEST FOR PROPOSAL: RFP 2000003360	TITLE: Consolidated Community Funding Pool
DEPARTMENT:	DATE/TIME OF CLOSING:	CONTRACT ADMINISTRATOR:
Neighborhood & Community Services, Family Services, Housing and Community Development	December 2, 2021 @ 2:00PM	Michelle Brizzi @ <u>Michelle.Brizzi@fairfaxcounty.gov</u>

Fairfax County Consolidated Community Funding Pool

Fiscal Years 2023-2024

PROPOSAL COVER SHEET

Proposals - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services for which prices are quoted, at the price set opposite each item, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by Fairfax County the items or services offered and accompanying attachments shall constitute a contract.

Fairfax County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or Applicant because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

Organization Name:	Contact Person:			
Address:	Telephone:			
	Fax:			
City, State, Zip:	E-Mail:			
Program Title:	Federal Tax ID #:			
State Corporation Commission ID #:	Date Incorporated:			
Identify if proposal(s) is being submitted in Yes☐ collaboration with other nonprofit organization(s) No ☐	List other organization(s) by name:			
By signing this proposal, Applicant certifies, acknowledges, ur forth in the General Conditions and Instructions to Bidder Attachments.				
Vendor Legally Authorized Signature	Date			
Print Name	Title			

Sealed proposals subject to terms and conditions of this Request for Proposal will be received by the Fairfax County Purchasing Agent by way of upload to Fairfax County's procurement portal at https://fairfaxcounty.bonfirehub.com until the date/time specified above.

AN EQUAL OPPORTUNITY PURCHASING ORGANIZATION



FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024 RFP# 2000003360

1.	Program Title:			
2.	Organization Name:			
3.	501(c)3 Certification: Yes	□No	If No, date applied for 501(c)3:	
			(2) of the categories listed below. Multiple	
	• • • • • • • • • • • • • • • • • • • •	it proposal may	choose up to three (3) categories. (See page	s 4-5,
	Proposal Guidelines.)			

FINANCIAL ASSISTANCE (Financial Assistance to Financial Empowerment)

Outcome: To have the ability to possess and maintain sufficient income to consistently meet their basic needs – with no or minimal financial assistance or subsidies from private or public organizations.

FOOD AND NUTRITION

Outcome: To have reliable and consistent access to sufficient, affordable and nutritious food. To have access to information and education about healthy and nutritious food and the opportunity to develop the knowledge and resources to practice healthy eating

HEALTH

Outcome: To have access to primary, specialty, oral, behavioral, and long-term health care, particularly prevention services. To develop the knowledge and resources to practice healthy behaviors and to take action to prevent and manage disease and adverse health conditions.

HOUSING

Outcome: To have safe, stable, and accessible living accommodations along with other basic necessities. To have access to affordable, accessible housing with the supportive services necessary to live as independently as possible in a community setting.

LITERACY/EDUCATIONAL DEVELOPMENT/ATTAINMENT

Outcome: To have the ability to read, write, and communicate effectively in order to manage finances, and attain employment goals through academic and vocational achievement. To have access to quality childcare and education and supports to develop employment and independent living skills.

POSITIVE BEHAVIORS AND HEALTHY RELATIONSHIPS

Outcome: To develop positive behaviors and healthy relationships that are safe and free from abuse, neglect and trauma and promote physical, emotional, mental, and social well-being.

SUPPORT/COMMUNITY/SOCIAL NETWORKS

Outcome: To have access to local services, including community-based transportation and childcare, and the ability to establish and maintain communal and social relationships.

4. Provide a brief program abstract that summarizes the proposed program's goals and objectives.

	 i. Please indicate whether the applicant will accept CSBG funding for the provision of program services to eligible Fairfax County residents upon award. Yes No ii. If yes, complete Attachment 7 - Subrecipient Risk Analysis and submit required supporting documentation. NOTE: If a document is requested twice in accordance with both the RFP and the Subrecipient Risk Analysis form, submit (1) copy of such document. 			
	Of the clients served, estimate the percentage that meets the Community Development Block Grant (CDBG) income levels (extremely low, low, low/moderate). See page 47 of the Resource Manual.			
7.	Please check the appropriate box: New Program Currently funded by the CCFP			
•	PROGRAM TYPE: (Please check one) a. Human Service Program (Non-Capital) b. Administration of Affordable Housing Project			
	Please check all that apply; see Resource Manual for map.			
	REGION 1 REGION 2 REGION 3 REGION 4			

Please refer to the Resource Manual for CSBG and CDBG income guidelines to determine the percentage of

clients to be served in these categories.

PROPOSAL CONTENT B - TECHNICAL NARRATIVE FORM

A. DEMONSTRATION OF NEED

Total = 13 Points

Proposal describes need to be addressed and relates it to no more than two Consolidated Community Funding Pool (CCFP) funding categories on pages 4-5, Proposal Guidelines.

- 1. Describe the need, for the proposed program as it relates to the chosen category and include current local statistical data (demonstrated within the past 3 years) or other objective evidence of the need. (7 points)
- Provide specific information for the identified populations, neighborhoods and/or targeted geographic area to be served. Include relevant and current information about the population to be served. Demographic information can be found at http://www.fairfaxcounty.gov/topics/maps-data and http://huduser.org.
 (6 points)

B. OUTCOMES Total = 23 Points

Proposal clearly identifies and describes one or more <u>measurable</u> program outcomes that are logically related to the identified need and program approach. The proposal demonstrates that there is a contributing relationship between each outcome and the program approach; and that each outcome will have a significant impact on the population and/or the community affected by the identified need.

- Identify the projected selected standardized or agency developed outcome(s). If a standardized outcome was not selected, the proposal, explains why none of the standardized outcomes do not align with the organization's program model and propose a possible outcome that would be suitable. (10 points)
- 2. Describe how the standardized and/or agency developed outcomes will address the identified needs in the selected category. (8 points)
- 3. Describe how outcome data will be measured, collected and maintained. (5 points)

C. APPROACH Total = 18 Points

Proposal describes the strategies that will be implemented, operated and administered within a realistic time period; how it will be provided within a cooperative service delivery approach; and how readily targeted clients will access services.

- 1. Describe specific plans to implement the services to achieve the goals and projected outcomes, to include how other community groups/resources will be used to maximize service delivery and minimize duplication. (7 points)
- 2. Identify any anticipated barriers to client access to the services and describe how the program will address these barriers. Examples include but is not limited to transportation, language/culture, client fees, etc. (3 points)

- 3. Describe in detail how clients with mental, physical or sensory disabilities will be accommodated to access program services and how the organization complies with the accommodations required in the Americans with Disabilities Act (ADA). (4 points)
- 4. For programs awarded a CCFP contract in previous funding cycles, the proposal describes how the program was successful in implementing its design and provides details of past performance including successes, failures any lessons learned. (4 points)

OR

If the proposed program is new to the Funding Pool or a startup program, the proposal includes a program timeline that displays major tasks, assigned responsibility for each and outlines the completion of each task by month or quarter during the contract period using "Year 1", "Month 1", "Quarter 1", etc. (not calendar dates). (4 points)

D. ORGANIZATIONAL CAPACITY

Total = 20 Points

The proposal demonstrates the applicant's organizational skills, experience and resources necessary to implement and manage the program. Two or more organizations may choose to submit a collaborative proposal.

- 1. Describe the program's organizational structure and operational management of the program. The description should include management/staffing patterns connected to the program design and the roles/responsibilities of key program staff. Key program staff may either be paid or unpaid employees, consultants, contractors or volunteers. Roles and responsibilities must clearly connect to the program design. Organizations new to the CCFP, should include organizational and/or program staff experience effectively implementing or sustaining programs of similar design. (10 points)
- 2. Describe the work to be performed by professional and non-professional volunteers. The description should include the estimated number of professional and non-professional volunteers and the anticipated number of hours they will work each year. If no volunteers are utilized, explain why. (5 points)
- 3. Describe the organization's financial/accounting framework. Explain how CCFP funds will be tracked separately from other funding streams. (5 points)

E. Equitable Practices

Total = 6 Points

One Fairfax is a joint racial and social equity policy of the Fairfax County Board of Supervisors and School Board adopted in November 2017. It commits the county and schools to intentionally consider equity when making policies or delivering programs and services and is a declaration that all residents deserve an equitable opportunity to succeed-regardless of their race, color, sex, nationality, sexual orientation, religion, disability, income or where they live.

Racial equity means closing the gaps so that race does not predict one's success, while also improving outcomes for all. To do so we have to target strategies to focus improvements for those worse off and move beyond services and focus on changing policies, institutions and structures.

Fairfax County's challenges cannot be solved by county government alone. The creativity, diversity and energy of our residents, businesses and community organizations will need to be harnessed to create a more equitable Fairfax County.

Watch the video <u>Becoming One Fairfax – An Introduction to Key Concepts</u> and review the <u>One Fairfax Policy</u> before answering the following questions

- 1. Identify which "One Fairfax Policy Areas of Focus to Promote Equity" are related to the proposed services and describe how they are aligned. (2 points)
- 2. Describe how the proposed program utilizes data and geospatial resources (GIS Mapping) to deepen understanding of the inequities in the county and specifically in the area you serve? Describe how this information influence the program described in the proposal? (2 points)
- 3. Describe how the perspectives of clients/households (or impacted groups) have been included in program design and delivery? (2 points)

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024

RFP# 2000003360

PROGRAM OUTCOME WORKSHEET

(Cc	omplete a separo	ate form for	each proposed	program servi	ce/outcome.)		Outcome #	of
-	ganization: ogram:							
A.	Service Provide	ed:						
В.	Choose One:	Standar	dized Outcome	Agency [Developed Out	come		
C.	Measurement	System:						
D.	Outcome Indic	ators:						
E.	Total Estimated FY 2023	d Number o	f Individuals & I	Households to	Receive Servic	e:		
	Total Individua	ls:	Total Househ	olds:				
	Total Individua	ls:	Total Househ	olds:				
F.	Estimated Number & Percentage of Individuals & Households to Achieve Outcome:							
	FY 2023 Individuals:	Number	Percentage	Households	Number	Percentage		
	FY 2024	Number	Percentage	Householus	Number	Percentage		
	Individuals:		. 3. coagc	Households		. 3. 55		

STANDARDIZED PROGRAM OUTCOMES	SAMPLE OUTCOME INDICATORS*
Persons feel a sense of connectedness to the community as a result of services	Percent of program participants who report feeling better connected with people or organizations in ways that bolster health and well-being
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Adults have access to safety net or community resources that promote stability	Percent of adults receiving case management who are successfully connected to needed services
Persons have improved access to emergency basic needs assistance	Percent of households whose emergency basic needs are met
Persons have improved basic English skills after completing English language instruction	Percent of persons who complete English language instruction with measured improvement in basic English skills
 Persons enroll in or graduate from post- secondary courses or credentialing programs 	Percent of persons receiving supportive services who gain professional accreditation
Persons complete job skills training	Percent of persons served who obtain new or improved job skills
 Persons gain employment as a result of services 	Percent of persons who gain employment as a result of receiving employment assistance services
Persons remain employed for at least 90 days after job placement	 Percent of persons receiving employment services who obtain and maintain employment for at least 90 days
Persons complete financial literacy instruction	Percent of persons served who complete financial literacy instruction and demonstrate increased understanding of financial concepts
Persons demonstrate evidence of improved financial situation	 Percent of program participants who demonstrate improved capacity to manage finances (e.g., improved credit score, increased savings, adherence to budget, etc.)
Adults have stable or improved physical health (Self-reported or Professionally Assessed**)	Percent of participants who experience a positive impact on their physical health as a result of receiving services
 Adults have stable or improved behavioral health (Self-reported or Professionally Assessed**) 	 Percent of individuals served who demonstrate noticeably improved mental, emotional/ behavioral health

Children and youth have stable or improved behavioral health (Self-reported or Professionally Assessed**)	 Percent of children and youth receiving services who show functional improvement in school and home-based behaviors
Adults have stable or improved oral health	 Percent of adults receiving dental treatment services (e.g. dental visits, teeth cleaning, periodontal disease treatment, etc.) who maintain or improve their oral health
Children and youth have stable or improved health	 Percent of youth receiving dental treatment services (e.g. preventive dental visits, teeth cleaning, dental caries treatment, dental sealants, etc.) who maintain or improve their oral health Percent of children and youth who received any preventive dental service in the past year
Children have a dental home	 Percent of children with a dental home or designated dental care provider
Persons demonstrate increased health literacy	 Percent of persons who attend nutrition classes and demonstrate knowledge of healthy eating habits Percent of caregivers (including expectant parents) who received oral health education and demonstrate knowledge about adequate oral health care for children and/or older adults
Persons demonstrate improved social skills	 Percent of program participants who meet or exceed identified social skills goals by year end or at program exit
Persons demonstrate improved family functioning	 Percent of households receiving services who demonstrate increased quality of relationships with children and spouse/partner
Persons have decreased levels of risk of abuse, neglect or exploitation	 Percent of youth served with decreased risk for abuse or exploitation as a result of intervention
 Persons are able to plan for their safety as a result of gained skills, awareness, and knowledge 	Percent of households who report feeling safer as a result of having their own individualized safety plan
Older adults and individuals with disabilities have options that support their physical, behavioral, and cognitive needs	 Percent of program participants who continue to reside in their homes one year after initiating services or at program exit
Caregivers receive health and well-being benefits from support services	 Percent of program participant caregivers who report experiencing less stress as a result of the program

Older adults and individuals with disabilities participate in meaningful and accessible activities of their choice	Percent of individuals with mental illness or co- occurring substance use disorders receiving services who have increased engagement in meaningful activities
Children have a medical home	Percent of children who have a medical home or designated primary care provider
Children reach benchmarks supporting school readiness	Percent of preschool aged students who have emergent literacy and numeracy skills
Youth demonstrate improved academic performance	 Percent of youth receiving after-school support who demonstrate improved academic performance on their school report card evaluations at program entry and exit
Youth attend school, graduate, or receive a GED at program completion	Percent of youth exiting foster care who were enrolled in high school, or earned a high school diploma or GED
Individuals and/or families are successfully housed	 Percent of households receiving housing support services that remain housed one year after initial lease up
Persons move into permanent housing	Percent of individuals/families who exit homelessness to permanent housing destinations

Sample indicators are provided as examples and are not intended to be a prescriptive or exhaustive list of indicators

^{**} Service provider must communicate whether assessment of condition was reported by self or reported by a professional service provider

PROPOSAL CONTENT B – COST NARRATIVE FORM

F. BUDGET AND BUDGET JUSTIFICATION

Total = 20 Points

Proposal presents a clear and reasonable program budget and identifies additional resources to sustain the program other than county funds or county contributions that can help support the proposed program. (Resources may include volunteers, in-kind contributions, cash donations, supplies and services, donations, grants and/or contracts.)

1. Describe and justify each budget line item using Form 4 and 4A, and 4B, Budget Justification. Failure to adequately describe and justify each line item on Forms 4A and 4B will result in a loss of points. Personnel costs must show the annual salary rate and the percentage of time devoted to the program for each employee paid through CCFP funds. NOTE: Applicants' indirect cost rate, used to calculate overhead costs for administering the program(s), should not exceed Fairfax County FY2021 indirect cost rate of 14.12% unless otherwise stated. (10 points)

"Total Program Budget" means the total cost of conducting the program in Fairfax County, CCFP funds requested included. "CCFP Budget Request" should reflect the portion of the total budget to be funded by CCFP only. Figures should reflect cash only and should not include non-cash resources.

2. Proposal includes completed Form 5 and identifies additional resources that will support and sustain the program during and beyond the funding period, including the use of volunteers, in-kind contributions, goods, supplies, etc. (5 points)

NOTE: Applicants are to disclose whether they have pending applications for other Fairfax County funds that include requests for funding to support the same program being proposed under this RFP to cover any of the cost items outlined in the budget narrative and budget forms. This also includes current contracts that cover any of the identified program costs.

3. Describe, in detail, plans to sustain the program during and beyond the CCFP funding period. This sustainability plan should describe the applicant's ability to provide sufficient supporting resources to sustain and grow the program over and above county funding commitments. The plan should also include a demonstrated ability to increase program leveraging (all resources) from FY2023 to FY2024. (5 points)

NOTE: If awarded a contract, the Applicant's actual reported leverage, including the expected increase during FY2023 through FY2024, may be considered in future evaluations of the program's effectiveness.

FORM 4

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024 PROGRAM BUDGET

PROGRAM: ORGANIZATION:
DDOOD AM.

BUDGET	Actual Fis	scal Year	Fiscal Year		Fiscal Year		
	202		20)24	
	TOTAL	CURRENT	TOTAL	CCFP BUDGET	TOTAL	CCFP BUDGET	
	PROGRAM	CCFP	PROGRAM	REQUEST	PROGRAM	REQUEST	
A. PERSONNEL COSTS	BUDGET	SUPPORT \$0.00	BUDGET	\$0.00	BUDGET	\$0.00	
	\$0.00		\$0.00	•	\$0.00	•	
Fringe Benefits	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
Payroll Taxes	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	
TOTAL PERSONNEL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
B. DIRECT COSTS							
Rent/Mortgage							
Space Utilities/Maintenance							
Audit							
Financial Services							
Consultants							
Insurance							
Equipment Purchase/Lease							
Supplies							
Telecommunications							
Printing/Copying							
Postage							
Training							
Travel							
Direct Assistance							
Software Purchase/License							
Other (Explain in Form 4B)							
C. Indirect Expenditures							
Management & General							
Other Indirect Costs							
(Infrastructure)*							
D. Capital Expenses							
Hardware Purchases							
Equipment Purchases							
Other Capital Costs							
TOTAL DIRECT COSTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TOTAL BUDGET	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

NOTE: "Total Program Budget" means the total cost of conducting that program in Fairfax County, CCFP funds requested included.

"CCFP Budget Request" should reflect the portion of the total budget to be funded by CCFP only.

^{*} See Resource Manual for definition

FORM 4A

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024 PROGRAM PERSONNEL BUDGET

PROGRAM: 0 ORGANIZATION: 0

PERSONNEL TOTAL CURRENT TOTAL CCFP TOTAL CCFP Briefly describe how the pro-	NEL BUDGET JUSTIFICATION posed position will support the CCFP
PERSONNEL TOTAL CURRENT TOTAL CCFP TOTAL CCFP Briefly describe how the pro-	NEL BUDGET JUSTIFICATION posed position will support the CCFP
	posed position will support the CCFP
PROGRAM CCFP PROGRAM BUDGET PROGRAM BUDGET PROGRAM BUDGET	mber of hours per week spent on the
COSTS BUDGET SUPPORT BUDGET REQUEST BUDGET REQUEST Specific program.	
Provide detail on how frings	benefits and payroll taxes were
calculated.	benents and payron taxes were
Fringe Benefits Calculated.	
Things Bollonia	
Devrell Teves	
Payroll Taxes	
TOTAL \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	
PERSONNEL	

FORM 4B

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024

PROGRAM BUDGET JUSTIFICATION

PROGRAM: 0 ORGANIZATION: 0

BUDGET	5 1/ 0000	5 1/ 000 /	BUDGET JUSTIFICATION
	FY 2023 CCFP BUDGET	FY 2024	Explain and justify each proposed budget line item for which CCFP funds are being requested. The justification must relate the proposed line item to the appropriate project activity. Increases in requests from 2023 to 2024 must
	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
B. DIRECT COSTS	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
	ФО ОО	<u>ФО ОО</u>	
Rent/Mortgage	\$0.00	\$0.00	
Space	\$0.00	\$0.00	
Utilities/Maintenance			
Audit	\$0.00	\$0.00	
Financial Services	\$0.00	\$0.00	
Consultants	\$0.00	\$0.00	
Insurance	\$0.00	\$0.00	
Equipment	\$0.00	\$0.00	
Purchase/Lease			
Supplies	\$0.00	\$0.00	

BUDGET	FY 2023	FY 2024	BUDGET JUSTIFICATION Explain and justify each proposed budget line item for which CCFP funds are being requested. The justification
	CCFP BUDGET REQUEST	CCFP BUDGET	must relate the proposed line item to the appropriate project activity. Increases in requests from 2023 to 2024 must be explained. Failure to provide a detailed justification may result in a significant loss of points.
Telecommunications	\$0.00		
Printing/Copying	\$0.00	\$0.00	
Postage	\$0.00	\$0.00	
Training	\$0.00	\$0.00	
Travel	\$0.00	\$0.00	
Direct Assistance	\$0.00	\$0.00	
Software Purchase/License	\$0.00	\$0.00	
Other (Explain)	\$0.00	\$0.00	
C. Indirect Expenditures			
Management & General	\$0.00	\$0.00	

ROGRAM:	0	ORGANIZATION:
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BUDGET	FY 2023	FY 2024	BUDGET JUSTIFICATION Explain and justify each proposed budget line item for which CCFP funds are being requested. The justification
	CCFP BUDGET	CCFP BUDGET	must relate the proposed line item to the appropriate project activity. Increases in requests from 2023 to 2024 must
	REQUEST	REQUEST	be explained. Failure to provide a detailed justification may result in a significant loss of points.
Other Indirect Costs (Infrastructure)*	\$0.00	\$0.00	
D. Capital Expenses			
Hardware Purchases	\$0.00	\$0.00	
Equipment Purchases	\$0.00	\$0.00	
Other Capital Costs	\$0.00	\$0.00	
TOTAL DIRECT COSTS	\$0.00	\$0.00	
TOTAL BUDGET	\$0.00	\$0.00	

i) it the program is currently being funded by a resource other than CCFP, explain why CCF	P funds are needed. If funded in the previous cycle and the amount requested
represents a substantial increase (over 5%), please justify the requested increase in funds.	

FORM 5

FAIRFAX COUNTY CONSOLIDATED COMMUNITY FUNDING POOL APPLICATION FISCAL YEARS 2023-2024

ESTIMATED PROGRAM REVENUE

(Excluding Consolidated Community Funding Pool Funds)

PROGRAM:			0	ORGAN	IZATION:	0
RESOURCE (List each resource by name)	FY 2022	FY 2023	FY 2024		RESOURCE JUSTIFICATION Briefly describe each proposed leveraged resource. Identify whe resource will be used specifically for this program or shared be agency programs. If not committed, when is the resource project obtained.	tween other
CASH RESOURCE	1 1 2022	1 1 2020	1 1 202 1		l e e e e e e e e e e e e e e e e e e e	
Federal						
State						
County (Non-CCFP)						
United Way						
Foundations						
Fund Raising/Donations						
Client Payments						
Financing/Loans						
Other						
TOTAL	\$0.00	\$0.00	\$0.00			

PROGRAM: 0 ORGANIZATION: 0

	FY 2022	FY 2023	FY 2024	RESOURCE JUSTIFICATION
NON-CASH RESOURCE				Explain how the value of non-cash resources was determined. If not committed, when is the resource projected to be obtained.
Donations				
Space				
Other				
TOTAL	\$0.00	\$0.00	\$0.00	
				RESOURCE JUSTIFICATION Briefly describe the functions to be performed by volunteers supporting this program. Non-
VOLUNTEERS				professional volunteers are to be valued at \$29.14 per hour in accordance with the Virginia Employment Commission. Professional volunteers' hourly value is to be determined by the Applicant and justified below.
- COLONI LEIKO				
Number of Professionals				
Number of Professional Hours				
Value of Volunteer Hours				
Number of Non- Professionals				
Number of Non-Professional Hours				
Value of Volunteer Hours (\$29.14/hr)	\$0.00	\$0.00	\$0.00	
TOTAL PROGRAM	43.30	\$3.30	45.00	
REVENUE	\$0.00	\$0.00	\$0.00	
Percent of Total Budget as Presented on Form 4	#DIV/0!	#DIV/0!	#DIV/0!	

AFFIRMATION OF LEGALLY REQUIRED CONTRACT TERMS

BY SIGNING THIS AFFIRMATION, THE OFFEROR REPRESENTS THAT IT UNDERSTANDS THAT THE FOLLOWING CONTRACT TERMS ARE REQUIRED BY LAW AND CANNOT BE VARIED, REVISED, AMENDED, CHANGED, OR OTHERWISE NEGOTIATED:

- 1. <u>Funding:</u> The obligation of the County to pay compensation due the Contractor under the contract or any other payment obligations under any contract awarded pursuant to this contract is subject to appropriations by the Fairfax County Board of Supervisors to satisfy payment of such obligations. The County's obligations to make payments during subsequent fiscal years are dependent upon the same action. If such an appropriation is not made for any fiscal year, the contract shall terminate effective at the end of the fiscal year for which funds were appropriated and the County will not be obligated to make any payments under the contract beyond the amount appropriated for payment obligations under the contract. The County will provide the Contractor with written notice of non-appropriation of funds within thirty (30) calendar days after action is completed by the Board of Supervisors. However, the County's failure to provide such notice will not extend the contract into a fiscal year in which sufficient funds have not been appropriated.
- 2. Non-discrimination: During the performance of this contract, the Contractor agrees as follows:
 - a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
 - b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
 - d. The Contractor will include the provisions of the foregoing paragraphs a, b, and c above in every subcontract or purchase order of over \$10,000 so that the provisions will be binding upon each subcontractor or vendor.
 - e. Contractor shall, throughout the term of this contract, comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended. Contractor shall further require that all of its subcontractors will comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended.
- 3. Authorization to Conduct Business in the Commonwealth: A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law. Any business entity described above that enters into a contract with a Fairfax County pursuant to the Fairfax County Purchasing Resolution shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. Fairfax County may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.
- 4. No Indemnification by the County. The parties agree that under applicable law the County cannot indemnify or defend the Contractor. To the extent any promise or term contained in this Contract, including any exhibits, attachments, or other documents incorporated by reference therein, includes an indemnification or obligation to defend by the County, that promise or term is stricken from this Contract and of no effect.

5. Contractual Disputes:

- a. Any dispute concerning a question of fact as a result of a contract with the County which is not disposed of by agreement shall be decided by the Purchasing Agent, who shall reduce her decision to writing and mail or otherwise forward a copy to the Contractor within ninety (90) days. The decision of the Purchasing Agent shall be final and conclusive unless the Contractor appeals within six (6) months of the date of the final written decision by instituting legal action as provided in the Code of Virginia. A Contractor may not institute legal action, prior to receipt of the Purchasing Agent's decision on the claim, unless the Purchasing Agent fails to render such decision within the time specified.
- b. Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty days after final payment; however, written notice of the Contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amounts agreed due in the final payment.

AFFIRMATION OF LEGALLY REQUIRED CONTRACT TERMS

- 6. <u>Drug Free Workplace</u>: During the performance of a contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor. For the purposes of this section, "drug-free workplace" means a site for the performance of work done in conjunction with a specific contract awarded to a Contractor in accordance with this section, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
- 7. <u>Immigration Reform and Control Act:</u> Contractor agrees that it does not and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.
- 8. <u>Audit of Records:</u> The parties agree that County or its agent must have access to and the right to examine any books, documents, papers, and records of the Contractor involving transactions related to the Contract or compliance with any clauses thereunder, for a period of three (3) years after final payment. The contractor must include this requirement in all subcontracts related to this Contract.
- 9. <u>Nonvisual Access:</u> All information technology, which is purchased or upgraded by the County under this contract, must comply with the following access standards from the date of purchase or upgrade until the expiration of the Contract:
 - a. Effective, interactive control and use of the technology (including the operating system), applications programs, and format of the data presented, shall be readily achievable by nonvisual means;
 - The technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom the blind or visually impaired individual interacts;
 - c. Nonvisual access technology shall be integrated into networks used to share communications among employees, program participants, and the public; and
 - d. The technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired. A covered entity may stipulate additional specifications in any procurement.
 - e. Compliance with the nonvisual access standards set out this Section is not required if the Board of Supervisors determines that (i) the information technology is not available with nonvisual access because the essential elements of the information technology are visual and (ii) nonvisual equivalence is not available.

Signature/Date:	1	
Printed Name/Title:	1	
Company Name:		

FAIRFAX COUNTY'S BUSINESS CLASSIFICATION SCHEDULE

PLEASE CLASSIFY YOUR BUSINESS/ORGANIZATION BY MARKING IN STEP 1. STEP 2 IS OPTIONAL. This designation is requested of all businesses/organizations including publicly traded corporations, non-profits, employment services organizations, government organizations, partnerships, sole proprietorships, etc. Fairfax County does not certify business classifications nor does it establish preferences or set-asides for specific classifications.

Examples:

- A small, Asian women-owned business would mark "Small" in Step 1, then "Women-Owned" and "Minority-Owned" in Step 2
- A small, service-disabled veteran and women-owned business would mark "Small" in Step 1, then "Women- Owned" and "Service-Disabled Veteran-Owned" in Step 2
- A government agency/public body would ONLY mark "Government/Public Body" in Step 1

NAME OF BUSINESS:LAST 4 DIGITS OF TIN/EIN:			
	-	ganization. Select ONLY one (1) option. Dic Body Employment Services Organization	
Step 2 (OPTIONAL): Please choose MORE than one (1) ☐ Women-Own	option.	our business/organization consists of. You may ☐ Service-Disabled Veteran-Owned	

DEFINITIONS

Micro Business/Organization: "Micro business" means a business that has no more than twenty-five (25) employees AND no more than \$3 million in average annual revenue over the prior three-year period.

Small Business/Organization: "Small business" means a business that is at least 51% independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. One or more of these individual owners shall control both the management and daily business operations of the small business.

Minority-Owned Business: is a business that is at least 51% owned by one or more minority individuals or in the case of a corporation, partnership or limited liability company, or other entity, at least 51% of the equity ownership interest in the corporation, partnership or limited company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals. Such individuals shall include Asian American, African American, Hispanic American, Native American, Eskimo, or Aleut.

Women-Owned Business: a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership or limited company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women who are U.S. citizens or legal resident aliens.

Service-Disabled Veteran: means a veteran who (i) served on active duty in the United States military ground, naval, or air service, (ii) was discharged or released under conditions other than dishonorable, and (iii) has a service - connected disability rating fixed by the United States Department of Veterans Affairs.

Service-Disabled Veteran-Owned Business: is a business that is at least 51 percent owned by one or more service -disabled veterans or, in the case of a corporation, partnership, or limited liability company or other entity, at least 51 percent of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more individuals who are service-disabled veterans and both the management and daily business operations are controlled by one or more individuals who are service-disabled veterans.

Employment Services Organization: a private non-profit, state, or local government institution that provides employment opportunities for individuals who are developmentally, physically, or mentally impaired, to prepare for gainful work in the general economy. These services may include physical rehabilitation, training in basic work and life skills (e.g., how to apply for a job, attendance, personal grooming, and handling money), training on specific job skills, and providing work experience.

Certification of Financial Solvency for Nonprofit Organizations

In compliance with Fairfax County contracting protocols, the following certification is required by all offerors submitting a proposal, and all individuals and organizations awarded a contract:

- 1. The Board Chair certifies, to the best of his/her knowledge and belief, that the Applicant organization is financially solvent, and will remain so during the life of any contract awarded. The Board Chair will notify the county representative in writing of substantial solvency issues such as depletion of cash reserve accounts, use of cash reserves to meet payroll obligations, inability to meet obligations for accounts payable, evidence of deteriorating accounts receivable collection, evidence of delinquency in payment of IRS or payroll taxes, evidence of fraud or mismanagement, co-mingling of accounts, and/or use of grant funds for non-grant purposes.
- 2. The Executive Director certifies, to the best of his/her knowledge and belief, that the Applicant organization is financially solvent, and will remain so during the life of any contract awarded. The Executive Director will notify the county representative in writing within 5 business days of substantial solvency issues as outlined in #1 above.
- 3. This certification is a material representation of fact upon which reliance will be placed when making the award. If it is later determined that the applicant/contractor rendered an erroneous certification, or if at any time during the course of the contract there are indications that the financial solvency of the contractor affects its ability to complete the terms of the contract, in addition to other remedies available to Fairfax County, the county may terminate the contract for default.

Printed Name of Board Chair:		
Signature/Date:		
Printed Name of Executive Director:		
Signature/Date:	//	
Company Name:		
Address:		
City/State/Zip:		
DUNS No.:		

VIRGINIA STATE CORPORATION COMMISSION (SCC) REGISTRATION INFORMATION

The offeror:
□ is a corporation or other business entity with the following SCC identification number:OR-
□ is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust -OR-
□ is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder's out-of-state location) -OR-
□ is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned bidder's current contacts with Virginia and describes why whose contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.
□ Check the following box if you have not checked any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for proposals:

CERTIFICATION REGARDING DEBARMENT OR SUSPENSION

In compliance with contracts and grants agreements applicable under the U.S. Federal Awards Program, the following certification is required by all offerors submitting a proposal in response to this Request for Proposal:

- The Offeror certifies, to the best of its knowledge and belief, that neither the Offeror nor its Principals are suspended, debarred, proposed for debarment, or declared ineligible for the award of contracts from the United States federal government procurement or nonprocurement programs, or are listed in the List of Parties Excluded from Federal Procurement and Nonprocurement Programs issued by the General Services Administration.
- 2. "Principals," for the purposes of this certification, means officers, directors, owners, partners, and persons having primary management or supervisory responsibilities within a business entity (e.g., general manager, plant manager, head of a subsidiary, division, or business segment, and similar positions).
- 3. The Offeror shall provide immediate written notice to the Fairfax County Purchasing Agent if, at any time prior to award, the Offeror learns that this certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. This certification is a material representation of fact upon which reliance will be placed when making the award. If it is later determined that the Offeror rendered an erroneous certification, in addition to other remedies available to Fairfax County government, the Fairfax County Purchasing Agent may terminate the contract resulting from this solicitation for default.

Printed Name of Representative:	
Signature/Date:	
Company Name:	
Address:	
City/State/Zip:	
DUNS Number:	

Certification Regarding Ethics in Public Contracting

In submitting this bid or proposal, and signing below, Bidder/Offeror certifies the following in connection with a bid, proposal, or contract:

Check one:		
	1.	I have not given any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value to any public employee or official have official responsibility for a procurement transaction.
	2.	I have given a payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value to a public employee or official have official responsibility for a procurement transaction, but I received consideration in substantially equal or greater value in exchange.
If 2 is selecte	ed, p	lease complete the following:
Recipient	i:	
Date of G	ift:	
Description	on o	f the gift and its value:
Description	on c	f the consideration received in exchange and its value:
		f Offeror Representative:
Signature/D		<u> </u>
Company Na		
Company A	ddre	ess:
Citv/State/Zi	p:	

This certification supplements but does not replace the requirements set forth in paragraph 59, OFFICIALS NOT TO BENEFIT, of the General Conditions and Instructions to Bidders in the Resource Manual.

Request for Protection of Trade Secrets or Proprietary Information Pursuant to Article 2, Section 4.D.3 of the Purchasing Resolution and Va. Code Ann. § 2.2-4342(F)

Request for Protection of Trade Secrets or Proprietary Information Pursuant to Article 2, Section 5.C.3 of the Purchasing Resolution and Va. Code Ann. § 2.2 4342(F)

This form is provided as a courtesy to assist vendors desiring to protect trade secrets and proprietary information from disclosure under the Virginia Freedom of Information Act. In order to receive protection, you must (a) invoke the protection prior to or upon submission of the data or other materials, (b) identify the data or other materials to be protected, and (c) state the reason(s) why protection is necessary. Each of these requirements must be met with respect to the particular information for which protection is sought.

- a) Submission of this form with or without other reference to Article 2, Section 5.C.3 of the Purchasing Resolution or Va. Code Ann. § 2.2-4342(F) shall satisfy the invocation requirement with respect to data or other materials clearly identified herein.
- b) Identify the specific data or other material for which protection is sought. Suggested forms of designation include listing the Proposal Section, Tab, or Page numbers; attaching to this form a copy of the table of contents from your Proposal with the relevant trade secret or proprietary contents highlighted; or identifying herein a document stamp used within the Proposal to designate the relevant materials (e.g. "all portions of the Proposal marked "Proprietary" or "Trade Secret""). NOTE: The classification of an entire proposal document, line-item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable.
- c) For each distinct section of data or other information identified in response to paragraph b), above, state the reason(s) why protection is necessary.

NOTE: Your explanation must do more than simply stating the materials are "proprietary," or "trade secrets," or "not publicly available." You may attach additional sheets to this form as needed.

Use of this form does not guarantee protection. It is incumbent upon each vendor to meet the prerequisites for protection of their trade secrets or proprietary information. Provision of this form does not constitute legal advice; you are encouraged to consult with your legal counsel prior to designation of materials for protection.

DATA/MATERIAL TO BE PROTECTED	SECTION NO., & PAGE NO.	REASON WHY PROTECTION IS NECESSARY

Subrecipient Risk Analysis & Compliance Record Part A

NOTE: Steps 1-4 are to be completed by the non-federal entity who is applying for the CSBG subaward or who is already a County subrecipient. The County is asking these questions and requesting this information in order to assess a subrecipient's risk level and risk of non-compliance with 2 CFR Part 200. The appropriate links to the 2 CFR Part 200 citations have been included for your reference, where applicable.

Step 1: Complete all fields, shaded in light orange.

Subrecipient (Entity) Name:		
Subrecipient DUNS # *:	Potential Federal Subaward Amount:	
Subrecipient EIN #:	RFP # (if applicable):	
FAIN #:	CFDA #:	

Step 2: Answer all questions by checking the appropriate fields, shaded in light orange

Question	2 CFR Part 200 Citation, if applicable	Yes	No
A. Is the entity new to managing federal awards (has not done so within the past three years)?			
B. Within the last two preceding fiscal years, did the entity have experience with this specific federal program?	2 CFR §200.331(b)(1)		
C. Did the entity have an audit (Single Audit and/or a financial statement audit) in both of the last two preceding fiscal years?	2 CFR §200.331(b)(2) and Subpart F		
D. Has the entity experienced any substantial change(s) to its financial management system or process in the last year?	2 CFR §200.331(b)(3)		
E. Has the entity implemented any new (non-financial) systems or processes that would affect the same or similar federal programs in the last year?	2 CFR §200.331(b)(3)		
F. Has the entity experienced any substantial change(s) to its key management personnel or personnel administering the <u>same or similar federal program</u> in the last year?	2 CFR §200.331(b)(3)		
G. Has the entity been subject to any Federal or state awarding agency monitoring of the <u>same or</u> <u>similar federal programs</u> in the past last two preceding fiscal years and had findings?	2 CFR §200.331(b)(4)		
H. Is the entity based overseas (not US based)?			
I. Has the entity been in existence for less than 10 years?			
J. Does the entity have less than 50 employees?			
K. Does the entity have an active governing body (e.g., Board, Council, Committee, Commission)?			

Step 3: Provide the information in the attached Subrecipient Risk Analysis & Compliance Record Checklist.

Step 4: Execute.

- i. Print out the completed document.
- ii. Certify, sign & date it.
- iii. Scan Part A as a pdf and submit it to the appropriate Fairfax County department, along with the requested list of documents. Maintain a copy for your files and reference.

Certification: By signing this form, I certify to the best of my knowledge and belief that the above responses and information provided in Step 3 is to complete, and accurate. I am aware that any false, fictitious, or fraudulent information, or the omission of any material fact, may subject me to crimicivil or administrative penalties for fraud, false statements, false claims or otherwise.		
Signature of Legally Authorized Official:	Date:	
Printed Name of Legally Authorized Official:		
Legally Authorized Official Title:		

^{*}Subrecipient DUNS # must be the primary DUNS number that is used for the entities' grant and/or contractual agreements.

Subrecipient Risk Analysis & Compliance Rec	ord Checklist Part A (Continued), Step 3
Subrecipient (Entity) Name:	

In order to facilitate Fairfax County's subrecipient risk analysis, subrecipients (entities) must provide the following documents, as well as checking and completing the appropriate fields, shaded in light orange:

#	List of items to be provided by Subrecipient	Citation	Included	Not Applicable (N/A)	Additional comment or explanation of why it is not included
1	If you weren't subject to a Single Audit, as defined in 2 CFR 200 Subpart F, financial statement audits for both of the last two preceding fiscal years	2 CFR 200 Subpart F			,
2	As part of your external audit, management letters* for the last two preceding fiscal years *Management letters are letters from the external auditors to inform the auditee of areas of risk, internal control weaknesses, operating inefficiencies, improvement opportunities, and other less significant audit items. The letters are intended to provide management and those charged with governance with valuable information regarding their organization. In accordance with GAS 7.43, the method used by the auditors to communicate this information is a matter of professional judgment and need not be done through a formal written management letter.	2 CFR §200.512(e)			
3	The detailed corrective action plan(s) for any noncompliance, material weakness, or significant deficiency identified in audits over the last two fiscal years	2 CFR §200.331(d)(2)			
4	Copies of any monitoring reports issued by a federal or pass-through agency of the same or similar programs over the last two preceding fiscal years	2 CFR §200.331(b)(4)			
6	Organizational Chart List of all members of the entity's governing body (e.g., Board, Council, Committee, Commission) and principals* of the entity, along with any term limits and the dates of election/hire, if applicable. Please include their full legal names. *Principals means officers, directors, owners, partners, and persons having primary management or supervisory responsibilities within a business entity (e.g. division head, CEO, CFO, COO, CIO, Executive Director).	2 CFR part 180, 31 U.S.C. 3321, and 41 U.S.C. 2313			
7	Details of any substantial change(s) to key management personnel or personnel administering the same or similar federal programs List of all employees who have been trained on 2 CFR Part 200, including and	2 CFR §200.331(b)(3)			
	names and titles of personnel who participated, and the training details (title, description, date, length of training) List of all pending and/or previous lawsuits over the last two preceding fiscal years, with detailed information regarding who filed the lawsuit, the reason for filing, and the final judgment rendered	2 CFR §200.331(e)(1)			
10	Explanation of any suspension and/or debarments of the entity or its principals by the federal government over the last two preceding fiscal years.	2 CFR §200.113, 2 CFR part 180, 31 U.S.C. 3321, and 41 U.S.C. 2313			
11	Details of any known instances of fraud, bribery, or gratuity violations over the last two preceding fiscal years	2 CFR §200.113			
12	Description of your financial management system and process , including applicable internal controls and system features for federal award management	2 CFR §200.302(b)(1)-(5) and §200.303			
	Details of any substantial changes made to your financial management system and/or non-financial systems that would affect the same or similar federal programs	2 CFR §200.331(b)(3) 2 CFR §200.318			
	Written policy on procurement Written standards of conduct , including conflict of interests	2 CFR §200.316 thru §200.326			
13	Written procedures regarding the allowability of costs and payments,	and §200.318(c) 2 CFR §200.302(b)(6),			
16	including compensation, time and effort reporting, fringe benefits, and travel	§200.302(b)(7), §200.430(a)(2), §200.431(b)(1),and §200.474			
17	Most recent federally approved negotiated indirect cost rate agreement	2 CFR §200.331(a)(4)			