



# FAIRFAX COUNTY PARK AUTHORITY



## ----- MEMORANDUM -----

**Date:** May 26, 2021

**To:** Chairman and Members  
Park Authority Board

**Via:** Sara Baldwin, Acting Executive Director

**From:** Jesse Coffman, Manager  
Golf Enterprises

### **AGENDA**

Public Links, Inc.  
Annual Meeting  
Wednesday, May 26, 2021 – 4:30 p.m.  
President: William G. Bouie

1. Minutes from Annual Meeting 2020\*
2. 2020 Annual Report\*
3. Election of Officers 2021-2022
4. Leases for 2021\*

\*Enclosures

**PUBLIC LINKS, INC.**

Annual Board of Director's Meeting

July 22, 2020

Minutes

The Public Links, Inc. annual Board of Directors meeting was held July 22, 2020. This meeting was conducted electronically and to effectuate both the emergency procedures authorized by FOIA and the Emergency Ordinance, the Park Authority Board needs to make certain findings and determinations for the record, as we did at our first electronic meeting.

In attendance and representing Public Links, Inc.:

William Bouie, President  
Ken Quincy, Vice President  
Michael Thompson, Jr., Secretary  
Todd Johnson, Golf Enterprises  
Peter Kim, Treasurer

In attendance and representing the Fairfax County Park Authority:

Kirk Kincannon, Director  
Aimee Vosper, Deputy Director  
Sara Baldwin, Deputy Director  
Barbara Nugent, RMD  
Cindy Walsh, Park Services  
Joshua Coleman, Park Services  
Louis Kurt, Park Operations  
Judy Pedersen, Public Information Office  
Hanna Kras, Public Information Office  
Michael Baird, Administration Office  
James Lear, ASB  
John Finegan, ASB  
Barbara Gorski, Director's Office

Mr. Bouie called the meeting to order on July 22, 2020, at 4:30 p.m.

#### ADMINISTRATIVE/ACTION ITEMS

1. Minutes from Annual Meeting 2019

The adoption of the minutes of the 2019 Annual Meeting of Public Links, Inc.

Mr. Bouie made a motion to adopt the minutes of the May 22, 2019, Park Authority Public Links Inc. Board meeting; seconded by Mr. Quincy. The motion carried by all members present.

2. Minutes from meeting February 12, 2020

The adoption of the minutes of the February 12, 2020 Annual Meeting of Public Links, Inc. Mr. Bouie made a motion to adopt the minutes of the February 12, 2020, Park Authority Public Links Inc. Board meeting; seconded by Mr. Quincy. The motion carried by all members present.

3. 2019 Annual Report

The adoption of the 2019 annual Report of Public Links, Inc.

Mr. Bouie made a motion to adopt Park Authority Public Links Inc. 2019 Annual Report; seconded by Mr. Quincy. The motion carried by all members present.

4. Election of Officers 2020-2021

Mr. Bouie presented the slate of officers for election to the Public Links, Inc. Board of Directors. The following people were elected by unanimous vote:

William Bouie, President

Ken Quincy, Vice President

Michael Thompson, Jr., Secretary

Peter Kim, Treasurer

5. Leases for 2020

The adoption of the 2020 lease for Public Links, Inc.

Mr. Bouie made a motion to adopt Park Authority Public Links Inc. Leases for 2020; seconded by Mr. Quincy. The motion carried by all members present.

Mr. Bouie adjourned the meeting at 4:40 p.m.

Fairfax County Park Authority  
Public Links Inc.  
2020 Annual Report

Introduction/Overview

Public Links Inc. operates alcoholic beverage concessions at the following six Fairfax County Park Authority golf facilities: Burke Lake, Greendale, Jefferson, Laurel Hill, Pinecrest and Twin Lakes.

Adjusted Gross Revenues\* in 2020 for Public Links Inc. were \$398,640. This was a 2% increase over 2019 gross revenue, net revenue was down \$688 or .003%. The total paid to FCPA was \$219,654 a decrease of 17% or \$44,479 from 2019. The decrease in profits paid to FCPA can be attributed to 2019 excess funds payment by Twin Lakes and Laurel Hill's accounts.

Total expenses were up \$7,567 primarily due to increased sales at respective courses, and extraordinary expenses at Twin Lakes (\$20,412 Draft/Cooler repair and new beverage cart).

No additions or changes were made to current ABC licenses.

Current ABC offerings include:

Burke	Beer, Wine
Greendale	Beer
Jefferson	Beer
Laurel Hill	Beer, Wine, Liquor
Oak Marr	---
Pinecrest	Beer, Wine
Twin Lakes	Beer, Wine

\*Adjusted Gross Revenue—HQ Deposit errors (\$18,195.42) to incorrect courses and Loan (\$5,000) from Laurel Hill to Twin Lakes overstated revenue/expenses.

**PUBLIC LINKS SUMMARY 2020**

Name of Golf Course	Balance Forwarded	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expense	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Burke Lake	\$11,712.31	\$72,332.42	\$4,087.29	\$23,506.25	\$44,738.88	\$40,000.00	\$16,451.19
Greendale	\$9,659.07	\$48,907.75	\$2,765.19	\$13,323.60	\$32,818.96	\$37,000.00	\$5,478.03
Jefferson	\$7,316.06	\$30,646.50	\$1,765.11	\$10,345.68	\$18,535.71	\$17,653.92	\$8,197.85
Pinecrest	\$15,607.07	\$32,428.14	\$1,768.30	\$12,389.90	\$18,269.94	\$23,000.00	\$10,877.01
Twin Lakes	\$17,133.63	\$107,231.42	\$5,088.22	\$66,165.16	\$35,978.04	\$27,000.00	\$26,111.67
Laurel	\$15,840.81	\$130,289.22	\$7,018.82	\$44,205.06	\$79,065.34	\$75,000.00	\$19,906.15
<b>TOTAL</b>	<b>\$77,268.95</b>	<b>\$421,835.45</b>	<b>\$22,492.93</b>	<b>\$169,935.65</b>	<b>\$229,406.87</b>	<b>\$219,653.92</b>	<b>\$87,021.90</b>

Twin Lakes(*adjusted)	\$17,133.63	\$89,036.00	\$5,088.22	\$47,969.74	\$35,978.04	\$27,000.00	\$26,111.67
Laurel(**adjusted)	\$15,840.81	\$125,289.22	\$7,018.82	\$39,205.06	\$79,065.34	\$75,000.00	\$19,906.15
<b>TOTAL (adjusted)</b>	<b>\$77,268.95</b>	<b>\$398,640.03</b>	<b>\$22,492.93</b>	<b>\$146,740.23</b>	<b>\$229,406.87</b>	<b>\$219,653.92</b>	<b>\$87,021.90</b>

\*adjusted -- Twin Lakes Rev/Exp adjusted for \$18,195.42 (loan from Laurel and HQ deposit errors)

\*\*adjusted - Laurel Hill Rev/Exp adjusted for \$5,000 (loan/repayment to Twin Lakes)

**PUBLIC LINKS SUMMARY 2019**

Name of Golf Course	Balance Forwarded	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expense	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Burke Lake	\$9,637.65	\$52,695.60	\$2,989.13	\$17,631.81	\$32,074.66	\$30,000.00	\$11,712.31
Greendale	\$11,509.54	\$54,685.56	\$3,095.00	\$13,441.03	\$38,149.53	\$40,000.00	\$9,659.07
Jefferson	\$6,128.94	\$37,618.48	\$2,166.89	\$12,131.44	\$23,320.15	\$22,133.03	\$7,316.06
Pinecrest	\$8,023.60	\$25,562.31	\$1,490.63	\$8,488.21	\$15,583.47	\$8,000.00	\$15,607.07
Twin Lakes	\$19,901.63	\$93,906.20	\$4,926.27	\$36,747.93	\$52,232.00	\$55,000.00	\$17,133.63
Laurel Hill	\$56,097.34	\$126,623.97	\$7,147.56	\$50,732.94	\$68,743.47	\$109,000.00	\$15,840.81
<b>TOTAL</b>	<b>\$111,298.70</b>	<b>\$391,092.12</b>	<b>\$21,815.48</b>	<b>\$139,173.36</b>	<b>\$230,103.28</b>	<b>\$264,133.03</b>	<b>\$77,268.95</b>

**Burke Lake Golf Course**  
**2020 PUBLIC LINKS REVENUES**

	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
<b>Balance Brought Forward</b>						\$11,712.31
<b>January</b>	\$1,225.21	\$69.44	\$252.00	\$903.77	\$5,000.00	\$7,616.08
<b>February</b>	\$1,615.30	\$91.62	\$389.13	\$1,134.55		\$8,750.63
<b>March</b>	\$2,137.71	\$121.27	\$1,848.17	\$168.27		\$8,918.90
<b>April</b>	\$0.00	\$0.00	\$0.00	\$0.00		\$8,918.90
<b>May</b>	\$5,859.42	\$330.47	\$4,385.53	\$1,143.42		\$10,062.32
<b>June</b>	\$10,158.18	\$569.76	\$1,287.29	\$8,301.13	\$5,000.00	\$13,363.45
<b>July</b>	\$9,399.19	\$530.77	\$1,662.17	\$7,206.25		\$20,569.70
<b>August</b>	\$10,346.51	\$584.86	\$4,297.38	\$5,464.27		\$26,033.97
<b>September</b>	\$11,127.00	\$629.88	\$3,888.07	\$6,609.05		\$32,643.02
<b>October</b>	\$10,317.56	\$584.16	\$2,384.28	\$7,349.12		\$39,992.14
<b>November</b>	\$6,137.37	\$347.80	\$2,082.98	\$3,706.59	\$20,000.00	\$23,698.73
<b>December</b>	\$4,008.97	\$227.26	\$1,029.25	\$2,752.46	\$10,000.00	\$16,451.19
<b>Total</b>	<b>\$72,332.42</b>	<b>\$4,087.29</b>	<b>\$23,506.25</b>	<b>\$44,738.88</b>	<b>\$40,000.00</b>	

**2020 PUBLIC LINKS EXPENDITURES**

	Beer	Wine	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc	Total
<b>January</b>	\$252.00					\$69.44			\$321.44
<b>February</b>	\$389.13					\$91.62			\$480.75
<b>March</b>	\$1,645.85	\$202.32				\$121.27		\$0.00	\$1,969.44
<b>April</b>	\$0.00					\$0.00			\$0.00
<b>May</b>	\$4,370.53				\$15.00	\$330.47			\$4,716.00
<b>June</b>	\$1,272.29				\$15.00	\$569.76			\$1,857.05
<b>July</b>	\$1,399.85	\$262.32				\$530.77			\$2,192.94
<b>August</b>	\$3,911.22	\$86.16				\$584.86	\$300.00	\$0.00	\$4,882.24
<b>September</b>	\$3,685.75	\$202.32				\$629.88		\$0.00	\$4,517.95
<b>October</b>	\$1,981.64	\$402.64				\$584.16		\$0.00	\$2,968.44
<b>November</b>	\$2,082.98					\$347.80			\$2,430.78
<b>December</b>	\$989.14				\$40.11	\$227.26			\$1,256.51
<b>Total</b>	<b>\$21,980.38</b>	<b>\$1,155.76</b>			<b>\$70.11</b>	<b>\$4,087.29</b>		<b>\$0.00</b>	<b>\$27,593.54</b>

**Greendale Golf Course  
2020 PUBLIC LINKS REVENUES**

	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward						\$9,659.07
January	\$1,565.00	\$88.36	\$307.60	\$1,169.04		\$10,828.11
February	\$1,713.75	\$96.87	\$342.20	\$1,274.68		\$12,102.79
March	\$2,374.25	\$134.17	\$505.58	\$1,734.50		\$13,837.29
April	\$0.00	\$0.00	\$280.30	-\$280.30		\$13,556.99
May	\$2,216.75	\$125.47	\$839.26	\$1,252.02		\$14,809.01
June	\$8,288.00	\$468.64	\$1,663.29	\$6,156.07	\$5,000.00	\$15,965.08
July	\$7,893.25	\$446.53	\$2,288.89	\$5,157.83	\$6,000.00	\$15,122.91
August	\$7,108.00	\$401.84	\$1,751.31	\$4,954.85	\$0.00	\$20,077.76
September	\$6,679.50	\$377.58	\$3,036.41	\$3,265.51	\$10,000.00	\$13,343.27
October	\$5,906.50	\$333.94	\$1,187.64	\$4,384.92		\$17,728.19
November	\$3,347.00	\$189.24	\$548.86	\$2,608.90	\$8,000.00	\$12,337.09
December	\$1,815.75	\$102.55	\$572.26	\$1,140.94	\$8,000.00	\$5,478.03
<b>Total</b>	<b>\$48,907.75</b>	<b>\$2,765.19</b>	<b>\$13,323.60</b>	<b>\$32,818.96</b>	<b>\$37,000.00</b>	

**2020 PUBLIC LINKS EXPENDITURES**

	Beer	Wine	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc	Total	
January	\$307.60					\$88.36			\$395.96	
February	\$317.20					\$96.87		Cinn. Insurance \$25.00	\$439.07	
March	\$505.58					\$134.17			\$639.75	
April	\$280.30					\$0.00			\$280.30	
May	\$839.26					\$125.47			\$964.73	
June	\$1,663.29					\$468.64			\$2,131.93	
July	\$2,288.89					\$446.53			\$2,735.42	
August	\$1,366.31					\$401.84	\$145.00	Liab Ins, Scc Fee \$240.00	\$2,153.15	
September	\$2,208.41					\$377.58		Insurance \$828.00	\$3,413.99	
October	\$1,187.64					\$333.94			\$1,521.58	
November	\$548.86					\$189.24			\$738.10	
December	\$572.26					\$102.55			\$674.81	
<b>Total</b>	<b>\$12,085.60</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,765.19</b>	<b>\$145.00</b>	<b>\$0.00</b>	<b>\$1,093.00</b>	<b>\$16,088.79</b>

**JEFFERSON GOLF COURSE  
2020 PUBLIC LINKS REVENUES**

	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward						\$7,316.06
January	\$1,041.00	\$59.98	\$572.22	\$408.80		\$7,724.86
February	\$1,492.50	\$85.97	\$442.43	\$964.10		\$8,688.96
March	\$1,694.00	\$97.58	\$605.24	\$991.18		\$9,680.14
April	\$0.00	\$0.00	\$0.00	\$0.00		\$9,680.14
May	\$1,792.00	\$103.20	\$539.64	\$1,149.16		\$10,829.30
June	\$5,409.00	\$311.54	\$1,938.41	\$3,159.05	\$6,309.56	\$7,678.79
July	\$5,063.00	\$291.60	\$2,208.31	\$2,563.09		\$10,241.88
August	\$4,965.00	\$286.03	\$1,395.99	\$3,282.98		\$13,524.86
September	\$3,751.50	\$216.07	\$1,583.49	\$1,951.94	\$5,452.19	\$10,024.61
October	\$3,114.50	\$179.31	\$649.35	\$2,285.84		\$12,310.45
November	\$1,463.00	\$84.26	\$214.80	\$1,163.94	\$4,896.88	\$8,577.51
December	\$861.00	\$49.57	\$195.80	\$615.63	\$995.29	\$8,197.85
<b>Total</b>	<b>\$30,646.50</b>	<b>\$1,765.11</b>	<b>\$10,345.68</b>	<b>\$18,535.71</b>	<b>\$17,653.92</b>	

**2020 PUBLIC LINKS EXPENDITURES**

	Beer	Wine	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc	Total
January	\$572.22					\$59.98			\$632.20
February	\$442.43					\$85.97	\$0.00		\$528.40
March	\$605.24					\$97.58			\$702.82
April	\$0.00					\$0.00			\$0.00
May	\$539.64					\$103.20			\$642.84
June	\$1,938.41					\$311.54			\$2,249.95
July	\$2,208.31					\$291.60			\$2,499.91
August	\$1,250.99					\$286.06	\$145.00		\$1,682.05
September	\$1,583.49					\$216.07			\$1,799.56
October	\$649.35					\$179.31			\$828.66
November	\$214.80					\$84.26			\$299.06
December	\$195.80					\$49.57			\$245.37
<b>Total</b>	<b>\$10,200.68</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,765.14</b>	<b>\$145.00</b>	<b>\$0.00</b>	<b>\$12,110.82</b>



**LAUREL HILL GOLF COURSE  
2020 PUBLIC LINKS REVENUES**

	Total Revenue (deposits/credits)	Taxes Paid by FCPA	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward	\$0.00					\$15,840.81
January	\$3,614.50	\$208.26	\$1,984.58	\$1,421.66		\$17,262.47
February	\$4,432.16	\$255.05	\$1,520.80	\$2,656.31	\$8,000.00	\$11,918.78
March	\$3,762.00	\$217.31	\$7,015.43	-\$3,470.74		\$8,448.04
April	\$0.00	\$0.00	\$364.61	-\$364.61		\$8,083.43
May	\$11,777.00	\$679.29	\$2,433.30	\$8,664.41		\$16,747.84
June	\$16,876.00	\$973.83	\$5,075.86	\$10,826.31	\$5,000.00	\$22,574.15
July	\$19,558.50	\$1,125.24	\$4,909.44	\$13,523.82	\$10,000.00	\$26,097.97
August	\$16,447.50	\$947.72	\$6,509.69	\$8,990.09		\$35,088.06
September	\$20,426.76	\$858.81	\$5,455.50	\$14,112.45	\$20,000.00	\$29,200.51
October	\$17,772.26	\$920.48	\$5,509.43	\$11,342.35	\$12,000.00	\$28,542.86
November	\$10,342.00	\$527.81	\$919.28	\$8,894.91		\$37,437.77
December	\$5,280.54	\$305.02	\$2,507.14	\$2,468.38	\$20,000.00	\$19,906.15
<b>Total</b>	<b>\$130,289.22</b>	<b>\$7,018.82</b>	<b>\$44,205.06</b>	<b>\$79,065.34</b>	<b>\$75,000.00</b>	

**2020 PUBLIC LINKS EXPENDITURES**

	Beer	Wine	Liquor	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc	Total
January	\$1,501.98		\$273.95		\$208.65		\$208.26	\$0.00		\$2,192.84
February	\$1,520.80						\$255.08			\$1,775.88
March	\$781.01		\$272.42	\$421.18	\$540.82		\$217.31	\$0.00	Loan to Twin Lakes \$5,000.00	\$7,232.74
April						\$0.00	\$0.00		Techniclean \$364.61	\$364.61
May	\$2,418.30			\$0.00		\$15.00	\$679.29			\$3,112.59
June	\$4,527.27	\$120.00		\$413.59	\$0.00	\$15.00	\$973.83			\$6,049.69
July	\$4,142.41			\$233.82	\$533.21		\$1,125.24			\$6,034.68
August	\$4,998.94	\$385.00	\$274.91		\$289.00		\$947.72	\$0.00	bev cart repair \$561.84	\$7,457.41
September	\$3,605.50	\$120.00	\$0.00				\$858.81	\$1,730.00		\$6,314.31
October	\$4,911.04	\$195.52	\$402.87				\$920.48	\$0.00		\$6,429.91
November					\$919.28		\$527.81			\$1,447.09
December	\$2,298.49				\$208.65		\$305.02			\$2,812.16
<b>Total</b>	<b>\$30,705.74</b>	<b>\$820.52</b>	<b>\$1,224.15</b>	<b>\$1,068.59</b>	<b>\$2,699.61</b>	<b>\$30.00</b>	<b>\$7,018.85</b>	<b>\$1,730.00</b>	<b>\$0.00</b>	<b>\$5,926.45</b>

March -- Expense  
September -Revenue

\$5,000 Loan to Laurel  
\$5,000 Repayment of Loan from Laurel

**PINECREST GOLF COURSE  
2020 PUBLIC LINKS REVENUES**

	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward						\$15,607.07
January	\$765.50	\$43.01	\$953.48	-\$230.99	\$5,000.00	\$10,376.08
February	\$1,213.87	\$68.19	\$494.04	\$651.64		\$11,027.72
March	\$1,113.85	\$62.67	\$155.30	\$895.88		\$11,923.60
April	\$0.00	\$0.00	\$0.00	\$0.00		\$11,923.60
May	\$2,504.11	\$143.15	\$140.64	\$2,220.32		\$14,143.92
June	\$3,841.02	\$219.54	\$1,953.09	\$1,668.39	\$5,000.00	\$10,812.31
July	\$4,029.24	\$230.47	\$2,194.26	\$1,604.51		\$12,416.82
August	\$4,746.35	\$271.30	\$1,241.10	\$3,233.95		\$15,650.77
September	\$5,267.76	\$289.62	\$2,329.17	\$2,648.97	\$3,000.00	\$15,299.74
October	\$3,826.00	\$211.06	\$1,531.48	\$2,083.46		\$17,383.20
November	\$3,795.44	\$153.73	\$1,016.21	\$2,625.50	\$5,000.00	\$15,008.70
December	\$1,325.00	\$75.56	\$381.13	\$868.31	\$5,000.00	\$10,877.01
<b>Total</b>	<b>\$32,428.14</b>	<b>\$1,768.30</b>	<b>\$12,389.90</b>	<b>\$18,269.94</b>	<b>\$23,000.00</b>	

**2020 PUBLIC LINKS EXPENDITURES**

	Beer	Wine	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc	Total
January	\$808.32	\$142.16			\$3.00	\$43.01			\$996.49
February	\$494.04					\$68.19			\$562.23
March	\$155.30					\$62.67			\$217.97
April									\$0.00
May		\$140.64				\$143.15			\$283.79
June	\$1,950.09				\$3.00	\$219.54			\$2,172.63
July	\$2,093.94	\$100.32				\$230.47			\$2,424.73
August	\$865.73		\$72.37		\$3.00	\$271.30	\$300.00		\$1,512.40
September	\$1,886.97	\$439.20			\$3.00	\$289.62			\$2,618.79
October	\$1,219.93	\$311.55				\$211.06			\$1,742.54
November	\$761.93	\$251.28			\$3.00	\$153.73			\$1,169.94
December	\$378.13				\$3.00	\$75.56			\$456.69
<b>Total</b>	<b>\$10,614.38</b>	<b>\$1,385.15</b>	<b>\$72.37</b>	<b>\$0.00</b>	<b>\$18.00</b>	<b>\$1,768.30</b>	<b>\$300.00</b>	<b>\$0.00</b>	<b>\$14,158.20</b>

Sept, Revenue     \$191.76 deposit from distributor  
 Oct, Revenue     \$120 credit from distributor  
 Nov, Revenue     \$1089.44 inc dept from HQ (should be GGC)

**TWIN LAKES GOLF COURSE  
2020 PUBLIC LINKS REVENUES**

	Total Revenue (deposits/credits)	Taxes Paid By FCPA	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward						\$17,133.63
January	\$1,311.25	\$75.40	\$5,149.96	-\$3,914.11		\$13,219.52
February	\$1,639.50	\$93.64	\$1,801.68	-\$255.82	\$7,000.00	\$5,963.70
March	\$6,946.50	\$111.18	\$6,744.53	\$90.79		\$6,054.49
April	\$0.00	\$0.00	\$0.00	\$0.00		\$6,054.49
May	\$6,216.75	\$354.74	\$4,280.00	\$1,582.01		\$7,636.50
June	\$19,517.56	\$991.34	\$8,734.45	\$9,791.77		\$17,428.27
July	\$16,561.50	\$944.49	\$4,354.50	\$11,262.51		\$28,690.78
August	\$18,163.30	\$757.75	\$11,449.48	\$5,956.07		\$34,646.85
September	\$18,309.56	\$691.80	\$20,977.99	-\$3,360.23	\$10,000.00	\$21,286.62
October	\$13,102.25	\$756.26	\$2,102.67	\$10,243.32		\$31,529.94
November	\$3,966.50	\$226.23	\$569.90	\$3,170.37	\$10,000.00	\$24,700.31
December	\$1,496.75	\$85.39	\$0.00	\$1,411.36		\$26,111.67
<b>Total</b>	<b>\$107,231.42</b>	<b>\$5,088.22</b>	<b>\$66,165.16</b>	<b>\$35,978.04</b>	<b>\$27,000.00</b>	

**2020 PUBLIC LINKS EXPENDITURES**

	Beer	Wine	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc	Total	
January	\$593.76			\$816.20		\$75.40		Liability Prems \$3,740.00	\$5,225.36	
February	\$1,072.52					\$93.64	\$150.00	Cooler Repair \$579.16	\$1,895.32	
March	\$1,201.81					\$111.18		repair draft lines \$5,542.72	\$6,855.71	
April	\$0.00					\$0.00			\$0.00	
May	\$608.56				\$15.00	\$354.74		beer line repair \$3,656.44	\$4,634.74	
June	\$6,213.94			\$169.45	\$15.00	\$991.34		Cooler Repair \$2,336.06	\$9,725.79	
July	\$4,254.04			\$100.46		\$944.49			\$5,298.99	
August	\$3,130.73			\$50.75		\$757.75		beverage cart \$8,268.00	\$12,207.23	
September	\$4,489.19			\$50.75	\$61.19	\$691.80	\$330.00	repay courses, hq dep error \$16,046.86	\$21,669.79	
October	\$2,052.96			\$49.71		\$756.26			\$2,858.93	
November	\$519.15			\$50.75		\$226.23			\$796.13	
December				\$0.00		\$85.39			\$85.39	
<b>Total</b>	<b>\$24,136.66</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,288.07</b>	<b>\$91.19</b>	<b>\$5,088.22</b>	<b>\$480.00</b>	<b>\$0.00</b>	<b>\$40,169.24</b>	<b>\$71,253.38</b>

March Rev includes Loan from Laurel Hill (+\$5,000)  
June Rev Incorrect Deposit from HQ, due to Greendale (\$+2148.56)  
June Exp Twin paid GGC for the incorrect deposit from HQ (-2148.56)  
Aug Rev Includes incorrect deposit from HQ \$4876.05 for incorrect deposit from HQ (should go to BK, GD, PC, JD)  
Aug Exp Bev Cart Purchase (\$8268)  
Sept Rev Incorrect deposit from HQ \$6170.81 (should have gone to other courses)  
Sept Expense paid \$11,046.86 to other courses (correcting incorrect deposit from HQ in Aug/Sept0, also paid bk loan of \$5K to Laurel.)

THIS LEASE, made this 22nd day of July, 2021, by and between FAIRFAX COUNTY PARK AUTHORITY, hereinafter called Landlord, and PUBLIC LINKS, INC., hereinafter called Tenant.

**WITNESSETH:**

That for and in consideration of the mutual covenants and promises herein contained by and between the parties hereto, the Landlord agreed to lease to the Tenant the right to use the Clubhouses and adjacent grounds at Greendale Golf Course, Twin Lakes Golf Course, Pinecrest Golf Course, Burke Lake Golf Course, Jefferson Golf Course, Oak Marr Golf Course and the Laurel Hill Golf Club for a period beginning at 12:00 o'clock Noon, on the 22nd day of July 2021, and ending at 12:00 o'clock Noon, on the 21<sup>st</sup> day of July 2022, unless otherwise notified or terminated as provided herein, as follows:

1. The parties agree that the Tenant shall have the right and privilege to operate a concession for the sale of food, beverages, and beer in agreed areas at the Greendale Golf Course, Pinecrest Golf Course, Twin Lakes Golf Course, Burke Lake Golf Course, Oak Marr Golf Course, Jefferson Golf Course and Laurel Hill Golf Club, Fairfax County, Virginia.
2. It is understood that the Tenant will also be entitled to use such facilities, equipment and fixtures provided by the Landlord in the operation of its concession.
3. Tenant agrees that they will use said property for the sole purpose of selling food and beverages, including beer, wine and liquor at Greendale, Pinecrest, Twin Lakes, Burke Lake, Jefferson, Oak Marr Golf Course and Laurel Hill Golf Courses and for no other purpose.
4. Tenant will not use and will not permit said property or any part thereof to be used for any disorderly or unlawful purpose.
5. Tenant will at all times be subject to reasonable rules, restrictions, and instructions regarding the use of the property by the Landlord.
6. Tenant agrees to observe and abide by any and all lawful notices, rules, and requests given or made by Landlord for the occupancy, operation, and maintenance of the property.
7. Tenant will not cause or permit any signs, advertisements, pictures, fixtures, inscriptions, or notices to be displayed, inscribed upon, or affixed on any part of the outside of the said property except as authorized by Landlord and any applicable public law.
8. It is understood that this lease may be terminated by either party upon giving thirty (30) days written notice from either to the other, after which this lease shall no longer be in full force and effect.
9. The Tenant will be responsible for the maintenance; cleanliness of all equipment, fixtures, and furnishings supplied to it by the Landlord, and agrees to return the same to the Landlord in the same condition as given initially, less ordinary wear and

tear.

10. Tenant agrees, at its own cost and expense to keep and maintain all permits and licenses required by the laws of the Commonwealth of Virginia, and the County of Fairfax, and to keep in full force and effect Public Liability insurance in the amount of at least \$100,000 per person in any one occurrence, and no less than \$300,000 in the aggregate in any one occurrence, which coverage shall include Products Liability Protection. Said policy will name the Landlord as an additional insured on the Contract.

11. In return for the use of all of the facilities by the Tenant in the Greendale, Pinecrest, Burke Lake, Jefferson, Oak Marr, Laurel Hill and Twin Lakes Golf Courses, the Tenant agrees to pay to the Landlord the total of all net proceeds received by it from the operation of its concession.

12. All of the terms, covenants, agreements and provisions herein contained shall bind and insure to the benefit of the Landlord, Tenant, their herein, executors, administrators, personal representatives, successors, trustees, receivers, and assigns, as applicable, except as otherwise provided herein.

13. All nouns used herein shall be interpreted and construed to include the singular, plural, masculine, feminine, or neuter forms in any place or places in which the context may require to indicate such interpretation and construction.

14. Unless otherwise modified by the context of this lease, the word "term" whenever used herein shall include and be construed to mean the original and full term of this lease, any extension or renewal thereof, and the period of time between the beginning of the original term and the termination of this lease for any cause whatever.

15. This lease contains the entire agreement between all parties hereto and shall not be changed or modified in any manner except by an instrument in writing executed by the parties hereto.

**WITNESS** the following signatures and seals:

**FAIRFAX COUNTY PARK AUTHORITY**

BY: \_\_\_\_\_ (SEAL)

**PUBLIC LINKS, INC.**

BY: \_\_\_\_\_ (SEAL)

**ATTEST:**