



Consolidated Community Funding Pool (CCFP)

FY2027-2028 PREPROPOSAL CONFERENCE
CCFP RFP # 2000004219

Preproposal Conference Agenda

- Welcome and Staff Introductions
- CCFP RFP Program Model
- RFP Funding Categories & Technical Narrative
- Applicant Resources
- RFP Forms
- RFP Budget Forms & Attachments



CCFP: What Is Central



Provide support for services that are a part of the County's vision and strategic plan for human services



Grounded in the notion that the CCFP helps to foster an environment that expands the community capacity to deliver human services



Competitive: provide funding for identified community needs; funding is not intended to provide administrative foundation for organizations



Lessen the dependence of County funds over time, which allows community funds to be available to benefit more community organizations

CCFP: Program Model History

- ❑ Established in 1997 as a competitive funding process for health and human services programs developed and administered by community-based organizations.
- ❑ Two-year funding cycle comprised of approximately \$9 million of funding from the county's General Fund, Community Services Block Grant (CSBG), and Community Development Block Grant (CDBG).
- ❑ Community-led process in which residents and CCFAC develop the recommended Funding Categories and awardees are selected by a Selection Advisory Committee (SAC) of community members.
- ❑ The CCFP process involves the Board of Supervisors, county staff, community residents, and representatives from Boards, Authorities and Commissions (BACs).

CCFP: Program Model Evolution

Prior CCFP

- RFP I – Traditional CCFP Programs
- RFP II – Emergency Food and Emergency Housing Assistance allocated proportionally based on need
- Enhanced strategies for Selection Advisory Committee recruitment
- Continuous review of CCFP-funded programs to ensure critical components of health and human services are maintained and appropriate categories
- CBO feedback led to process improvements

Emergency Food and Housing RFP

- No longer in CCFP; Directly administered by NCS – anticipated release in mid/late November

Current FY 27-28 CCFP RFP

- One Proposal only regardless of funding amount requested
- Traditional CCFP Categories (seven)

CCFP Funding Categories

- Financial Stability
- Food and Nutrition
- Health
- Housing
- Literacy/Educational Development/Attainment
- Positive Behaviors and Healthy Relationships
- Support/Community/Society Networks

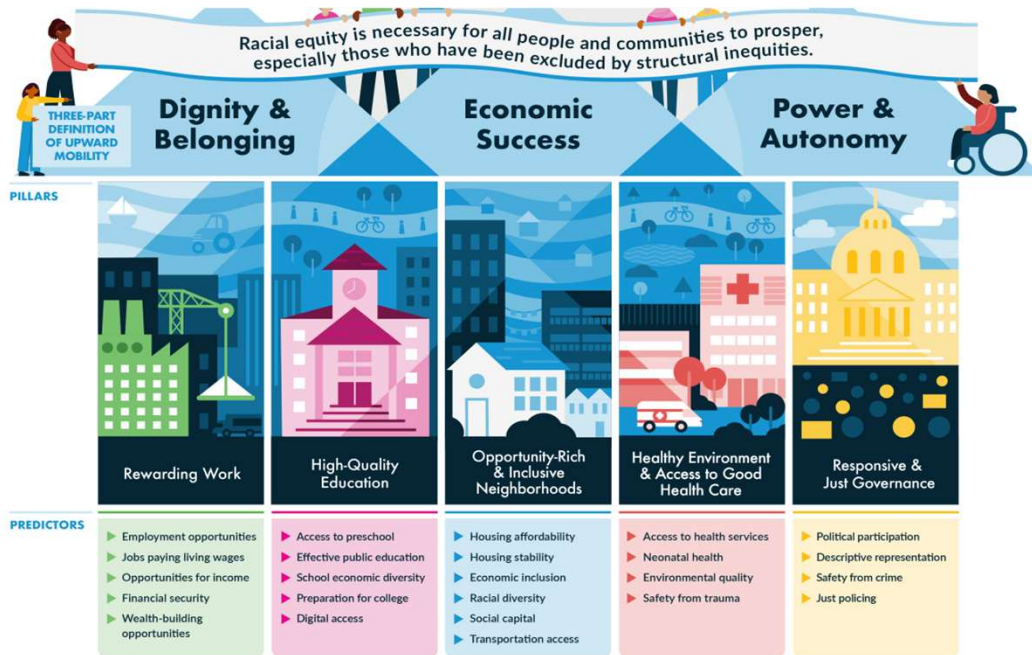
Food and Nutrition

Outcome: To have reliable and consistent access to sufficient, affordable, fresh, and nutritious food. This includes food reflecting the cultural, religious, and situational needs of recipients. To have access to information and education about healthy and nutritious food and the opportunity to develop the knowledge and resources to practice healthy eating.

Housing

Outcome: To have safe, stable, and accessible living accommodations along with other basic necessities. To have access to affordable, accessible housing with the supportive services necessary to live as independently as possible in a community setting.

Key Frameworks: Focus on Equity and Systemic Impact

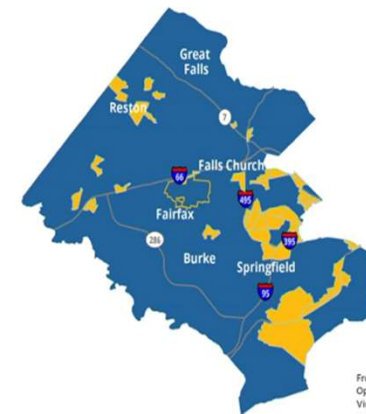


BECOMING FAIRFAX

AN INTRODUCTION TO KEY CONCEPTS

There is an “uneven opportunity landscape” in Fairfax County

- Reports from the *Northern Virginia Health Foundation*, *PolicyLink*, and *Urban Institute* and our own analysis document **variances in opportunity and vulnerability** within Fairfax County and across the Northern Virginia and Metropolitan Washington regions.
- The most effective solutions must be **place-based** and **system-focused** and address the **spatial inequities** that constrain opportunity and ensure equitable access to services and resources that promote economic mobility.



From Getting Ahead: The Uneven Opportunity Landscape in Northern Virginia produced by The Center on Society and Health with the support of The Northern Virginia Health Foundation
<https://novahealthdn.org/getting-ahead-report/>

Data Resources

Links to Data Resources



[Demographic Reports 2024](#) (COUNTY LEVEL, CENSUS TRACT LEVEL)
[2023 Rental Housing Complex Analysis](#) (COUNTY LEVEL)
[American Community Survey](#) (COUNTY LEVEL, CENSUS TRACT LEVEL)
[2020 Census](#) (CENSUS TRACT LEVEL)
[Data Visualization Gallery | Demographics](#) (COUNTY LEVEL, CENSUS TRACT LEVEL)
[Fairfax County General Overview | Demographics](#) (COUNTY LEVEL)
[Community Profiles | Demographics](#) (COUNTY LEVEL, CDP LEVEL)
[Fairfax County Youth Survey | Health and Human Services](#) (COUNTY LEVEL)
[Vulnerability Index](#) (CENSUS TRACT LEVEL)
[Upward Mobility Data Dashboard | Urban Institute | Upward Mobility Initiative](#) (COUNTY LEVEL)
[Countywide Strategic Plan – Outcome-Area Metrics Countywide Strategic Plan](#) (COUNTY LEVEL)
[Languages Spoken at Home by Fairfax County Elementary Students | Demographics](#) (ELEMENTARY SCHOOL LEVEL)
[Research Tools](#)

Data snippets



14%

POOR MENTAL HEALTH

In 2022, 14% of adults reported their mental health was not good. Poor mental health is increasing every year, up from 10% in 2018.

[Fairfax County Strategic Plan](#)

Technical Proposal

- **Program Abstract:** Summarize the purpose and scope of the program.
- **Demonstration of Need:** Justify the program's necessity based on specific data and needs.
- **Approach:** Detail the planned activities and methods for achieving outcomes.
- **Outcomes:** Specify program outcomes, how they are measured and the anticipated impact on the population and/or community you serve.
- **Organizational Capacity:** Highlight qualifications, resources, and systems to ensure successful program delivery

CCFP FY2027-2028 Request for Proposal

- BRAIDED FUNDING – ONE APPLICATION
 - General Funds, Community Development Block Grant Funding (CDBG), Community Services Block Grant (CSBG)
- ELIGIBILITY
 - 501(c) or awaiting approval
 - Serve Fairfax County residents, including Fairfax City, Herndon, Clifton, Vienna
- QUESTIONS AND ADDENDA DEADLINE
 - November 12, 2025
 - Include signed Addenda with your submission
- MULTIPLE PROPOSALS
 - Label each proposal with program name in Bonfire.
- SUBMISSION DEADLINE
 - December 8, 2025 at 11:30 p.m. Bonfire submission only.

Resource Manual Updates

- Special Provisions
 - Section 7 on Contract Insurance Provisions (7.2a, 7.2e, 7.6)
 - Section 8 Indemnification
 - Section 32 Community Services Block Grant
 - Section 33 Community Development Block Grant
 - Addition of Section 42 Forced and Indentured Child Labor Prohibition
- General Conditions and Instructions to Bidders
 - Updated to the County's most recent version.
- Federal Contract Terms and Conditions
- CSBG Priorities Chart (pg. 45)
 - Replaced with a revised chart in Bonfire.

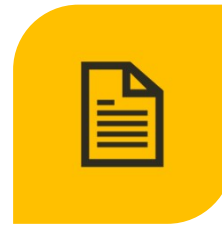
RFP FORMS



FORM 2 – FUNDING
CATEGORY



TECHNICAL PROPOSAL



FORM 3
PROGRAM SERVICE AND
ACTIVITY



BUDGET FORMS
4, 4A, 4B, 5

Form 2

- New Program or Currently/Previously funded by CCFP
- Funding Category (2 maximum)
- Provide Point of Contact for 2 References
 - Federal/state/local gov't or foundation, corporation, philanthropic organization; can be Fairfax County
 - We will contact your references for performance information
- CSBG:
 - Estimate percentage of population served meeting CSBG income level using 200% poverty guidelines (p. 44 Resource Manual)
 - **Optional** and not a separate application.
 - Will require federal subaward agreement, additional reporting, and monthly reimbursement vs. quarterly payments.
 - **If willing**, complete Subrecipient Risk Analysis (Attach 8) with documentation (no duplicates).
- CDBG:
 - Estimate percentage of population served meeting CDBG income levels (p. 46 Resource Manual).
- Human Service or Administration of Affordable Housing Project
- Human Service Region(s) Served- use County Map on p. 29 Resource Manual

Form 3 - Program Outcomes

Submit one worksheet for ***each*** Program Outcome (5 maximum)

- A. Brief description of Service Provided for the specific outcome
- B. Standardized or Agency-Developed Outcome (Exhibit A)
- C. Measurement System
- D. Outcome Indicators
- E. How many individuals/households will be served
- F. How many individuals/households will achieve outcome

Budget Forms

- Form 4 – Program Budget
 - Program budget, not organization-wide
 - Only complete FY2026 columns if CCFP funded
- Form 4A – Program Personnel Budget
 - Totals entered in Form 4A will auto-populate in Form 4
 - Justification must identify the number of hours per week on the specific program
- Form 4B – Program Budget Justification
 - Amounts entered in Form 4 will auto-populate in 4B
 - Each budget line must be explained and justified where funds are requested.
 - If CCFP funded in FY2026, increases must be explained.
- Form 5 – Estimated Program Revenue
 - Non-Professional Volunteer hours are valued at \$34.79 per hour based on Independent Sector established rate.
 - Professional Volunteer hours are valued at their current professional rate.

RFP Attachments

1. Affirmation of Legally Required Contract Terms - Required
2. Fairfax County's Business Classification Schedule - Required
3. Certification of Financial Solvency for Nonprofit Organizations - Required
4. Virginia State Corporation Commission Registration Number - Required
5. Certification Regarding Debarment or Suspension - Required
6. Certification Regarding Ethics in Public Contracting - Required
7. Request for Protection of Trade Secrets – Optional
 - The County must comply with FOIA, including Offeror proposals, use this form to request protection of proprietary information.
 - The entire proposal cannot be protected and you must provide reason why certain sections are confidential/proprietary.
8. Subrecipient Risk Analysis & Compliance Record - Optional
 - *Only if willing to accept CSBG as part of your CCFP award*
9. Cyber Insurance Questionnaire - Required

CCFP Procurement Timeline



January 13 through March 31 - SAC Proposal Review and Evaluation



April through May - Not In Packet (NIP) to BOS for approval. Award notification letters to FY27-28 awardees



May through June - Negotiations, Orientation & Training Contract Finalization.



July 1 - Contract Initialization. Program work begins.

QUESTIONS & COMMENTS