

**Disclaimer:** Northern Virginia Soil and Water Conservation District does not endorse any specific companies and individuals for any VCAP project. These individuals and businesses are on this list because they are familiar with how to construct stormwater BMPs (Best Management Practices) and the application process for the Virginia Conservation Assistance Program.

**Key:** CL = Conservation Landscaping, RG = Rain Garden, BR = Bioretention, DW = Dry Well, IT = Infiltration Trench, CW = Constructed Wetland, VSCS = Vegetated Stormwater Conveyance System, RH = Rainwater Harvesting, PP = Permeable Pavement, GR = Green Roof, LS = Living Shorelines, ISR = Impervious Surface Removal

Name	Company	Design	Install
Thomas Aurelio (703)-926-2435 <a href="mailto:taurelio@hiddenlane.com">taurelio@hiddenlane.com</a>	Hidden Lane Residential Landscapes 12539 Lawyers Rd. Oak Hill, VA 20171	CL, RG, BR, DW, IT, VSCS, RH, PP	CL, RG, BR, DW, IT, VSCS, RH, PP
Suzanne Williams (703)-732-0923 <a href="mailto:positivespace@verizon.net">positivespace@verizon.net</a>	Positive Space – Landscapes for Wellbeing PositiveSpaceLandscapes.com	CL, ISR, RG, BR, VSCS	N/A
Alex Spare and Joe Markell (703)-544-0028 <a href="mailto:aspere@sunriselandscapeanddesign.com">aspere@sunriselandscapeanddesign.com</a>	Sunrise Landscape and Design 43813 Beaver Meadow Rd. Sterling, VA 20166	CL, ISR, RG, BR, DW, IT, PP	CL, ISR, RG, BR, DW, IT, PP
Joy Jacobson (703)-861-5004 <a href="mailto:joyjacobson@jacobsondesignllc.com">joyjacobson@jacobsondesignllc.com</a>	Jacobson Design 2325 North Jackson St. Arlington, VA 22201	CL, ISR, RG, BR, DW, IT, VSCS	CL, ISR, RG, BR, DW, IT, VSCS
Karyn Thompson (703)-798-3472 <a href="mailto:Karyn.Thompson@lushlifelandscapes.com">Karyn.Thompson@lushlifelandscapes.com</a>	Lush Life Landscape Design 40720 Hannah Dr. Waterford, VA 20197	CL	N/A
Lea Wolf (540)-729-4497 <a href="mailto:Lea.Wolf@lushlifelandscapes.com">Lea.Wolf@lushlifelandscapes.com</a>	Lush Life Landscape Design 40720 Hannah Dr. Waterford, VA 20197	CL, ISR, RG, BR, DW, IT, CW, VSCS, RH, PP, GR	CL, ISR, RG, BR, DW, IT, CW, VSCS, RH, PP
Joseph Sanchez (703)-999-8213 <a href="mailto:jsanchez@capitolsolutionsgroup.com">jsanchez@capitolsolutionsgroup.com</a>	Capitol Solutions Group 39024 E. Colonial Hwy. Hamilton, VA 20158	CL, ISR, PP, GR	ISR, RG, BR, PP, GR
Humberto Arreaza (301)-860-2315 <a href="mailto:harreaza@capitolsolutionsgroup.com">harreaza@capitolsolutionsgroup.com</a>	Capitol Solutions Group 39024 E. Colonial Hwy. Hamilton, VA 20158	CL, ISR, RG, BR, PP, GR	CL, ISR, RG, BR, PP, GR

Name	Company	Design	Install
Cesar Villatoro (703)-777-8719 x113 <a href="mailto:c.villatoro@blakelandscapes.com">c.villatoro@blakelandscapes.com</a>	Blake Landscapes 19473 Samuels Mill Ct. Leesburg, VA 20175	CL, RG, BR, DW, IT, CW	CL, RG, BR, DW, IT, CW VSCS, PP, GR
Kevin Schmauder (703)-549-1816 <a href="mailto:kschmauder@cuttingedgellc.net">kschmauder@cuttingedgellc.net</a>	Cutting Edge Lawn and Landscaping, LLC 5512 Oakwood Rd. Alexandria, VA 22310	CL, ISR, RG, BR, DW, IT, VSCS, RH, PP	CL, ISR, RG, BR, DW, IT, VSCS, RH, PP
Adele Kuo (703)-599-5910 <a href="mailto:adelek@decofootprint.com">adelek@decofootprint.com</a>	Deco Footprint 8360 Greensboro Dr #411 Mclean, VA 22102	CL, ISR, RG, BR, DW, IT, VSCS, RH, PP, GR	CL, ISR, RG, BR, DW, IT, VSCS, PP
Carly Mercer (202)-957-2683 <a href="mailto:carly@loveandcarrots.com">carly@loveandcarrots.com</a>	Love & Carrots Based out of Washington DC	CL	CL
Geoff Allen (240)-381-4327 <a href="mailto:Geoff.b.allen@gmail.com">Geoff.b.allen@gmail.com</a>	Bergrad Trails Alexandria, VA	N/A	ISR, RG, BR, DW, IT, VSCS
Cecelia Palmer (703)-631-0983 <a href="mailto:westwindsn@aol.com">westwindsn@aol.com</a>	West Winds Nursery LLC 5710 Featherbed Ln. Manassas, VA 20109	CL, ISR, RG, BR, DW, IT VSCS, PP	CL, RG, BR, DW, IT VSCS, PP
Noe Loarca (571)-969-3355 <a href="mailto:sales@avanzalandscaping.com">sales@avanzalandscaping.com</a>	Avanza Landscaping 1440 S. Greenbriar St. Arlington, VA 22206	CL, ISR, PP	CL, ISR, RG, BR, DW, IT, PP
Melissa Gildea (703)-489-0386 <a href="mailto:mgildea@lotusdc.studio">mgildea@lotusdc.studio</a>	Lotus Design and Consulting, LLC 11928 Escalante Ct. Reston, VA 20191	CL, ISR, RG, BR, DW, IT, CW, VSCS, RH, PP, GR, LS	N/A
Jerry Dieruf (703)-354-0350 <a href="mailto:terragreenjcd@aol.com">terragreenjcd@aol.com</a>	TerraGreen – Independent Consulting Arborists 5402 Fremont St. Springfield, VA 22151	Specializes in Tree Preservation during construction	N/A
Margaret Miley (703)-478-4434 <a href="mailto:margaret@surroundslandscaping.com">margaret@surroundslandscaping.com</a>	Surrounds Landscaping 21580 Blackwood Ct. Sterling, VA 20166	CL, RG, BR, DW, IT, VSCS, RH	DW, IT, VSCS, RH

Name	Company	Design	Install
Matt Bright (703)-859-2951 mbright@earthsangha.org	Earth Sangha 6101 Cloud Dr. Springfield, VA 22150	CL (Mainly a plant supplier, will give basic advice on planning)	CL (Mainly a plant supplier)
Sal Kapoor (703)-391-8911 <a href="mailto:sal@soilandstructure.com">sal@soilandstructure.com</a>	Soil and Structure Consulting 1889 Preston White Dr. Suite 104 Reston, VA 20191	CL, ISR, RG, BR, DW, IT, VSCS, PP	CL, ISR, RG, BR, DW, IT, VSCS, PP
Susan Hayes & Jim Adams (703)-957-3105 <a href="mailto:blueskylandscaping@gmail.com">blueskylandscaping@gmail.com</a>	Blue Sky Landscaping P.O. Box 322 Oakton, VA, 22124	CL, ISR, RG, BR, DW, IT, CW, VSCS, RH, PP, GR, LS	CL, ISR, RG, BR, DW, IT, CW, VSCS, RH, PP, GR, LS
J. Elisa Meara (571)-499-8378 <a href="mailto:elisameara@gmail.com">elisameara@gmail.com</a>	Native Plant Landscape Design Falls Church, VA	CL, RG, BR, DW, IT	CL, RG, BR, DW, IT

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**Helpful Tips When Researching For Contract Work:**

- Do your research! Use social media or a search engine to find current work of the individuals or companies you are thinking of contacting for your VCAP project.
- Receive a minimum of 3 bids for any work to be done. NVSWCD is happy to review any bids and provide feedback on design and overall budget.
- Always let your contractor know what your budget is and work from there to either scale up or scale down the project.
- Questions to ask a contractor include:
  - Are they a licensed contractor?
  - How many years of experience do they have designing or installing sustainable stormwater projects?
  - What training or certifications do they hold?
  - How many projects that are similar to yours have they completed? Can they provide photos?
  - Have they completed a similar projects in Northern Virginia?
  - Can they provide references?
- Remember that any time spent by your contractor, landscape designer, or landscape architect on your project means **money**. Make sure you go into the process knowing what things will cost you and what things won't.
- When it comes to reimbursement upon completion of the project, **DO NOT** withhold payment to your contractor for the purpose of using your VCAP reimbursement check to pay them. VCAP is a reimbursement program, meaning that you have to pay all businesses for their services (in full) upon completion of the project to receive payment from us.