TO: ALL PROSPECTIVE OFFERORS

REFERENCE: RFP2000002933

FOR: Carnival Services

CLOSING DATE/TIME: December 9, 2019 @ 11:00 a.m.

The referenced Request for Proposal is amended as follows:

4.1. **McLean Day:**

   **Event Dates/Operation Times:**
   
   The 3rd Friday in May from 2:00 PM – 7:00 PM for Small and Large Rides only.
   The 3rd Saturday in May from 11:00 AM – 5:00 PM for Small and Large rides for festival.

   **Setup/Breakdown Dates/Times:**
   
   - The 3rd Wednesday in May from 3:00 PM setup may begin. Contractor will coordinate ride setup with County designee. The rides shall be setup and ready for Fairfax County Government ride inspection at the latest by 8:00 AM on the first day of festival (Friday) but no earlier than 7:00 PM on the Thursday before unless by mutual consent.
   - Large rides shall be setup in the parking lot at Lewinsville Park located at 1659 Chain Bridge Road, McLean, Virginia 22101. List below are rides that were provided in the previous contract.

   **Large Rides Area**
   - Classic Carousel (Large)
   - Ferris Wheel
   - Full Tilt
   - Himalaya
   - Bumper Cars
   - Lolly Swings
   - Orbiter
   - Pharaoh’s Fury
   - Speedway
   - Gravitron
• Small rides shall be setup in the field near the Nathanial Lane entrance at Lewinsville Park located at 1659 Chain Bridge Road, McLean, Virginia 22101. List below are rides that were provided in the previous contract.

  Small Rides Area:
  Track with Train
  Dizzy Dragons
  Drive-in Go-Round
  Helicopter
  Kiddie Carousel
  Fire Chief

• The 3rd Saturday in May from 6:00 PM breakdown may begin.

• The 3rd Sunday in May by 9:00 AM breakdown must be completed.

RIDES AND EQUIPMENT (or equivalent mutually agreed upon substitution rides):

Contractor shall provide names and photo(s) if available, of up to two substitutions by February 1 for review and approval by the Special Events Manager, MCC.

Substitutions require approval in advance by Special Events Manager, MCC, and shall be of the same caliber and capacity of the amusement rides herein.

The amusements shall operate on the 3rd Friday of May continuously from 2:00 PM - 7:00 PM and on the 3rd Saturday in May continuously from 11:00 AM until 5:00 PM during the festival.

CONCESSIONS:

The concessions shall retain all monies from the game concessions.
As the Contractor is not a County employee, the parties agree that no deductions for withholding taxes, workman’s compensation, insurance, or other fringe benefits will be made and will be the sole responsibility of the Contractor.

PAYMENT PROCEDURE:

Contract shall submit payment to:

McLean Community Center
1234 Ingleside Ave.
McLean, VA 22101
Attention: Comptroller

The Contractor shall provide a check to McLean Community Center's designated official no later than 7:00 p.m. on McLean Day on the 3rd Saturday in May in the amount of 25% of the total 2-day revenue generated through ride ticket sales. The Contractor must provide the County with a receipt at the time of payment.

Tickets: The Contractor, at its’ cost, shall furnish ticket booth, ticket sellers, and collect the proceeds there for, and agrees to provide ticket takers for each ride from 1:30 PM until 7:00 PM on the 3rd Friday of May and from 10:30 AM until 5:00 PM on the 3rd Saturday in May.

Employees:
The Contractor will operate amusement rides, furnish ticket booths, carnival games, and concessions using trained personnel. The County shall provide free gate admission to the festival for all Contractor staff.
Inoperable Ride(s):

It is understood and agreed that in the event any ride is closed for mechanical reasons beyond Acts of God or an emergency, the Contractor shall make sure to close off the ride (example: large cones or Do Not Cross tape) and put up a sign clearly notifying the ride is closed at the ticket booths and by the ride.

The following are questions and answers from the pre-proposal conference of July 9, 2018:

Q1. Attendance and Gross Revenue for this event.
   Was this a flat rate event?
   Was this a ticket sale event? With percentage paid.
   What was the financial structure for this event?
A1. See attachment list of the revenue for McLean Community Center on page 5.

Q2. Provide a list of rides provided at McLean Day’s for each year 2015-2019.
A2. See list of rides above.

Q3. Indicate any rides that were a flat rate rental and at what rental cost for each year 2015-2019.
A3. See attached list of the revenue for McLean Community Center on page 5.
All other terms and conditions remain unchanged.

__________________________
Cindy Joy, CPPB
Contract Specialist II

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:

________________________________________________________________________
Name of Firm

__________________________  _____________________________
(Signature)  (Date)

A SIGNED COPY OF THIS ADDENDUM MUST BE INCLUDED IN THE TECHNICAL PROPOSAL OR RETURNED PRIOR TO THE DUE DATE/TIME.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.
<table>
<thead>
<tr>
<th>Month</th>
<th>Attendees</th>
<th>Revenue / Ticket Sales</th>
<th>Guaranteed</th>
<th>25% Share over Guarantee</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>May</td>
<td>7,000</td>
<td>$32,568</td>
<td>$30,000</td>
<td>$642</td>
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</tr>
<tr>
<td>May</td>
<td>10,515</td>
<td>$59,365</td>
<td>$30,000</td>
<td>$7,341</td>
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<tr>
<td>May</td>
<td>4,000</td>
<td>$26,575</td>
<td>$35,000</td>
<td>(8,425)</td>
<td>MD Rain through the day.</td>
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<tr>
<td>May</td>
<td>18,000</td>
<td>$44,208</td>
<td>$35,000</td>
<td>$2,302</td>
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</table>

Flat rate Guaranteed $35,000. 25% of Revenue over the Guaranteed Payable to McLean Community Center
Effective 2018, ONLY the Large Rides were set up for Friday 2p-7p and Saturday 11a-5p.
Effective 2018 the Guarantee was increase to $35,000