ADDENDUM NO. 1

TO: ALL PROSPECTIVE OFFERORS

REFERENCE: RFP#2000002852

FOR: School Bus Safety Camera Enforcement System

CLOSING DATE/TIME: December 10, 2019 @ 2 p.m.

RFP CLARIFICATIONS:

The following are responses to questions received via e-mail and at the Pre-proposal Conference held on November 19, 2019.

Q1. If the PRIMARY purpose of this RFP is to increase safety of students who ride FCPS buses, why would you limit equipping only 300 buses, given that your fleet has 1600 buses? Could you please explain your rationale for limiting the bid to 50-300 buses?

A1. As a strategic plan, multiple approaches to the problem will be employed to discourage or prevent illegal passing of stopped school buses. Currently we have a number of buses with longer stop arms that extend over 6’ feet into the adjacent lane, and while not within the scope of this RFP, these units are a highly effective deterrent to illegal passing of stopped school buses. Stop arm cameras and PSA campaigns are another approach under consideration and within the scope of this RFP.

Q2. Would FCPS consider proposals which provide for full fleet coverage?

A2. Full fleet deployment is not under consideration at this time or in the foreseeable future. Potential offerors are encouraged to follow the RFP in order to optimize their scoring potential. Alternatives and “added value” offerings may be expressed in section 6.4.

Q3. If your SECONDARY purpose of this RFP is to promote positive behavioral changes on the part of motorists, why would you limit equipping only 50-300 buses? If limited to 50-300 buses, public perception would likely be that the program was instituted merely to make money, and not to increase student safety. We ask that the RFP be amended to reflect requesting that the entire fleet be equipped with stop arm technology.

A3. Stop arm cameras alone do not prevent motorists passing of school buses. Stop arm cameras cite the infraction after-the-fact and takes a punitive approach to correcting behavior. Long stop arms and a focus on public awareness are designed to proactively prevent motorists from passing school buses. As such a combined strategic approach using a number of stop arm camera systems, long stop arms, and public awareness will promote greater positive behavioral change.

Q4. How many buses currently have interior camera systems?

A4. All school buses currently have interior security cameras, but interior cameras are not within the scope of this RFP.
Q5. What is the make, model, and brand name of interior cameras on all buses?

A5. We currently used REI Camera/DVR systems. There are several different models depending on the bus, however; interior cameras are not within the scope of this RFP.

Q6. Will FCPS allow vendors to add stop arm cameras using existing district owned DVRs?

A6. No, stop arm cameras will be kept separate from the interior cameras.

Q7. Will optional features and benefits be considered, and be given extra points (perhaps 200 points) as part of the proposal evaluation, so long as there is no additional cost to the school district or law enforcement agencies?

A7. The scoring will remain as specified in the RFP. Optional features and benefits should be included in Special Provisions, Section 6.4.

Q8. How are references evaluated?

A8. A standard list of questions will be utilized.

Q9. Is there a memorandum of understanding with the district and the county?

A9. There is a memorandum of understanding, but it will have to be amended.

Q10. Would the county consider having the contract start on the date that the first violation is issued?

A10. Having the contract start on the date that the first violation is issued can be included as part of a proposal under Special Provisions Section 6.4.

Q11. Does the county currently have a GPS provider?

A11. The GPS provider for the district is Synovia Solutions.

Q12. Are business classifications, such as small business, minority owned, and women owned, considered in awarding the contract?

A12. Business classifications are tracked but are not part of the evaluation process.

Q13. Who is FCPS's routing provider?

A13. The district's vendor for routing is TripSpark and the product is MapNet.

All other terms and conditions remain unchanged.

Laila Sultan
Coordinator
THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:

__________________________________________  
Name of Firm

__________________________________________  ________________  
(Signature)  (Date)

RETURN A SIGNED ORIGINAL AND COPIES AS REQUESTED IN THE SOLICITATION.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED