COUNTY OF FAIRFAX, DEPARTMENT OF TAX ADMINISTRATION, REAL ESTATE DIVISION

INSTRUCTIONS FOR COMPLETING INCOME AND EXPENSE SURVEY FORM INDEPENDENT LIVING

The following instructions are provided to aid you in filling out this survey form. If you have any questions, please call this office at (703) 324-4802. Please do not email or fax large survey packets. Mailing is preferred.

A. General Information

- 1. Please provide the property name, year built and any addition years.
- 2. Please provide the type of property (office, retail, etc), # of elevators and # of stories.
- 3. Please provide the address of the property.
- 4. Please provide the 'Trading as' name reported on your business license. Do you have owner occupied space in the building and if so please provide the amount of square feet you occupy.
- 5. Please provide the total building area of the property including basement and mezzanine space but not parking space.
- 6. Please provide the total leasable area of the property.
- 7. Please provide the total basement area of the property. Provide the finished, unfinished and parking area too.
- 8. Please provide the total number of parking spaces.
- 9. Please provide the total reserved/rental parking spaces.

B. Debt Service Information

Please provide information in regard to any loan placed on this property within the last <u>five years</u>. Please include any new loans or refinancing of original debt. This information is requested to study the financing trends for this property type to determine typical debt coverage ratios.

C. Annual Net Operating Income Information

NOTE: IN ADDITION TO THE INFORMATION REQUESTED, YOU MUST ATTACH TO THIS SURVEY THE MOST RECENT <u>FULL</u> TWELVE MONTH OPERATING INCOME AND EXPENSE STATEMENT FOR YOUR FACILITY. IF YOUR LAST FISCAL PERIOD ENDED ON ANY OTHER DATE THAN DECEMBER 31, PLEASE ALSO ATTACH A YEAR-TO-DATE OPERATING STATEMENT WHICH COVERS THE PERIOD THROUGH DECEMBER 31. ALSO, ATTACH ANY FEE SCHEDULES THAT WERE IN EFFECT DURING THIS REPORTING PERIOD. PLEASE ROUND YOUR NUMBERS, NO DECIMALS.

D. Capital Improvements, Renovations

Capital expenditures are investments in remodeling or replacements that materially add to the value of the property, or appreciably prolong its economic life. Generally, expenditures on materials or equipment with a life of more than one year should be considered capital and included here. If this section applies to your property, please answer yes and list on an attached sheet the items considered to be capital improvements. Enter the total amount of the capital cost for this reporting period only. For each line enter a description of the improvements, the total cost and the life of the improvements in years. The life of the improvements is the number of years the improvement will last, or the number of years over which it will be amortized. This section helps to compile accurate maintenance expense data for each property type. Furthermore, list all items of deferred maintenance with the cost to repair the item.

<u>New Construction</u> – Submit most recent AIA documents G702 and G703 with the itemized construction costs and all associated soft costs.

E. Furniture, Fixtures and Equipment (FF&E) and Personal Property

Self-explanatory.

CONFIDENTIAL

| Property Name | Tax Map ID | Element No. | Property Type |
|---------------|------------|-------------|---------------|
| | | | |

F. Additional Information

Self-explanatory.

G. Independent Living

In addition to the prior 12-month operating statement, please attach any fee schedules applicable over same reporting period.

- 1. Self-explanatory.
- 2. Self-explanatory.
- 3. Self-explanatory.
- 4. Self-explanatory.
- 5. An established price list would be acceptable.
- 6. Complete if available.
- If the subsidy program in which you participate is not listed, please note it in the space provided. Also, please indicate if the subsidized units participate in either the Affordable Dwelling Unit program (ADU) or Workforce Dwelling Unit program (WDU).
- 8. Self-explanatory.
- 9. Only complete if there is a second person fee.
- 10. Please complete the entire rent roll form. Copy the page if there are more than 30 units. Further instructions are presented as footnotes on the rent roll form.

H. Certification

Certification of this information by the owner or officially authorized representative is required by state law (<u>Code of Virginia</u> 58.1-3294). A copy of this code will be provided upon request. Please print or type the name and title of the person certifying the information. Also, provide the name and phone number of the person to contact with questions about the information. Indicate the type of accounting method employed in this survey.

County of Fairfax, Department of Tax Administration



12000 Government Center Pkwy., Suite 357 Fairfax, Virginia 22035-0032 <u>https://www.fairfaxcounty.gov/taxes/real-estate</u> <u>DTAREDsurveys@fairfaxcounty.gov</u> | 703-222-8234 (TTY 711)

Independent Living Income and Expense Survey - Real Estate Division

Calendar Year 2024

For Tax Year 2026

| | | | | | | Instruction | ns | | | | |
|-----|------------------|----------------------------|--------------|-----------|--------------|----------------|-------|-----------|-------------|-----------|------------------------------------|
| | | s are found ent below b | | | | | abov | /e. Pleas | se read the | ese instr | ructions and confirm |
| | " | I have read | d and und | erstand | I the surv | ey instruction | ons | " | | | |
| | | | | A. Ge | neral Inf | ormation (I | Pro | perty lo | lentificat | ion) | |
| Pro | operty Nai | ne | | | | | | Owne | er/Agent | N | o Longer Owns Property |
| Ta | x Map ID | | | Elemen | t No. | | | Property | Туре | | |
| Ple | ease list al | l additional o | elements ind | cluded in | the incom | e and expens | e da | ta. | | | |
| | | | | | Pre | operty Loc | atio | on | | | |
| Str | eet # | Street Na | me | | | | | | Direction | | Suffix |
| Cit | у | | | | | | | | | | Zip/Postal Code |
| | | | | Pr | operty In | nprovemer | nt In | format | ion | | |
| Ow | /ner Occu Yes | pied No | Owner Oco | cupied S | F | | | | | | |
| Ye | ar Built | Year Addition | | Total B | uilding Area | a | Tota | al Leasab | ole Area | | Total Basement Area |
| Ye | ar Renova | ated | | Finishe | d Bsmt Area | а | Unf | nished B | smt Area | | Bsmt Parking Area |
| No | . Stories | No. Elevators | | No. Par | king Space | S | No. | Reserve | d/Rental Pa | arking Sp | paces |
| | | | В. | Debt S | Service Ir | formation | (wi | thin the | e last 5 y | ears) | |
| | Loan | Amount | Loar | n Date | Term | Interest Rate | e % | Payme | ent (P & I) | F | Payment Frequency (Mo. or Year) |
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |

 Initial
 Date
 Click or tap to enter a date.
 □
 Entered into IAS

CONFIDENTIAL

| Property Name | Tax Map ID | Element No. | Property Type |
|---------------|------------|-------------|---------------|
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| For Period to Vacancy & Collection Loss Annual Income Primary Rental Income Interest Income Laundry Income Interest Income Dietary Income Interest Income Interest Income Interest Income Medicare/Medicaid Interest Income Medicare/Medicaid Interest Income Medicare/Medicaid Interest Income Medicare/Medicaid Interest Income Miscellaneous Income (specify) Interest Income Miscellaneous Income (specify) Interest Income Miscellaneous Income (specify) Interest Income Vatar and Sewer Interest Income Electricity Interest Income Other Utilities Interest Income Repairs/Maintenance Interest Income Housekeeping Interest Income Dietary Interest Income Management Fees (not including asset management fees) Interest Income Nursing/Medical Interest Income Insurance (1 year) Interest Income Other Administrative/Payroll Interest Income Naring/Medical Interest Income | - | perating Income Information | | |
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| Laundry IncomeImage: Second Secon | H | Annual Income | | |
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| | Net Operating Income | | | |
| | Real Estate Taxes | | | |

| Property Name | Tax Map ID | Element No. | Property Type |
|---------------|------------|-------------|---------------|
| | | | |

| D. Capital Improvements, Renovations, D | Deferred Maintenance |
|---|-----------------------------|
| Has the property had capital improvements or capital renovations during the reporting period? | □Yes □ No |
| If yes, please provide total cost here and attach a detailed list on a separate page. | |
| | □ □_Yes □_ No |
| Does the property contain any items of deferred maintenance? | |
| If yes, please provide total cost here and attach a detailed list on a separate page. | |
| New construction: Submit the most recent AIA documents G702 and G703 v | with associated soft costs. |
| | |
| | |
| E. Furniture, Fixtures, and Equipment (FF & I | E) and Personal Property |
| Was a Fairfax County Business Personal Property declaration filed in the previous 12 months? | □Yes □ No |
| If yes, what is the "Trade Name" of the business specified on the declaration? | |
| F. Additional Informati | on |
| Are land and/or buildings now being leased? | □Yes □ No |
| If yes, please describe terms (e.g., lease term, rent, special conditions) | |
| | |
| | |
| Has the property or a portion of the property been marketed for sale via a broker, owner, signage, internet, etc., within the past 3 years? | □Yes □ No |
| | |
| If yes, please disclose asking prices, asking dates, any offers, and marketing time. | |
| | |
| | □ □Yes □ No |
| Is there any other information you consider pertinent to the equitable | |
| valuation of the subject property? | |
| If yes, please attach information. | |
| Please attach a marketing brochure. | |
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| Property Name | Tax Map ID | Elen | nent No. | Pro | perty Type |
|--|--|---------------|---------------------------|-------|------------|
| | | | | | |
| | G. Inde | ependent L | iving | | |
| Total # of units | | | | | |
| Average percent occupant | cy over the most recent fiscal | period | | | |
| Percent Occupancy as of | | | | | |
| Are you anticipating a sign over the current fiscal perio | ificant change in the number o od? | | Yes | No | |
| lf yes, please explain. | | | | | |
| What services are included meals laundry, housekeep | d within the basic plan? (i.e., r ing, linen, etc.) | number of | | | |
| | | | Service | | Cost \$ |
| | | | | | • |
| | -l | | | | |
| What additional services a basic plan (i.e., assisted liv | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| What is the average entrai | nce age? | | | | |
| What is the average overa | ll age? | | | | |
| What is the average length | n of stay (in months)? | | | | |
| Is this property a participan housing programs? | nt in one of the HUD or other I | ow-income | | □Yes | □ No |
| If yes, please specify type. | | | Housing Progr | am | # Units |
| ii yes, piease specily type. | | | ADU | | |
| | | | WDU Section 8 Project- | Pagad | |
| | | | Section 8 Tenant- | | |
| | | | 221-D3 | Dubbu | |
| | | | 221-D4 | | |
| | | | 236 | | |
| | | | LIHTC | | |
| | | | Sec 42 | | |
| | | C I | Other | | |
| not included within the bas | evenue received over the last sic daily/monthly rent? cluded in the rent roll on page 3. | | | | |
| What is the second persor | n fee? | | | | |
| How many "second persor | ns" were there as of January 1 | of this year? | | | |
| Is the revenue from the se income housing programs | | □Yes | □ No | | |

| Property Name | Tax Map ID | Element No. | Property Type |
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INDEPENDENT LIVING – CURRENT RENT ROLL

Please fill out the rent roll on the next page then fill out the rent roll summary below. If there are more tenants than lines available in the table, attach a rent roll that includes the following tenant information. (Annualize rents and expense reimbursements.)

- 1. Unit number
- 2. Unit type
- 3. Total room size (square feet)
- 4. Entrance fee & % refundable (if left blank no entry fee will be assumed; write "Vacant" if unit is vacant)
- 5. Actual current monthly rent
- 6. Date admitted

| SUMMARY OF RENT ROLL | | | | | |
|----------------------|-------------|-------------------|---------------------|--|--|
| Unit Type | Total Units | Average Room Size | Average Market Rent | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Total # of Beds* | | | | | |

* Total each unit type. Total # of beds should match question #1 of previous section.

| Property Name | Tax Map ID | Element No. | Property Type |
|---------------|------------|-------------|---------------|
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Rent Roll:

| Unit # | Unit Type | Total Room Size (Sq. Ft.) | Entrance Fee & % Refundable ¹ | Actual Current Monthly Rent | Date Admitted |
|--------|--------------|------------------------------|---|--------------------------------|------------------|
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| Property Name | Tax Map ID | Element No. | Property Type |
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| ADDITIONAL COMMENTS | | | | | | | |
|---|--|--|--|--|--|--|--|
| Please include any details you feel are necessary for the valuation of this property: | | | | | | | |
| | | | | | | | |
| ELECTRONIC SURVEYS | | | | | | | |
| Please enter the preferred email for surveys to be sent to (if applicable): | | | | | | | |

| | | | H. CERT | IFICATION | | | |
|--------------------------------|----------------------|---------------|------------------|---|--------------------|---|--|
| | State Io | | L REQUEST: TITLE | | | | |
| Name of Management Company | | | | ner or officially authorized representative | | | |
| | | | | | | | |
| Street# | Street Name/P.O. Box | | | _ | Direction | Suffix | |
| 2 nd Line of Addres | S | | | | | | |
| Unit/Suite/Floor | | | City | | State/Country | Zip/Postal Code | |
| Phone Number | | | | Email Address | | | |
| | • | nd belief are | , . | plete. I ackno | wledge that a Docu | en examined by me and to the Sign signature constitutes an | |
| Signature | | | | Date | | | |
| Print Name | | | | Title | | | |