



County of Fairfax, Virginia

NOTICE OF AWARD

Date: DEC 06 2019

CONTRACT TITLE: Solar Power Purchase Agreement Services
CONTRACT NUMBER: See Below
CONTRACT TYPE:
NIGP CODE: 69059, 29082, 91221
CONTRACT PERIOD: Date of Award through December 31, 2022
RENEWALS: Four (4) - one (1) year at a time or any combination thereof
SUPERSEDES: N/A

ROOF MOUNTED SOLAR PHOTO VOLTAIC PANEL PPA SERVICES

<u>PRIMARY CONTRACTOR:</u>	<u>CONTRACT NUMBER</u>	<u>SUPPLIER CODE:</u>
SIGORA SOLAR, LLC. 1222 Harris Street Charlottesville, VA 22903 Contact: Sean Price Telephone: 919-738-1049 Payment Terms: Net 30 days	4400009515	1000043168

<u>SECONDARY CONTRACTOR:</u>	<u>CONTRACT NUMBER</u>	<u>SUPPLIER CODE:</u>
Sun Tribe Solar 455 2 nd Street SE, Suite 400 Charlottesville, VA 22092 Contact: Taylor Brown Telephone: 423-987-2210 Payment Terms: Net 30 days	4400009516	1000043169

<u>TERTIARY CONTRACTOR:</u>	<u>CONTRACT NUMBER</u>	<u>SUPPLIER CODE:</u>
Ipsun Power, Inc. 9504 Poplar Leaf Ct. Fairfax, Virginia 22031	4400009517	1000043170

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/dpmm
Phone (703) 324-3201, TTY: 711, Fax: (703) 324-3228

Contact: Herve Billiet
Telephone: 866-484-7786
Payment Terms: Net 30 days

CANOPY/CARPORT MOUNTED SOLAR PHOTO VOLTAIC PANEL PPA SERVICES

<u>PRIMARY CONTRACTOR:</u>	<u>CONTRACT NUMBER</u>	<u>SUPPLIER CODE:</u>
Sun Tribe Solar 455 2 nd Street SE, Suite 400 Charlottesville, VA 22092	4400009516	1000043169

Contact: Taylor Brown
Telephone: 423-987-2210
Payment Terms: Net 30 days

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Ipsun Power, Inc. 9504 Poplar Leaf Ct. Fairfax, Virginia 22031	4400009517	1000043170

Contact: Herve Billiet
Telephone: 866-484-7786
Payment Terms: Net 30 days

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SIGORA SOLAR, LLC. 1222 Harris Street Charlottesville, VA 22903	4400009515	1000043168

Contact: Sean Price
Telephone: 919-738-1049
Payment Terms: Net 30 days

PRICES: See Attached Pricing Schedule

DELIVERIES: Per site specific Power Purchase Agreement

FOB: Destination

DPMM CONTACT: Patricia Wilkerson, CPPO
Telephone: (703) 324-7535
E-mail: patricia.wilkerson@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Only authorized County departments may enter into a Power Purchase Agreement.

SECONDARY CONTRACTOR

Secondary source listed below shall be used only after:

- Primary Contractor has declined a project in writing within 14 days.
- Primary Contractor cannot offer installation within four (4) months of being awarded the project and confirmed in writing.

TERTIARY CONTRACTOR

Tertiary source listed below shall be used only after:

- Primary and Secondary Contractors have decline in writing within 14 days (consecutively)
- Primary and Secondary Contractor cannot offer installation within four (4) months of being awarded the project as indicated in writing.

Note: If Tertiary Contractor declines a project and County department believes the project is still viable, the project will again be offered to the Primary Contractor.

Note: Should the accepted Contractor propose excessive added costs for project implementation, the County may go to the next Contractor in order of precedence.



Patricia Wilkerson, CPPO
Contract Specialist

DISTRIBUTION:

Finance – Accounts Payable/e
OEEC – Peter Shogren/e
FCPA – Keith Snyder/e

DPMM – Contract Specialist – Patricia Wilkerson
DPMM – Supplier Diversity – Chris McGough/e
FCPS – John Lord/e (jlord@fcps.edu)

Rooftop Mounting				
	PRIMARY	SECONDERY	TERTIARY	
Contractor	Sigora Solar, LLC.	Sun Tribe Solar, LLC	Ipsun Power, Inc.	
Rate	\$0.069/kWh No escalation	\$0.0795/kWh No escalation	\$0.069/kWh 2% escalation starting year 6	
Canopy Structure Mounting				
	PRIMARY	SECONDERY	TERTIARY	
Contractor	Sun Tribe Solar, LLC.	Ipsun Power, Inc.	Sigora Solar, LLC.	
Rate	\$0.11/kWh No escalation	\$0.095/kWh 2.5% escalation starting year 6	Size Group	PPA 25 yr., 0% esc
			442kW+	\$0.1215/kWh
			315-441kW	\$0.1480/kWh
			275-314kW	\$0.1620/kWh
			100-274kW	\$0.2100/kWh