

Part F.1 – Catalog Discount for Items in a Commercially Available Catalog

AEPA #022-E LED Lighting

Bidding Company Name:

Enter company name here

Name of Catalog:

(This must be the catalog in effect as of the bid date)

Enter catalog name here

Note: Groupings to be defined by Bidder and can be by sub-category, manufacturer, etc.

Part F.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments
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Part F.2A – Core List Price Schedule

AEPA #022-E LED Lighting

INSTRUCTIONS: Complete the following information for all core items listed below. These are higher usage items and it is anticipated that deeper discounts will be bid for these items. In the event a new catalog or manufacturer's price list changes during the contract term, the Bid Discount Percentage would not exceed the bid discount percentage. *Please be sure to set the "Print Area" PRIOR to submitting your bid response.*

NOTE: The Net Effective Price MUST be consistent with the percentage discounts listed on the F.1 tab. Failure to have price correspond may be cause for rejection of your offer.

Part F.2A is a
REQUIRED FORM

Bidding Company Name:			Enter company name here			Catalog Name:		Enter catalog name here																			
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Warranty (Yrs.)	Rated Life (Hrs.)	Base Type	Voltage	Energy Used (Watts)	Lumens (Brightness)	Efficacy Rating	Color Rendering Index (CRI)	Color Temp (Kelvin)	Dimmable Y/N	Indoor or Outdoor	Qualification (DLC or Energy Star)	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments		No.			
1	Lamp	9W Omnidirectional A21 Dimmable 2700K	Maxlite	E9A19DLED27/G8		5	25000	E26(Medium)	120-277	9	872	98	90	2700	Y	Indoor	Energy Star							1			
2	Lamp	11W Omnidirectional A19 Dimmable 2700K	Maxlite	E11A19DLED30		5	25000	E26(Medium)	120-277	11	1100	100	70	3000	Y	Indoor	Energy Star							2			
3	Lamp	15W Omnidirectional A19 Dimmable 3000K	Maxlite	E15A19DLED30		5	25000	E26(Medium)	120-277	15	1600	106	70	3000	Y	Indoor	Energy Star							3			
4	Lamp	17W Omnidirectional A21 Dimmable 2700K	Maxlite	E17A21D927/JA8		5	25000	E26(Medium)	120-277	17	1600	94	90	2700	Y	Indoor	Energy Star							4			
5	Linear Ambient Fixture	Commercial Ceiling Fixture	Maxlite	LS-U-4-U-25-40		10	100000		120-277	23.8	3103	130	80	4000	Y	Indoor	DLC							5			
6	Linear Ambient Fixture	Commercial Ceiling Fixture	Maxlite	LS-U-4-U-35-40		10	100000		120-277	34.3	4461	130	80	4000	Y	Indoor	DLC							6			
7	Linear Ambient Fixture	Commercial Ceiling Fixture	Maxlite	LS-U-4-U-45-40		10	100000		120-277	46.5	6062	130	80	4000	Y	Indoor	DLC							7			
8	Linear Fixture	LED Surface Ambient Luminaire	Maxlite	BLHE2-090DUF-50		10	100000		120-277	90	11264	129	80	5000	Y	Indoor	DLC										
9	Linear Fixture	LED Surface Ambient Luminaire	Maxlite	BLHE2-135DUF-50		10	100000		120-277	135	17024	129	80	5000	Y	Indoor	DLC							9			
10	Linear Fixture	LED Surface Ambient Luminaire	Maxlite	BLHE2-178DUF-50		10	100000		120-277	178	22077	127	80	5000	Y	Indoor	DLC							10			
11	Linear Fixture	LED Surface Ambient Luminaire	Maxlite	BLHE2-223DUF-50		10	100000		120-277	223	27763	128	80	5000	Y	Indoor	DLC							11			
12	Linear Fixture	LED Surface Ambient Luminaire	Maxlite	BLHE2-265DUF-50		10	100000		120-277	265	33747	127	80	5000	Y	Indoor	DLC							12			
13	Linear Fixture	LED Surface Ambient Luminaire	Maxlite	BLHE2-321DUF-50		10	100000		120-277	321	40389	126	80	5000	Y	Indoor	DLC							13			
14	Linear Replacement Lamp	9W LED T8 4ft Tube Replacement	TCP	L978D5041K		5	50000	G13	120-277	9	1200	99	80	4100	Y	Indoor	DLC							14			
15	Linear Replacement Lamp	12W LED T8 4ft Tube Replacement	TCP	L12T8D5041K		5	50000	G13	120-277	12	1340	97	80	4100	Y	Indoor	DLC							15			
16	Linear Replacement Lamp	9W Ballast Bypass T8 Replacement 2Ft. Double Ended	Maxlite	L978D8240-CG4		5	6200	G13	120-277	9	1150	125	80	4000	N	Indoor	DLC							16			
17	Linear Replacement Lamp	12W Ballast Bypass T8 Replacement 4ft. Single Ended	Maxlite	L12.5T8SE440-G		5	5000	G13	120-277	12.5	1775	144	80	4000	N	Indoor	DLC							17			
18	Linear Replacement Lamp	17W LED T8 4FT Single/Double Ended	Maxlite	L17T8DE440-CG		5	50000	G13	120-277	17	2100	121	82	4000	N	Indoor	DLC							18			
19	Retrofit (Indoor)	LED 2x4 Door Kit	Sylvania	RDORRKT5A025UIN VDB4014UWH		5	50000		120-277	38	4750	125	80	4000	Y	Indoor	DLC							19			
20	Retrofit (Indoor)	LED 2x4 Door Kit	Sylvania	RDORRKT5A045UIN VDB4024UWH		5	50000		120-277	25	3125	125	80	4000	Y	Indoor	DLC							20			
21	Retrofit (Indoor)	17W 2x2 white reflector kit, plug and plug 2L	Energy Solutions International	K-22WRP2217-TWS		1			120-277	17						Indoor								21			
22	Retrofit (Indoor)	17W 2x2 white reflector kit, plug and plug 3L	Energy Solutions International	K-22WRS3317-TWS		1			120-277	17						Indoor								22			
23	Retrofit (Indoor)	17W 2x4 white reflector kit, plug and plug 2L	Energy Solutions International	K-24WRP2232-TWS		1			120-277	17						Indoor								23			
24	Retrofit (Indoor)	17W 2x4 white reflector kit, plug and plug 3L	Energy Solutions International	K-24WRS3332-TWS		1			120-277	17						Indoor								24			
25	Retrofit (Indoor)	17W 2x2 white reflector kit, ballast bypass 2L	Energy Solutions International	K-22WRP2217-TW		1			120-277	17						Indoor								25			
26	Retrofit (Indoor)	17W 2x2 white reflector kit, ballast bypass 3L	Energy Solutions International	K-22WRS3317-TW		1			120-277	17						Indoor								26			
27	Retrofit (Indoor)	17W 2x4 white reflector kit, ballast bypass 2L	Energy Solutions International	K-24WRP2232-TW		1			120-277	17						Indoor								27			
28	Retrofit (Indoor)	17W 2x4 white reflector kit, ballast bypass 3L	Energy Solutions International	K-24WRS3332-TW		1			120-277	17						Indoor								28			
29	Troffer	2x4 Lumen Selectable Volumetric Troffer, 25, 30, or 34W	Sylvania	VOLUME5A034UIN VDB4024UWH		5	50000		120-277	25, 30, or 34	3100, 3750, or 4250	125	80	4000	Y	Indoor	DLC							29			
30	Troffer	2x4 Lumen Selectable Volumetric Troffer, 34, 38, or 45W	Sylvania	VOLUME5A045UIN VDB4024UWH		5	50000		120-277	34, 38, or 45	4250, 4750, 5600	125	80	4000	Y	Indoor	DLC							30			
31	Troffer	18W 2x2 LED Flat Panel, Color Selectable	Maxlite	MLFP228L18CS		10	100000		120-277	18	2095	110	80	3500, 4000, 5000	Y	Indoor	DLC							31			
32	Troffer	30W 2x2 LED Flat Panel, Color Selectable	Maxlite	MLFP228L30CS		10	100000		120-277	30	3383	110	80	3500, 4000, 5000	Y	Indoor	DLC							32			
33	Troffer	28W 2x4 LED Flat Panel, Color Selectable	Maxlite	MLFP248L28CS		10	100000		120-277	28	3185	110	80	3500, 4000, 5000	Y	Indoor	DLC							33			
34	Troffer	40W 2x4 LED Flat Panel, Color Selectable	Maxlite	MLFP248L40CS		10	100000		120-277	40	4506	110	80	3500, 4000, 5000	Y	Indoor	DLC							34			
35	Troffer	20W 2x2 Center Basket UL listed damp location	NaturalLED	LED-FXT20/2X2/040		5	100000		120-277	20	2600	130	80	4000	Y	Indoor	DLC							35			
36	Troffer	1x4 Centerbasket, Wattage and Color Selectable	Maxlite	MLVT14D16WCS		10	100000		120-277	16, 20, 30	1968, 2000	125	80	3500, 4000, 5000	N	Indoor	DLC							36			
37	Troffer	2x2 Centerbasket, Wattage and Color Selectable	Maxlite	MLVT22D20WCS		10	100000		120-277	16, 20, 30	2460, 2500	125	80	3500, 4000, 5000	N	Indoor	DLC							37			
38	Troffer	2x4 Centerbasket, Wattage and Color Selectable	Maxlite	MLVT24D30WCS		10	100000		120-277	16, 20, 30	3690, 3750	125	80	3500, 4000, 5000	N	Indoor	DLC							38			
39	Troffer	1x4 Flat Panel Color/Wattage Selectable - Backlit	Maxlite	MLFP14G420WCS		10	100000		120-277	20, 25, 30	2540, 2600, 2590	126	80	3500, 4000, 5000	Y	Indoor	DLC							39			
40	Troffer	2x2 Flat Panel Color/Wattage Selectable - Backlit	Maxlite	MLFP22G418WCS		10	100000		120-277	18, 27, 36	2000, 2040, 2080	117	80	3500, 4000, 5000	Y	Indoor	DLC							40			
41	Troffer	2x4 Flat Panel Color/Wattage Selectable - Backlit	Maxlite	MLFP24G427WCS		10	100000		120-277	27, 36, 45	3140, 3260, 3220	121	80	3500, 4000, 5000	Y	Indoor	DLC							41			
42	Troffer	Flat Panel 2x2 - Edge Lit - 30W	RAB Lighting	EZPANX22-30N/D10		5	60000		120-277	30	3515	109.5	82	4000	Y	Indoor	DLC							42			
43	Troffer	Flat Panel 2x2 - Edge Lit - 40W	RAB Lighting	EZPANX22-40N/D10		5	60000		120-277	40	4542	111.9	82	4000	Y	Indoor	DLC							43			
44	Troffer	Flat Panel 2x4 - Edge Lit - 40W	RAB Lighting	EZPANX24-40N/D10		5	60000		120-277	40	4736	115.5	81	4000	Y	Indoor	DLC							44			
45	Troffer	Flat Panel 2x4 - Edge Lit - 50W	RAB Lighting	EZPANX24-50N/D10		5	60000		120-277	50	5539	109.5	81	4000	Y	Indoor	DLC							45			
46	Area Light	50W Pole Mount Area Light	RAB Lighting	ALED3T50		5	100000		120-277	50	6855	124.3	71	5000	N	Outdoor	DLC							46			
47	Area Light	75W Pole Mount Area Light	RAB Lighting	ALED3T75		5	100000		120-277	75	9263	120.6	71	5000	N	Outdoor	DLC							47			
48	Area Light	105W Pole Mount Area Light	RAB Lighting	ALED3T105		5	100000		120-277	105	12476	114.6	70	5000	N	Outdoor	DLC							48			
49	Area Light	125W Pole Mount Area Light	RAB Lighting	ALED3T125		5	100000		120-277	125	14891	110.9	70	5000	N	Outdoor	DLC							49			
50	Area Light	150W Pole Mount Area Light	RAB Lighting	ALED3T150		5	100000		120-277	150	16839	108.5	71	5000	N	Outdoor	DLC							50			
51	Flood	52W Floodlight	RAB Lighting	FFLED52		5	100000		120-277	52	7597	131.4	75	5000	N	Outdoor	DLC							51			
52	Flood	78W Floodlight	RAB Lighting	FXLED78T		5	100000		120-277	78	9989	127.2	75	5100	N	Outdoor	DLC							52			
53	Parking Garage	42W Canopy Parking Garage Fixture	NaturalLED	LED-FX10SCM42/850K/BK		5	50000		120-277	42	5638	105	80	5000	Y	Outdoor	DLC							53			
54	Parking Garage	59W Canopy Parking Garage Fixture	NaturalLED	LED-FXSCM59/50K/BK		5	50000		120-277	59	6985	120	70	5000	Y	Outdoor	DLC							54			

Bidding Company Name:			Enter company name here			Catalog Name:		Enter catalog name here																
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Warranty (Yrs.)	Rated Life (Hrs.)	Base Type	Voltage	Energy Used (Watts)	Lumens (Brightness)	Efficacy Rating	Color Rendering Index (CRI)	Color Temp (Kelvin)	Dimmable Y/N	Indoor or Outdoor	Qualification (DLC or Energy Star)	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.	
55	Wall-Mounted	Open Faced Wall Pack 40W	Maxlite	WP-OP40U-50B		10	100000		120-277	40	5645	138	80	5000	N	Outdoor	DLC						55	
56	Wall-Mounted	Open Faced Wall Pack 50W	Maxlite	WP-OP50U-50B		10	100000		120-277	50	7065	138	80	5000	N	Outdoor	DLC						56	
57	Wall-Mounted	Open Faced Wall Pack 80W	Maxlite	WP-OP80U-50B		10	100000		120-277	80	11375	140	80	5000	N	Outdoor	DLC						57	
58	Wall-Mounted	Slim Wall Pack - Full Cutt Off 12W	RAB Lighting	SLJM12		5	100000		120-277	12	1932	123.1	75	5100	N	Outdoor	DLC						58	
59	Wall-Mounted	Slim Wall Pack - Full Cutt Off 18W	RAB Lighting	SLJM18		5	100000		120-277	18	2565	122.1	75	5100	N	Outdoor	DLC						59	
60	Exit Signs	LED Green Exit Sign with Emergency Back up	Sylvania	EXIT1A/GDV/IU/W H/EM		5	50000		120-277	0.5	4.1					Indoor							60	
61	Exit Signs	LED Red Exit Sign with Emergency Back up	Sylvania	EXIT1A/RDV/IU/W H/EM		5	50000		120-277	0.5	4.2					Indoor							61	
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Part F.2B – Non-Core Price Schedule

AEPA #022-E LED Lighting

INSTRUCTIONS: Input the Net Effective Bid Price and respective information for all line items except the core items (listed on F.2A) in the entire catalog. Use a separate spreadsheet for each catalog. Please be sure to set the 'Print Area' PRIOR to submitting your bid response.

NOTE: The Net Effective Price **MUST** be consistent with the percentage discounts listed on the F.1 tab. Failure to have price correspond may be cause for rejection of your offer.

Part F.2B is a REQUIRED FORM

Bidding Company Name:			Enter company name here			Catalog Name:		Enter catalog name here			
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
1											1
2											2
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Part F.3 – Services Price Schedule

AEPA IFB #022-E LED Lighting

Bidding Company Name: *Enter company name here*

NOTE: If your company provides and is proposing any of the services listed below as a "value add" to this solicitation, please complete the price schedule below.

Part F.3 is an OPTIONAL FORM

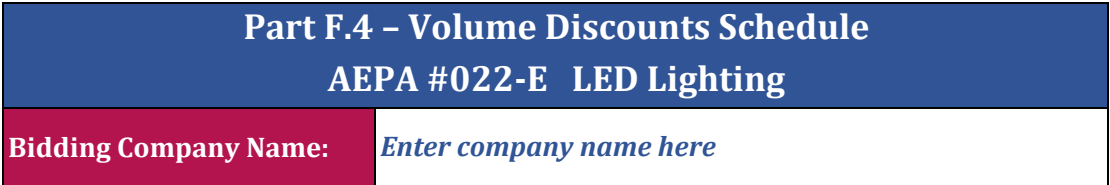
Wages - Percentage added to the Catalog

INSTRUCTIONS: For each of the states listed below provide your multiplier/factor (wage and transportation). Complete all tables on this form, including all cost factors and service rates for installation services, if provided.

[illegible][illegible]

Service/Labor Rates

[illegible]



Additional Discount for One Time Purchase or a Group of Local Agencies in a Geographic Area Combining Requirements (Estimate Annual Spend):

[illegible]