



County of Fairfax, Virginia

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# Potential Revenue Sources for Transportation

September – October 2012



## Potential Revenue Sources

- These revenue sources are not being presented in any kind of priority order. They are presented based on their ability to generate revenue.
- There is no preconceived notion as to which of these revenue sources are preferred. Your feedback is encouraged.
- More than one revenue source could be recommended.
- Each source is shown in a way that can be adjusted up or down.



# Income Tax

<b>Definition:</b>	Tax on earnings of individuals and/or businesses that reside within Fairfax County
<b>Current Rate:</b>	<ul style="list-style-type: none"><li>• 2% for Taxable Income \$0-2,999</li><li>• 3% for Taxable Income \$3,000-4,999</li><li>• 5% for Taxable Income \$5,000-16,999</li><li>• 5.75% for Taxable Income \$17,000+</li></ul>
<b>Example Rate:</b>	Additional 0.5% income tax at each tax bracket - currently, state code allows any increment of one-quarter percent up to a maximum rate of 1%.
<b>Requirements:</b>	Board of Supervisors has authority initiate a referendum to implement an income tax for a 5 year window. Anything beyond 5 years would require legislative action.
<b>Bond Eligibility?</b>	There is a five year sunset on this source which restricts bonding ability.
<b>Who pays?</b>	Fairfax County businesses and residents
<b>Who doesn't pay?</b>	Non-residents that work in Fairfax County
<b>Potential Annual Revenue:</b>	\$229 million (0.5% increase)
<b>Effect on Household:</b>	<ul style="list-style-type: none"><li>• See table on the next slide.</li><li>• Additional Tax on Income of \$77,890 is \$389.</li><li>• \$77,890 is the Average Taxable income per Fairfax County tax return, FY 2009.</li></ul> Source: FY 2011 Annual Report, Virginia Department of Taxation





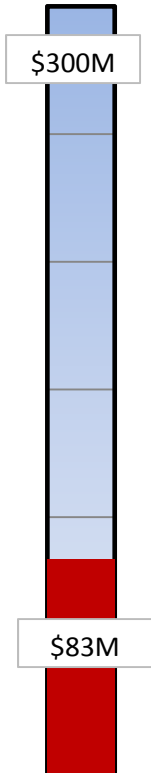
## Income Tax Cont.

Brackets	Current Rates	Taxable Income \$20,000	New Rates	Taxable Income \$20,000	Additional Annual Tax on Income
0-\$2999	2%	\$60	2.50%	\$75	
\$3,000-\$4,999	3%	\$60	3.50%	\$70	
\$5,000-\$16,999	5%	\$600	5.50%	\$660	
\$17,000+	5.75%	\$173	6.25%	\$188	
<b>Total Tax</b>		<b>\$893</b>		<b>\$993</b>	<b>\$100</b>
		Taxable Income \$50,000		Taxable Income \$50,000	
First 3 brackets above		\$720		\$805	
17,000+	5.75%	\$1,898	6.25%	\$2,063	
<b>Total Tax</b>		<b>\$2,618</b>		<b>\$2,868</b>	<b>\$250</b>
		Taxable Income \$77,890		Taxable Income \$77,890	
First 3 brackets above		\$720		\$805	
17,000+	5.75%	\$3,501		3806	
<b>Total Tax</b>		<b>\$4,221</b>		<b>\$4,611</b>	<b>\$389</b>



# Sales Tax

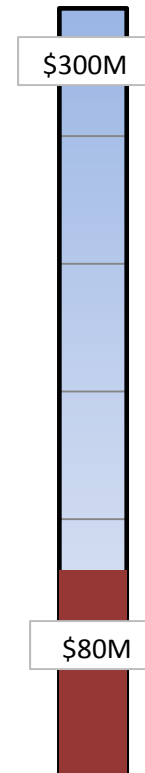
<b>Definition:</b>	Tax on retail sales in Fairfax County
<b>Current Rate:</b>	There is currently a 1% local option sales tax that goes to the County general fund. The County receives the 1% local option of the 5% state rate.
<b>Example Rate:</b>	0.5% increase to the current tax rate
<b>Potential Annual Revenue at Example Rate:</b>	\$83 million
<b>Requirements:</b>	An increase to the current rate requires General Assembly authorization.
<b>Bond Eligibility?</b>	Could be bonded, depending on how it is implemented.
<b>Who pays?</b>	Businesses, Fairfax County residents, and non-residents who buy things in Fairfax County.
<b>Who doesn't pay?</b>	People who do not buy things in Fairfax County
<b>Effect on Household:</b>	<ul style="list-style-type: none"><li>• \$214 per year per household</li><li>• Assumption: Sales Tax generated in Fairfax County is \$83,438,153 with 390,900 households in the County. This amount may be overstating the impact a Fairfax County household.</li></ul>





# Meals Tax

<b>Definition:</b>	Tax on prepared foods and drinks at commercial establishments
<b>Current Rate:</b>	N/A – Fairfax County currently does not have a meals tax
<b>Example Rate:</b>	4% maximum (can be increased in any percent increment)
<b>Potential Annual Revenue at Example Rate:</b>	\$80 million
<b>Requirements:</b>	Board of Supervisors has authority initiate referendum for Meals Tax
<b>Bond Eligibility?</b>	Could be bonded.
<b>Who pays?</b>	Businesses, Fairfax County residents, and non-residents who eat in Fairfax County.
<b>Who doesn't pay?</b>	Businesses and people who do not purchase meals in Fairfax County. A County meals tax would not apply to towns. It does not apply to groceries.





## Meals Tax Cont.

**Effect on Household:**

- \$140 per year at 4% meals tax.
- Assumption: Estimate is based on the average spent on meals away from home for consumers in the Washington Metro area. The tax increase assumes that the household is not currently eating out where there is a meals tax. According to the 2010 US Consumer Expenditure Survey, the average annual meal spending per a household is \$3,494 in the Washington Metro area.

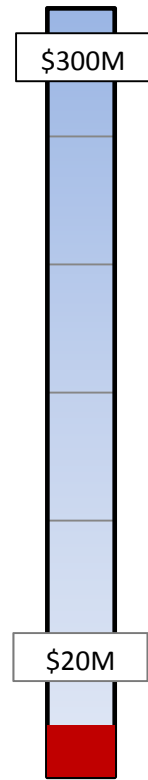
### Additional Tax Impact per Meal for Percent (%) Increase

Meal Price	1%	2%	3%	4%
\$5.00	\$0.05	\$0.10	\$0.15	\$0.20
\$10.00	\$0.10	\$0.20	\$0.30	\$0.40
\$15.00	\$0.15	\$0.30	\$0.45	\$0.60
\$20.00	\$0.20	\$0.40	\$0.60	\$0.80
\$30.00	\$0.30	\$0.60	\$0.90	\$1.20
\$40.00	\$0.40	\$0.80	\$1.20	\$1.60
\$50.00	\$0.50	\$1.00	\$1.50	\$2.00
\$100.00	\$1.00	\$2.00	\$3.00	\$4.00



# Real Estate Tax

<b>Definition:</b>	Tax on real estate in Fairfax County
<b>Current Rate:</b>	\$1.075 per \$100 of assessed value
<b>Example Rate:</b>	Variable, example: \$0.01 per \$100 of assessed value (increase from current rate of \$1.075 to \$1.085)
<b>Potential Annual Revenue at Example Rate:</b>	\$20 million per \$0.01 increase
<b>Requirements:</b>	Board of Supervisors has authority to annually amend and adopt a new tax rate.
<b>Bond Eligibility?</b>	Could be bonded.
<b>Who pays?</b>	Fairfax County real-estate owners
<b>Effect on Household:</b>	<ul style="list-style-type: none"><li>• For FY2013 Mean Home Value of \$448,696, there would be a tax increase of \$45 at a 1¢ rate increase.</li><li>• In FY2013, the commercial/industrial real estate tax base in the County is about 21%</li></ul>







# Gas Tax

**Definition:** Tax on sales price charged by fuel distributors to retail dealers in Fairfax County

**Current Rate:**

- **State Rate:** 17.5 ¢ per gallon
- **Federal Rate:** 24.4 ¢ per gallon
- **Northern Virginia Transportation District (NVTD):** 2.1% tax on sales price charged by fuel distributors to retail dealers in Northern Virginia, exclusively for Metro. This generates about \$25 million annually.

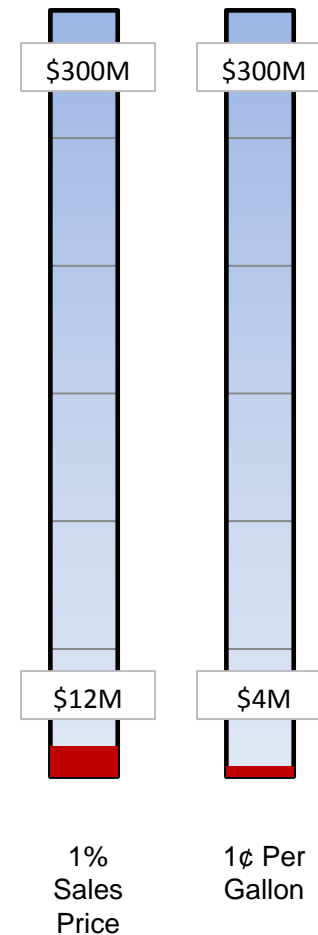
**Example Rate:** 1% of sales price or 1¢ per gallon

**Potential Annual Revenue at Example Rate:**

- \$12 million for every 1% of Price Per Gallon
- \$4 million for every 1¢ Per Gallon

**Requirements:** An increase to the current rate requires General Assembly authorization.

**Bond Eligibility?** May be difficult to bond, because of volatility.





## Gas Tax Cont.

**Who pays?** Businesses, Fairfax County residents, and non-residents who buy gas in Fairfax County

**Effect on Household:**

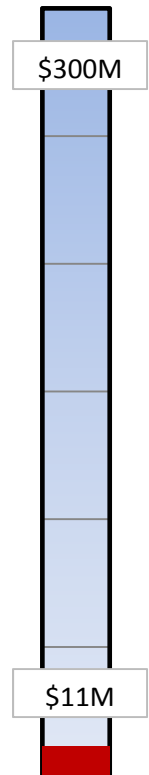
- See tables below
- Assumes price of gas pre Federal, State, and Northern Virginia Transportation District taxes at around \$3, and 48 fill-ups annually

Annual Impact - 48 Fill-ups				Additional Impact per Fill-up			
Gas Tax Rate	Compact Car 10 Gallons	Mid-Size Car 15 Gallons	Truck/SUV 20 Gallons	Gas Tax Rate	Compact Car - 10 Gallons	Mid-Size Car 15 Gallons	Truck/SUV 20 Gallons
1% sales price	\$14	\$22	\$29	1% sales price	\$0.30	\$0.45	\$0.60
1¢ per gallon	\$5	\$7	\$10	1¢ per gallon	\$0.10	\$0.15	\$0.20



# Personal Property Tax

<b>Definition:</b>	A tax on cars, trucks, motor homes, motorcycles, trailers, campers, boats, outboard motors, planes, and business personal property.
<b>Current Rate:</b>	\$4.57 per \$100
<b>Example Rate:</b>	\$0.10 increase or \$4.67 per \$100 of assessed value
<b>Potential Annual Revenue at Example Rate:</b>	\$11 million from Fairfax County residents and businesses
<b>Requirements:</b>	Board of Supervisors authorization
<b>Bond Eligibility?</b>	Limited
<b>Who pays?</b>	Businesses, Fairfax County residents, and non-residents who have a vehicle normally garaged/parked in the county, even if registered in another state.
<b>Who doesn't pay?</b>	Anyone who does not have a vehicle normally garaged/parked in the county.
<b>Effect on Household</b>	After Personal Property Tax Relief, the average increase per household would be \$7.30





# Vehicle Miles Traveled (VMT)

**Definition:** Tax on miles traveled by vehicles registered in Fairfax County

**Current Rate:** N/A Fairfax County currently does not have a fee on vehicle miles traveled.

**Example Rate:** 1¢ per mile

**Potential Annual Revenue at Example Rate:** \$120 million

**Requirements:** General Assembly authorization

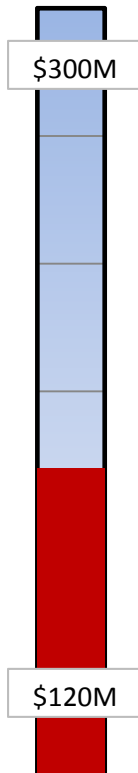
**Bond Eligibility?**

**Who pays?** Businesses and residents with vehicles registered in Fairfax County

**Who doesn't pay?** Owners of vehicles that are not registered in Fairfax County

**Effect on Household:**

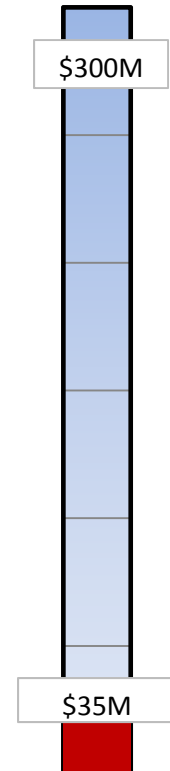
- \$310 per year per household
- Assumptions: FHWA Average Annual Miles per Driver 13,476, Number of Vehicles Registered in Fairfax County 900,000, Number of Miles Driven by Fairfax County Registered Vehicles 12,128,400,000, Households in Fairfax County 390,000.





# Tolls

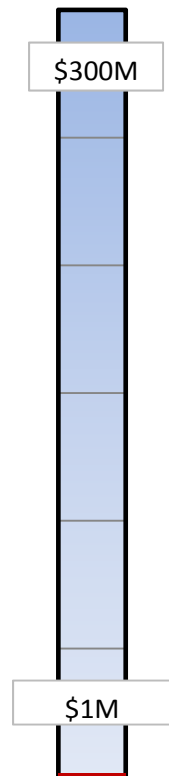
<b>Definition:</b>	A fee paid by drivers for the use of the highway on which the toll is collected.
<b>Current Rate:</b>	Dulles Toll Road rate is currently, \$2.25
<b>Example Rate:</b>	\$2.00 upon highway entrance
<b>Potential Annual Revenue at Example Rate:</b>	Fairfax County Parkway - \$35 million
<b>Requirements:</b>	General Assembly authorization and large investment in required infrastructure
<b>Bond Eligibility?</b>	Can be bonded
<b>Who pays?</b>	The driver of every vehicle using the tolled highway
<b>Who doesn't pay?</b>	Those who do not drive on the Fairfax County Parkway
<b>Effect on Household:</b>	<ul style="list-style-type: none"><li>• \$1000 a year for households that use the parkway</li><li>• Assumption: 2 trips a day x \$2 a trip x 250 days</li></ul>





# Parking Fees

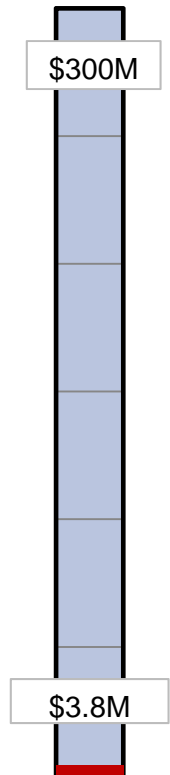
<b>Definition:</b>	A fee on paid public parking spaces
<b>Current Rate:</b>	N/A
<b>Example Rate:</b>	\$1 per a day
<b>Potential Annual Revenue at Example Rate:</b>	Less than \$1 million
<b>Requirements:</b>	General Assembly authorization
<b>Bond Eligibility?</b>	Currently has limited potential as revenue bond
<b>Who pays?</b>	Anyone who uses a paid public parking space
<b>Who doesn't pay?</b>	Anyone who does not use a paid public parking space
<b>Effect on Household:</b>	\$250 per year if the household has a resident that parks in a public paid parking space every weekday.





# Commercial and Industrial Property Tax

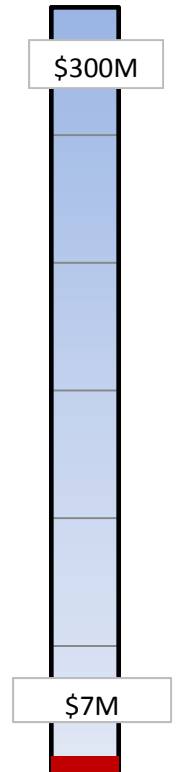
<b>Definition:</b>	Supplemental tax on commercial and industrial property for transportation purposes
<b>Current Rate:</b>	11¢ per \$100 of assessed value
<b>Example Rate:</b>	The rate can increase by any increment to a maximum of 12.5¢ per \$100 until June 30, 2018. Currently, a 1.5¢ increase is already being considered for FY2014.
<b>Potential Annual Revenue at Example Rate:</b>	A penny increase in C&I taxes will generate \$3.8 million (2012 Dollars).
<b>Requirements:</b>	Board of Supervisor's authorization required
<b>Bond Eligibility?</b>	Could be bonded, depending on how it is implemented
<b>Who pays?</b>	Fairfax County businesses in Commercial and Industrial Tax Districts
<b>Who doesn't pay?</b>	Residential property owners
<b>Effect on Household:</b>	None for residential property owners.





# Developer Contributions

<b>Definition:</b>	Developers contribute an amount per sq. ft. of non-residential development and an amount for each residential dwelling unit towards road funds.
<b>Current Rate:</b>	Currently there are 3 districts – these are the expected 2012 Contribution Rates <ul style="list-style-type: none"><li>Fairfax Center: \$5.53/sq. ft. of non-residential and \$1,225 per residential dwelling unit</li><li>Centreville: \$5.93/sq. ft. of non-residential and \$2,346 per residential dwelling unit</li><li>Tysons Corner: \$4.07/sq. ft. of non-residential and \$903 per residential dwelling unit<ul style="list-style-type: none"><li>Proposed change for Tysons is \$6.44/sq. ft. non-residential and \$1,000 per dwelling unit</li></ul></li></ul>
<b>Example Rate:</b>	\$4.07 per square foot of non-residential property and \$1000 per residential dwelling unit.
<b>Potential Annual Revenue at Example Rate:</b>	Projected from previous years' collections, \$7 million per a year excluding Tysons' Developer Contributions
<b>Requirements:</b>	Board of Supervisors could establish County-wide. The Board also approves the annual increase by the CPI and also adopts new rates for new districts.
<b>Bond Eligibility?</b>	Limited viability due to volatility.
<b>Who pays?</b>	Developers pay the contributions at site plan, however these costs are rolled into purchasers and tenants.
<b>Who doesn't pay?</b>	Property owners who don't seek increased density through the zoning process.
<b>Effect on Household:</b>	Increases in the developer contributions rates would not affect the average household in the county. The increase of \$1,000 on every mortgage would apply to the first purchase of a new home built as a result of a rezoning. 30 year effect of \$1,000 on your mortgage is \$6.11 per month



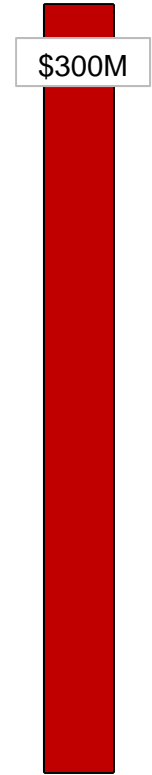




# Sales Tax on Service

<b>Definition:</b>	Tax on business transactions where work is performed for consumers or other businesses. Examples include, but are not limited to, haircut, repair, and dry cleaners' services.
<b>Current Rate:</b>	N/A – there is currently no sales tax on services in Fairfax county
<b>Example Rate:</b>	1%
<b>Potential Annual Revenue at Example Rate:</b>	\$367.5 million - *based on November 2011 study by Chmura Economics and Analytics
<b>Requirements:</b>	General Assembly authorization
<b>Bond Eligibility?</b>	Limited
<b>Who pays?</b>	Anyone who consumes services in Fairfax County (residents and non-residents).
<b>Who doesn't pay?</b>	People that do not buy services in Fairfax County.
<b>Effect on Household:</b>	<ul style="list-style-type: none"><li>• \$942 – this number is very overestimated because it assumes that only Fairfax County households use services in Fairfax County.</li><li>• Assumption: Sales Tax on service generated in the state would be \$12 billion, based on the County's share of statewide sales tax, estimated taxing on services could generate \$368 million with 390,900 households in the County.</li></ul>

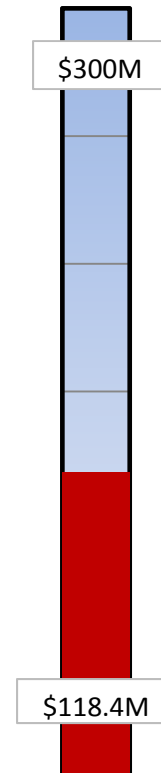
\$367.5M





## HB3202 (2007) Sources

<b>Definition:</b>	Includes: Grantors Tax, Initial Registration Tax, Sales Tax on Vehicle Repairs, Transient Occupancy Tax (Hotel Tax), Annual Vehicle Registration Tax, Safety Inspection Fee, Motor Vehicle Rental Tax
<b>Potential Annual Revenue at Example Rates:</b>	\$118.4 million (FY 2014) in Fairfax County only.
<b>Requirements:</b>	General Assembly authorization – could be part of the Board of Supervisors' Legislative Program this Fall/Winter 2012/2013
<b>Bond Eligibility?</b>	Possible, in aggregate.





## County of Fairfax, Virginia

### HB3202 (2007) Sources (cont.)

Revenue Source	Description	Rate of Increase	Expected Annual Revenue FY 2014
<b>Total</b>	<b>HB3202 (2007) Sources</b>		<b>\$118,400,000</b>
Real-Estate Transfer Tax (Grantor's Tax)	Tax applied to sale price of property and paid by the seller	40¢ per \$100 valuation	\$38,000,000
Initial Registration Fee	A one-time registration fee on the purchase of vehicles, based on the purchase price, or vehicles registered in Fairfax County for the first time.	1% of value	\$32,600,000
Sales Tax on Vehicle Repairs	Sales and Use tax on the labor associated with automotive repairs in Fairfax County	5% on labor	\$18,500,000
Transient Occupancy Tax	Tax applied to the rental of hotel rooms in Fairfax County	2% of total rate	\$10,000,000
Safety Inspection Fee	Fee for annual state vehicle safety inspections conducted in Fairfax County	\$10/year	\$9,000,000
Annual Vehicle Registration Fee	Annual fee for the registration of vehicles within Fairfax County	\$10/year	\$9,000,000
Vehicle Rental Tax	Tax applied to the rate of rental cars in the County	2% of rental rate	\$1,300,000



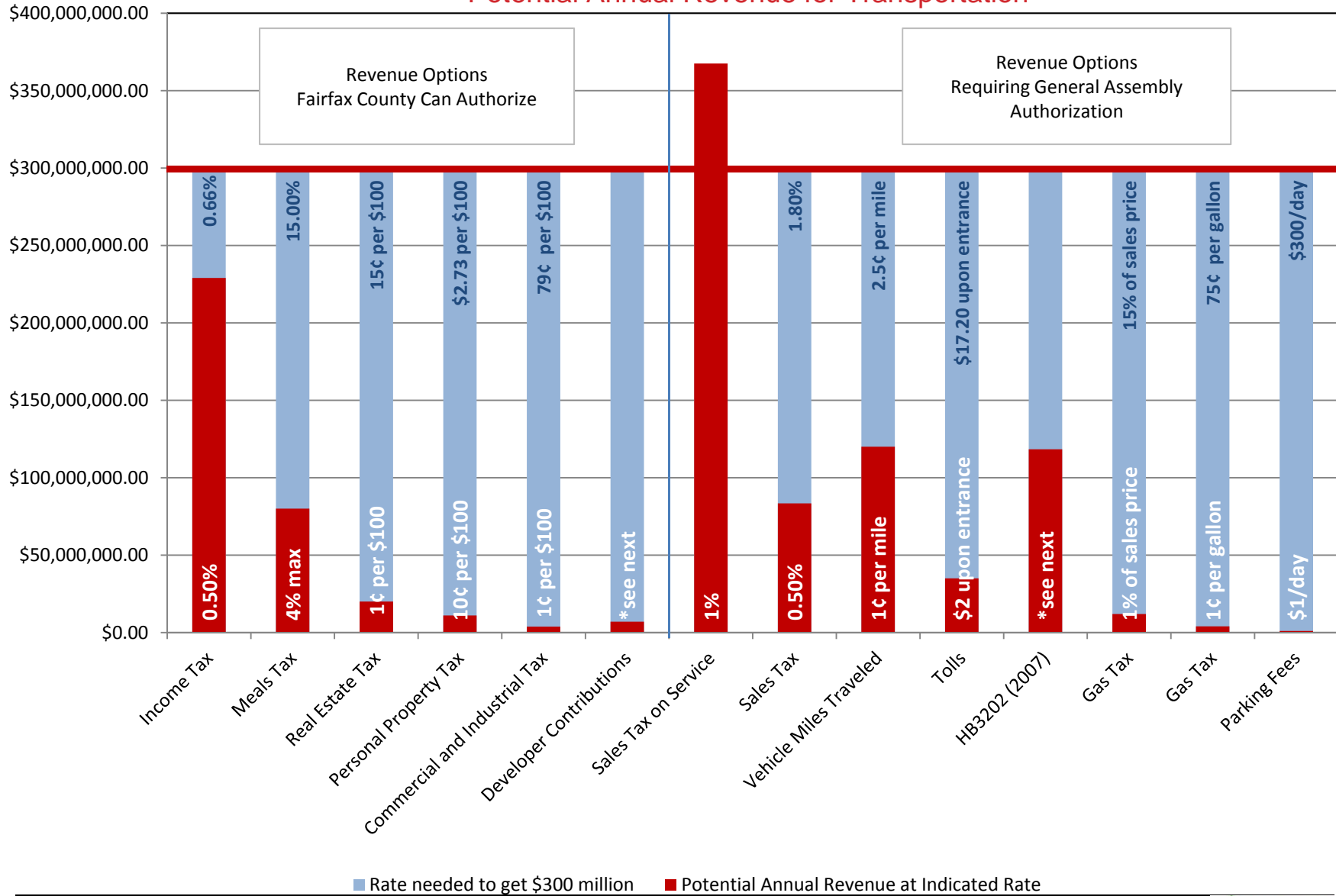
## Potential Annual Revenue for Transportation by Source

Revenue Source, Increase	Potential Annual Revenue
Sales Tax on Service, 1%	\$367,500,000
Income Tax, 0.5%	\$229,000,000
Vehicles Miles Traveled, 1¢ per mile	\$120,000,000
HB3202 (2007) Sources in FY 2014 Dollars	\$118,400,000
Real-Estate Transfer Tax, 1% on sales price	\$38,000,000
Initial Registration Fee, 1% of assessed value	\$32,600,000
Sales Tax on Vehicle Repairs, 5% on labor	\$18,500,000
Hotel Tax, 2% on rate	\$10,000,000
Safety Inspection Fee, \$10/year	\$9,000,000
Annual Vehicle Registration Fee, \$10/year	\$9,000,000
Motor Vehicle Rental Tax, 2% on rate	\$1,300,000
Sales Tax, 0.5%	\$83,000,000
Meals Tax, 4%	\$80,000,000
Tolls, \$2	\$35,000,000
Real Estate Tax, 1% of assessed value	\$20,000,000
Gas Tax, 1% of sales price	\$12,000,000
Personal Property Tax, 10¢ per \$100 of assessed value	\$11,000,000
Developer Contributions, \$4.07/sq.ft. non-residential; \$1,000/res.	\$7,000,000
Gas Tax, 1¢ per gallon	\$4,000,000
Commercial and Industrial Tax, 1¢ per \$100 of assessed value	\$3,800,000
Parking Fees, \$1/day	<\$1,000,000



# County of Fairfax, Virginia

## Potential Annual Revenue for Transportation





# \*Rates

## Developer Contributions

Type	Proposed Rate
Non-Residential	\$4.07 per sq. ft.
Residential	\$1,000 per dwelling unit

## HB3202 Rates

HB3202 (2007) Sources in FY 2014 Dollars	Rate of red bar	Rate to get to \$300,000,000 by Individual Source
Real-Estate Transfer Tax	1% of sales price	8% of sales price
Initial Registration Fee	1% of assessed value	9.3% of assessed value
Sales Tax on Vehicle Repairs	5% on labor	82% on labor
Hotel Tax	2% on rate	60% on rate
Safety Inspection Fee	\$10/year	\$335/year
Annual Vehicle Registration Fee	\$10/year	\$335/year
Motor Vehicle Rental Tax	2% on rate	462% on rate



## Financial Impact for Households

Revenue Source	Rate Increase	Total Annual Revenue (\$ Millions)	Assumption	Additional Annual Impact (\$ Dollars)	Additional per Occurrence Impact
Income Tax	0.5%	\$229	Income is \$77,890 and the tax rate is currently 5.75%.	\$389	\$15 (per bi-week)
Sales Tax	0.5%	\$83	Tax generated is \$83M with 390,900 households in Fairfax County.	\$212	\$8 (per bi-week)
Meals Tax	4%	\$80	Average spending is \$3,494/year, 390,900 households in Fairfax County, \$80 million potential annual revenue	\$140	\$0.40
Real Estate Tax	1¢/ \$100	\$20	FY2013 Mean Home Value \$448,696	\$45	\$45
Gas Tax	1% sales price	\$12	\$3 gas pre state and federal tax; 15 gallons with estimated 48 fill-ups per year.	\$22	\$0.45
Gas Tax	1¢/gallon	\$4	\$3 gas pre state and federal tax; 15 gallons with estimated 48 fill-ups per year.	\$7.20	\$0.15
Personal Property Tax	10¢/\$100	\$11	Number generated by Fairfax County residents and businesses.	\$7.30	\$7.30



## Financial Impact for Households

Revenue Source	Rate Increase	Total Annual Revenue (\$ Millions)	Assumption	Additional Annual Impact (\$ Dollars)	Additional per Occurrence Impact
Parking Fees	\$1/day	Less than \$1	The household has a resident that parks in a public paid parking space every weekday for \$1/day.	\$250	\$1
Vehicle Miles Traveled	1¢ per mile	\$120	Assumptions: FHWA Average Annual Miles per Driver 13,476, Number of Vehicles Registered in Fairfax County 900,000, Number of Miles Driven by Fairfax County Registered Vehicles 12,128,400,000, Households in Fairfax County 390,000.	\$310	
Tolls	\$2	\$35	Assumption: \$2 a trip, 2 trips a day, 250 weekdays for households that use the Fairfax County Parkway	\$1000	\$2
Sales Tax on Service	1%	\$367.5	<ul style="list-style-type: none"> <li>Sales Tax on service generated in the state would be \$12 billion, based on the County's share of statewide sales tax, estimated taxing on services could generate \$368 million with 390,900 households in the County.</li> <li>The annual impact is very overestimated because it assumes that only Fairfax County households use services in Fairfax County.</li> </ul>	\$942	





## County of Fairfax, Virginia

### Financial Impact for Households - HB3202 (2007) Sources

Revenue Source	Rate	Total Annual Revenue (\$ Millions)	Assumption	Additional Annual Impact	Additional per Occurrence Impact
Real-Estate Transfer Tax	40¢ / \$100 of assessed value	\$38	FY2013 Mean Home Value \$448,696.		\$1,795
Initial Vehicle Registration Fee	1% of Value	\$32.6	Over average length of ownership of a car.	\$33	\$200
Sales Tax on Vehicle Repairs	5% on labor	\$18.5	Projected Annual Revenue / Households in Fairfax County	\$47	\$5
Transient Occupancy Tax	2% on rate	\$10	Most residents of Fairfax County do not stay in a hotel within the County.	\$0.00	\$0.00
Annual Vehicle Registration Fee	\$10/year	\$9		\$10.00	\$10.00
Safety Inspection Fee	\$10/year	\$9		\$10.00	\$10.00
Vehicle Rental Tax	2% on rate	\$1.3	Most residents of Fairfax County do not rent within the County.	\$0.00	\$0.00



## Assumptions/Comments

<b>Income Tax</b>	<ul style="list-style-type: none"><li>• \$77,890 is the average taxable income per Fairfax County tax return, TY 2009. Source: FY 2011 Annual Report, Virginia Department of Taxation</li></ul>
<b>Sales Tax</b>	<ul style="list-style-type: none"><li>• Tax generated from sales tax is \$83,438,153 and there are 390,900 households in Fairfax County.</li><li>• This estimate assumes that only residents of Fairfax County pay sales taxes so the estimate is overstated. Businesses and non-residents also pay Sales Taxes.</li></ul>
<b>Meals Tax</b>	<ul style="list-style-type: none"><li>• Assumes spending is \$3,494 per year. Source: 2010 US Consumer Expenditure Survey</li><li>• The estimate is based on the average amount spent on meals away from home for consumers in the Washington Metro area. The tax increase assumes that the household is not currently eating out where there is a meals tax.</li></ul>
<b>Real Estate Tax</b>	<ul style="list-style-type: none"><li>• Actual tax increase would vary by value of home. The FY2013 mean home value in Fairfax County is \$448,696.</li></ul>
<b>Gas Tax 1% on sales price</b>	<ul style="list-style-type: none"><li>• Assumes price of gas pre Federal, State, and Northern Virginia Transportation District taxes at around \$3 and 48 annual fill-ups of 15 gallons</li></ul>
<b>Gas Tax 1 ¢ on sales price</b>	<ul style="list-style-type: none"><li>• Assumes price of gas pre Federal, State, and Northern Virginia Transportation District taxes at around \$3 and 48 annual fill-ups of 15 gallons</li></ul>
<b>Personal Property Tax</b>	<ul style="list-style-type: none"><li>• An increase of 10 cents on the Personal Property Tax rate increases the County's General Fund revenue by just \$11 million (from residents and businesses) The impact shown is on the household only, and therefore is over stated.</li></ul>

\*Source for Projected Annual Revenues from Fairfax County Department of Management and Budget



# Ranking – Potential Annual Revenues

1	Sales Tax on Service, 1%	\$367,500,000
2	Income Tax, 0.5%	\$229,000,000
3	Vehicles Miles Traveled, 1¢ per mile	\$120,000,000
4	Sales Tax, 0.5%	\$83,000,000
5	Meals Tax, 4%	\$80,000,000
6	Real-Estate Transfer Tax, 1% on sales price (HB3202 - 2007)	\$38,000,000
7	Tolls, \$2 upon entrance	\$35,000,000
8	Initial Registration Fee, 1% of assessed value (HB3202 - 2007)	\$32,600,000
9	Real Estate Tax, 1% of assessed value	\$20,000,000
10	Sales Tax on Vehicle Repairs, 5% on labor (HB3202 - 2007)	\$18,500,000
11	Gas Tax, 1% of sales price	\$12,000,000
12	Personal Property Tax, 10¢ per \$100 of assessed value	\$11,000,000
13	Hotel Tax, 2% (HB3202 - 2007)	\$10,000,000
14	Safety Inspection Fee, \$10/year (HB3202 - 2007)	\$9,000,000
15	Annual Vehicle Registration Fee, \$10/year (HB3202 - 2007)	\$9,000,000
16	Developer Contributions	\$7,000,000
17	Gas Tax, 1¢ per gallon	\$4,000,000
18	Commercial and Industrial Tax, 1¢ per \$100 of assessed value	\$3,800,000
19	Motor Vehicle Rental Tax, 2% on rate (HB3202 - 2007)	\$1,300,000
20	Parking Fees, \$1/day	\$1,000,000
21	Reduce Projects	-



# Ranking – Additional Annual Impact

1	Tolls, \$2 upon entrance	\$1,000
2	Sales Tax on Service, 1%	\$942
3	Income Tax, 0.5%	\$389
4	Vehicles Miles Traveled, 1¢ per mile	\$310
5	Parking Fees, \$1/day	\$250
6	Sales Tax, 0.5%	\$212
7	Meals Tax, 4%	\$140
8	Sales Tax on Vehicle Repairs, 5% on labor (HB3202 - 2007)	\$47
9	Real Estate Tax, 1% of assessed value	\$45
10	Initial Registration Fee, 1% of assessed value (HB3202 - 2007)	\$33
11	Gas Tax, 1% of sales price	\$22
12	Annual Vehicle Registration Fee, \$10/year (HB3202 - 2007)	\$10
13	Safety Inspection Fee, \$10/year (HB3202 - 2007)	\$10
14	Personal Property Tax, 10¢ per \$100 of assessed value	\$7.30
15	Gas Tax, 1¢ per gallon	\$7.20
16	Hotel Tax, 2% (HB3202 - 2007)	\$0
17	Motor Vehicle Rental Tax, 2% on rate (HB3202 - 2007)	\$0
18	Real-Estate Transfer Tax , 1% on sales price (HB3202 - 2007)	-
19	Commercial and Industrial Tax, 1¢ per \$100 of assessed value	-
20	Developer Contributions	-
21	Reduce the number of projects rather than adding new sources of revenue	-



# Ranking – Per Occurrence Impact

1	Real-Estate Transfer Tax, 1% on sales price (HB3202 - 2007)	\$1,795
2	Initial Registration Fee, 1% of assessed value (HB3202 - 2007)	\$200
3	Real Estate Tax, 1% of assessed value	\$45
4	Income Tax, 0.5%	\$15
5	Annual Vehicle Registration Fee, \$10/year (HB3202 - 2007)	\$10
6	Sales Tax, 0.5%	\$10
7	Sales Tax on Vehicle Repairs, 5% on labor (HB3202 - 2007)	\$8
8	Personal Property Tax, 10¢ per \$100 of assessed value	\$7
9	Sales Tax on Vehicle Repairs, 5% on labor (HB3202 - 2007)	\$5
10	Tolls, \$2 upon entrance	\$2
11	Parking Fees, \$1/day	\$1
12	Gas Tax, 1% of sales price	\$0
13	Meals Tax, 4%	\$0
14	Gas Tax, 1¢ per gallon	\$0
15	Hotel Tax, 2% (HB3202 - 2007)	\$0
16	Motor Vehicle Rental Tax, 2% on rate (HB3202 - 2007)	\$0
17	Sales Tax on Service, 1%	-
18	Vehicles Miles Traveled, 1¢ per mile	-
19	Developer Contributions	-
20	Commercial and Industrial Tax, 1¢ per \$100 of assessed value	-
21	Reduce the number of projects rather than adding new sources of revenue	-



# Comments